



Urban League of
Metropolitan Denver

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*Amended and attached to the
original bill and the copies of
the bill and amendments*

April 18, 2016

Dear Chairman Senator Tim Neville and Members of the Senate Finance Committee:

Consumers who encounter financial challenges often have limited choices. High APR payday and title loans are often the only options for poor and minority communities. The Urban League of Metropolitan Denver prides itself on fighting for the interests of communities of color and the need to move these communities into the financial mainstream.

Given the limited availability of mainstream options and the need for safe and affordable services to meet the needs of these communities, we are happy to lend our voices to the push to offer these services throughout Colorado. SB 185 has been drafted to satisfy these needs. We encourage you to support this bill since both the National Black Caucus of State Legislators and the National Hispanic Caucus of State Legislators have gone on record in support of this vitally important lending product (see enclosed resolutions).

Installment lending is fundamentally different from the other financial services that populate poor and minority communities. This product adequately tests a consumer's ability to repay the loan, performs appropriate underwriting to ensure that the consumer has adequate free cash flow to affordably repay the loan and, most importantly, reports repayment history to the credit bureaus which helps consumers build their credit ratings. In light of the alternatives, we believe this is the best and safest product available to consumers who need short-term credit options.

Please consider passing this important legislation if it passes in the legislature.

Sincerely,

A handwritten signature in black ink, appearing to read 'S. Bradley'.

Sean Bradley
President and CEO

Urban League of Metropolitan Denver