



**Colorado
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Council
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MEMORANDUM

January 25, 2016

TO: Representative Janak Joshi

FROM: Julia Jackson, Senior Research Analyst, 303-866-4788

SUBJECT: Legislative Liaisons and Lobbying Expenditures

Summary

This memorandum responds to your request for information about lobbying expenses paid by the state. Specifically, you asked for information about agency legislative liaison salaries and lobbying expenses for institutions of higher education. The Office of the Governor compiled the results of a survey of the agency legislative liaisons to obtain this information for executive branch agencies, which can be found in Table 1 below. The Department of Higher Education surveyed institutions of higher education, and their data can be found in Table 2 below. In both tables, the information is for FY 2014-15.

All executive branch departments employ a legislative liaison, either as a full- or part-time staff member or through a lobbying contract. The salaries of the legislative liaisons and, in some cases, other employees with legislative responsibilities, are provided by department in Table 1. For many of these individuals, lobbying represents only a small portion of their job description. For example, some also serve as public information officers or deputy department directors. Table 1 also includes information about the percentage of each employee's time that is devoted to legislative work, and any non-salary lobbying expenses incurred by the departments. The Governor's office compiled this information for all departments except Judicial, State, and Treasury, where the liaisons themselves provided it. Consistent with information you received in the past, employee benefits costs are not included in this table.

Most higher education institutions have lobbying contracts, rather than employed liaisons, and this information is provided in Table 2.

Open records requirements: Pursuant to Section 24-72-202 (6.5)(b), C.R.S., research memoranda and other final products of Legislative Council Staff are considered public records and subject to public inspection unless: a) the research is related to proposed or pending legislation; and b) the legislator requesting the research specifically asks that the research be permanently considered "work product" and not subject to public inspection. If you would like to designate this memorandum to be permanently considered "work product" not subject to public inspection, or if you think additional research is required and this is not a final product, please contact the Legislative Council Librarian at (303) 866-4011 within seven days of the date of the memorandum.

**Table 1
FY 2014-15 Legislative Liaison Salaries, Executive Branch Agencies**

Department	Title	Salary	Percent of Time Spent on Legislative Work
Agriculture	Contract Legislative Liaison	\$40,000	100%
Corrections	Associate Director of Intergovernmental Relations and Legislative Liaison	\$94,860	60%
Education	<i>Response unavailable.</i>		
Health Care Policy and Financing	Legislative Liaison	\$84,000	100%
	Legislative Analyst	\$63,500	100%
Higher Education	Chief Policy Officer	\$90,000	50%
Human Services	Legislative Liaison	\$85,000	85%
Judicial	Legislative Liaison	\$93,865	70%
Labor and Employment	Director of Policy & Legislation	\$94,320	33%
Law	Contract Legislative Liaison	\$48,755	100%
Local Affairs	Legislative Liaison	\$123,936	60%
Military and Veterans Affairs	Resource Director & Legislative Liaison	\$79,932	25%
Natural Resources	<i>Response unavailable.</i>		
Personnel and Administration	Legislative Liaison	\$72,000	50%
Public Health and Environment	Legislative Liaison	\$83,000	100%
Public Safety Colorado State Patrol	Legislative Liaison	\$97,000	75%
	CSP Liaison	\$96,500	65%
Regulatory Agencies	Legislative Liaison	\$86,000	100%
Revenue	Legislative Liaison	\$104,000	100%
State	Legislative Director	\$80,000	80%
Transportation	Legislative Liaison	\$82,500	100%
Treasury	<i>Response unavailable.</i>		

Sources: Governor's Office of Legislative Affairs and Legislative Council Staff.

Table 2
FY 2014-15 Lobbying Expenditures, Institutions of Higher Education

Governing Board	Lobbyist/Lobbying Firm	Annual Expenditures	Notes
Adams State University	Sewald Hanfling LLC	\$7,750	
	Capitaline	\$7,750	
Aims Community College	Aponte Public Affairs, Inc.	\$34,000	
Auraria Higher Education Campus	Colorado Legislative Services	\$83,752	
CollegInvest	Colorado Legislative Services	\$15,000	Paid from fees, not state funds.
Colorado Community College System	Capstone Group, LLC	\$64,992	
	JLH Consulting and Public Affairs	\$85,010	
Colorado Mesa University	EIS Solutions, Inc	\$86,004	Stipulation in contract requires subcontract with Brandeberry-McKenna Public Affairs.
Colorado State University System	Brownstein, Hyatt, Farber, and Schreck CSU Employee	\$72,000	
		\$87,000	
Colorado Mountain College	John Giardino	\$16,000	
	Holland and Hart	\$23,300	
Colorado School of Mines	Colorado Legislative Services	\$110,018	Funded through foundation, not state funds.
Fort Lewis College	Tomlinson & Associates Ben Nighthorse Consulting, Inc.	\$45,000	All paid with foundation money, not state funds.
		\$102,000	
Metropolitan State University of Denver	The Capstone Group, LLC	\$81,000	
University of Northern Colorado	Nexus Policy Group, Inc.	\$48,000	
University of Colorado System	Vice President of Government Relations	\$92,687	None paid with state funds.
	Vice President and Chief Financial Officer	\$47,288	
	Asst. Vice President of State Relations	\$37,440	
	Contract Lobbyist	\$82,500	
Western State Colorado University	Politicalworks, LLC	\$50,400	

Source: Colorado Department of Higher Education.