

Fifty-six percent of dealer parts are sold out the door and are not installed by the dealership.

The average dealer has 2 independent repair shops as a top 10 parts customer.



On average a dealership sells parts and tools to 9 independent repair shops.

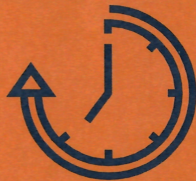


On average an equipment dealership stocks over \$1Million dollars in parts inventory.



The average dealership will spend over \$100,000 on technician training per year.

The average dealership needs to hire 5 additional service technicians to meet customer demand.



20 - 40 hours

Dealership technicians receive 20 to 40 hours of training each year to keep up with model and technology changes.



Seventy-six percent of equipment dealers agree that expanded broadband availability would improve the dealerships use of remote equipment diagnostics.

