

06/09/2020

Thank you for giving me a chance to submit my written testimony today. My name is Andrea Thomas. I am a mother, grandmother, and business owner in Grand Junction. I come to you today because I, like many Coloradans, struggle with the costs of healthcare as both a resident and a business owner. I have read Senate Bill 119- to Expand Canadian Prescription Drug Importation Program. I believe this bill could endanger many people that are trusting of our drug supply.

Experts say that it risks safety, and I am very concerned that like me two years ago, you are not aware of the danger. I am not an expert, but I am aware of the effects of unsafe drugs. This is an issue that my family and I struggle with each day.

You see, I have a personal connection to the concept of counterfeit medication. In June 2018, my daughter Ashley was murdered by a counterfeit prescription oxycodone. The pill was made with a deadly amount of fentanyl. As I have learned since then, criminals have easy access to pill presses that can make perfect and deadly counterfeit pills. These pills are often packaged to look like those from a drug store.

Before my daughter was murdered I did not consider the fact that fake medications existed in America or even Colorado. I knew that if I went to Mexico that was a risk, but the concept that a single, deadly pill could be found in Grand Junction was not something I even worried about.

Now I know that these pills have been found in almost every state in the country. Now I know that it's not just fake opioids, but fake drugs in every category. From my personal tragedy, I have encountered people that have been harmed by counterfeits purchased in normal, "safe" settings, like a pharmacy. I have heard personal stories of others lost in hospital settings because of counterfeits. I would not expect that to happen in the United States. I fear that if our medicines are not regulated we could lose many more innocent lives.

When you pass legislation quickly and don't get it exactly right the first time, you can always come back in a future session and fix it. But there's no do over for someone who gets a counterfeit medication. Death from the pill or from the disease the medicine is supposed to treat is permanent. There's no fixing that in a future legislative session.

I urge you to take action on the cost of health care, but not at the expense of safety. The experts in safety say that this is not safe and I think you should listen to them. The cost of failure is too great to bear.

Respectfully,
Andrea Thomas

A handwritten signature in cursive script that reads "Andrea Thomas".

June 10, 2020

Dear Members of the Colorado House of Representatives

On behalf of the thousands of Coloradans represented by the advocacy groups who have signed the attached letter, we strongly urge you to oppose Senate Bill 119 - Expand Canadian Prescription Drug Importation Program, a bill that will negatively affect our state and patients. Importing prescription drugs from other countries that do not hold the same standards as the U.S., will expose our residents, and your constituents, to dangerous unregulated medicines.

As stated in the attached letter, states have tried unsuccessfully to implement drug importation policies in the past. Last year, Senate Bill 5 - Wholesale Importation of Prescription Drugs from Canada, passed out of the legislature, with a \$3 Million fiscal note, but the state is still months away from sending their implementation proposal to the Federal Government for approval. This leads us to ask why we are trying to expand a program that has yet to be implemented, and is likely to be costly, as well as dangerous?

Major concerns still remain, of most significance, our state regulators have yet to develop a system to verify the safety of medicines imported to Colorado through other countries.

We urge you to vote no on Senate Bill 119. We currently have no way to distinguish legally-imported drugs from deadly counterfeits. We need to be able to depend on you, our state's decision makers, to put a stop to expanding legislation that puts the safety of Coloradoans at risk.

Sincerely,

Coalition of Hematology and Oncology Practices
Colorado BioScience Association
Colorado Competitive Council
Colorado Gerontological Society
Colorado State Grange
Let's Talk About Change, LLC
Jefferson County Business Lobby
Jefferson County Economic Development Corporation
International Cancer Advocacy Network
PRO 15
Prostate Conditions Education Council
Rocky Mountain Stroke Center
SURVIVEiT
Voices for Awareness Foundation
Young People in Recovery



*American Values.
Hometown Roots*



VOICES FOR AWARENESS
BRINGING AWARENESS



April 30, 2019

Dear Members of the Colorado General Assembly:

We are deeply invested in the health of Colorado residents and recognize the need for Colorado patients to have access to low cost medicine. We are writing, however, to urge legislators to oppose a proposal that could have negative unintended consequences for the state and for patients: Senate Bill 5 Wholesale Importation of Prescription Drugs from Canada. More than a decade of experience shows that importing drugs will expose patients to dangerous, unregulated medicines.

States have tried unsuccessfully to implement drug importation in the past. Between 2004 and 2009, Illinois ran a program called I-SaveRx, which purported to license foreign online pharmacies in “safe countries” to dispense medicines to patients in Illinois and four other states. In 2006, the Illinois Auditor General reported that 40% of the required pharmacy inspections had not been completed, and only 11% of inspection records indicated whether a pharmacy had been approved. Moreover, the state did not monitor whether prescriptions were being filled only by approved pharmacies. Before the program folded in 2009, 5,000 patients received drugs from these pharmacies whose safety was entirely unclear.

Minnesota, too, ran into trouble with its state importation program. In a 2004 letter, the FDA cited the state’s own reports to explain that its program, Rx Connect, was “unsafe, unsound, and ill-considered.” Problems—even among members of the Canadian Internet Pharmacy Association—included lack of pharmacist oversight, shipping and storing drugs at unsafe temperatures, failure to label medicines, and dispensing “grossly improper amounts of medications.”

Evidence confirms that online foreign pharmacies are selling unsafe drugs.

In 2009, Colorado resident Ali Schroer ordered prescription antihistamine from a legitimate-looking foreign pharmacy at the suggestion of her physician. The counterfeit medication she received caused her months of migraines, stomachaches and gastrointestinal issues.

In 2014, the President of Maine's Pharmacy Association filled three prescriptions using CanadaDrugCenter.com and received medications that were not Canadian. Tests revealed that two of the drugs were not the correct strength, and one of them was contaminated.

Last year, subsidiaries of CanadaDrugs.com, a licensed Canadian pharmacy, pleaded guilty to selling American doctors \$78 million in unregulated cancer treatments, including counterfeits with no active ingredient. The unlucky cancer patients who received those drugs unknowingly went untreated. Since 2012, the FDA has warned more than 3,000 medical practices to stop buying drugs from similar unlicensed overseas wholesalers who have been caught selling counterfeit medicine at a discount. No one knows how many of these doctors' patients suffered ill-effects from non-FDA approved treatments.

Finally, drug importation is a poor use of state resources in a precarious safety climate. In 2018, Colorado reported finding counterfeit pills laced with synthetic opioids, and poisoning deaths associated with them. The prevalence and dangers of counterfeit medicines is continuing to grow. Some of these pills are made inside the U.S. or smuggled by cartels over borders, but they are also ordered online as finished products from overseas. If Colorado opens the state's drug supply to medicines from Canada, state regulators will need to create their own costly system to verify the safety of those medicines and distinguish legally-imported drugs from deadly counterfeits without the help of Federal authorities. Worse, they will have little recourse if foreign online pharmacies sell residents counterfeit medicines, like fentanyl-laced drugs.

Opening Colorado to medicines outside of the FDA secure supply chain carries significant risks. The effort to keep our residents safe will be expensive and labor intensive, and the cost of failure could be deadly. For these reasons, we urge you to seek other meaningful solutions to lower drug costs for Colorado patients.

Sincerely,

Coalition of Hematology and Oncology Practices
Colorado BioScience Association
Colorado Chamber of Commerce
Colorado Competitive Council
Colorado Gerontological Society
Colorado State Grange
International Cancer Advocacy Network
Jefferson County Business Lobby
Jefferson County Economic Development Corporation
Let's Talk About Change, LLC
Pro 15
Prostate Conditions Education Council
Rocky Mountain Stroke Center
Seniors Matter

SURVIVEiT
Voices for Awareness Foundation
Young People in Recovery



March 3, 2020

Dear members of the House Health and Insurance Committee,

I am writing to you on behalf of the Jefferson County Business Lobby, a partnership comprised of the Arvada, Evergreen, Golden, West, Westminster and Wheat Ridge Chambers of Commerce, the Jefferson County Economic Development Corporation and the Applewood and Wheat Ridge Business Associations to voice our opposition to SB 20-119. The bill has just passed the Senate and been assigned to your committee.

We, along with a representative of the Jefferson County Sheriff's Department, testified against the bill in the Senate and still it passed on to you. Allow me to share our concerns.

We encourage legislation that promotes transparency and ensures competitive, viable, affordable, and accessible healthcare and we understand and appreciate the efforts of the state legislature for undertaking the difficult and complex task of working to lower the cost of healthcare in our state.

From a business perspective, the idea of importing drugs reveals the intractable challenges of state government trying to intervene in a well-functioning and highly regulated market. Today, the United States has one of the safest, most reliable systems of drug safety in the world. It has this reputation due to careful, systematic, and long-term practices implemented by federal law and executed by professional federal agencies.

The reality is, the state has ignored the very real issue of who will absorb liability, *when – not if*, someone is seriously harmed from a counterfeit drug coming unchecked, *through – not from*, Canada and most especially lesser developed or emerging countries. And, the reality is, no hard data shows that we will see any price reductions in the cost of prescription drugs.

We are concerned that if Colorado opens the state's drug supply to medicines from other countries across the globe, state regulators will need to create their own costly system to verify the safety of these drugs and to distinguish legally-imported drugs from deadly counterfeits, without the help of Federal authorities.

Worse, they will have little recourse if foreign online pharmacies sell residents counterfeit medicines, like fentanyl-laced drugs. Not only are counterfeit drugs harmful to patients and consumers, but they greatly impact the business community and local economy.

Like every business, bio-pharmaceutical companies rely on a predictable, transparent and fair business environment. We are fortunate to live and work in such an innovative state where researchers are developing medicines that are improving our quality of life, and this bill would undermine the marketplace for this type of innovation.

The business community in Jefferson County strongly opposes Senate Bill 119, and urges you to consider the significant unintended consequences it will create.

Our concerns with public safety, supply chain integrity, and the negative impacts to business and industry far outweigh the possible benefits of this bill.

Thank you for taking our concerns and position into consideration.

Sincerely,

Preston Branaugh, Chair
Jefferson County Business Lobby

Leigh Seeger Testimony for SB20-119 Hearing Updated June 9, 2020

Thank you, Madam Chair. My name is Leigh Seeger, and I am here representing the Jefferson County Economic Development Corporation.

First, the members of the Jefferson County Economic Development Corporation thank the committee for this opportunity to testify on Senate Bill 119. We regret to say that this proposed legislation is antithetical to Colorado business **and** to the health and welfare of every Coloradan.

From a business perspective, the idea of drug importation reveals the intractable challenges of state government trying to intervene in a well-functioning and highly regulated market.

The drug supply chain in America is by far the world's safest. It has that reputation due to careful, systematic and long-term practices dictated by federal law and executed by professional federal agencies. The state last year approved Senate Bill 5 in hopes of importing prescription medicines from Canada. However, neither that legislation nor this year's Senate Bill 119 can bend the rules of reality.

The reality is that not a single participant in the Canadian drug supply chain has agreed to participate in sending medicines to Colorado. In fact, all signs suggest that the Canadian government will not permit exporting, nor will any licensed Canadian supplier participate.

The reality is that no drug wholesaler in Colorado has agreed to distribute imported medicines to retail pharmacies, even if legitimate Canadian medicines could be obtained.

The reality is that the state has ignored the very real issue of who will absorb liability **when - not if** - a Coloradan is seriously harmed from a counterfeit drug coming unchecked through - not **from** - Canada.

And the sad reality is that no hard data shows that Coloradans will see any price reductions in the cost of prescription drugs. In fact, the opposite may occur. The total population of the three states that have passed importation bills - Colorado, Florida and Vermont – is equivalent to 73 percent of Canada's population. If Canada experiences a sudden 73% increase in demand for certain medications, either prices will sky-rocket or supplies will plunge. It's no wonder Canada doesn't like this idea. And in either case, the supposed benefits of drug importation would evaporate.

Yet the state is spending \$3 million of taxpayer dollars to develop a program for which it needs a federal waiver – an action that is far from guaranteed. In the meantime, we are squandering real resources on an ineffective solution to lowering the cost of drugs.

Far more damaging than the business and bureaucratic waste are the real, immediate dangers importation would present to Colorado citizens. Senate Bill 119 is a tacit acknowledgment that

the idea of importing safe, effective medicines from Canada is unworkable. Rather than acknowledge this, Senate Bill 119 chooses to expose Coloradans to drugs from anywhere in the world, including China. This is a staggering notion given that China's slow response to the coronavirus and the massive human suffering it has caused.

Our membership, made up of entities in Jefferson County employing over 100 people, opposes Senate Bill 119 and asks you do to the same. Those organizations, like you, want to see the cost of prescription medicines come down. They respectfully request that we do that through practical, market-based ideas that do not compromise the health of our fellow Coloradans.

Thank you.

From: Lisa Elder <lisa@culinarywave.com>
Sent: Tuesday, March 3, 2020 11:24 AM
To: susan.lontine.house@state.co.us; yadira.caraveo.house@state.co.us;
kyle.mullica.house@state.co.us; brianna.titone.house@state.co.us
Subject: Scared and concerned: Please read my thoughts on SB20-119

Dear Representatives Lontine, Caraveo, Mullica and Titone,

As a Westminster resident, and a Denver business owner, I am writing to you to urge your no vote on SB20-119 – the Prescription Drug Importation Bill.

With a business located in a semi-industrial area on the border of Denver and Aurora, the recent arrest in Aurora, of a “drug kingpin” gave me pause and raised real concerns for me, my family and my employees regarding drug importation into Colorado. This kingpin was moving large quantities of drugs like methamphetamines aimed at endangering our children and loved ones. And the hub of his operation had to be in an area like ours. But federal agents also seized 15,000 fentanyl pills and here’s the detail you might have missed—the fentanyl was disguised to look like prescription oxycodone. The passage of SB20-119 would make it much easier for criminals, like this one, to operate side shops in the U.S. I read that all of the Western States Sheriffs are opposing this bill for just that reason. Please pay attention to what law enforcement professionals say to you. There are no safeguards.

Next, as a former gymnast and now in a business (catering) that requires back-breaking work, I am no stranger to pain medications. I have dealt with chronic pain for decades. I am fortunate to have health insurance that allows me to obtain my prescriptions from a U.S. pharmacy where, under current regulatory scrutiny, I don’t have to worry about the quality of what I’ll get. But black market operators will love the fact that their imported drugs will be easier to bring into the country and they will pray on those who need the medications but who cannot afford them. This bill allows for a “manufacturer,” (my cousin Vinny?) a “wholesale distributor,” (the Aurora drug kingpin?) to export prescription drugs into the U.S. *if* they are “appropriately licensed or permitted *under that nation’s laws and regulations, not ours!* How many small and third world countries out there with drug manufacturers and distributors that have little to no regulation? This is so incredibly dangerous.

Thank you for your consideration.

Lisa Elder, Owner

Culinary Wave Catering
4880 Havanna St.
Denver, CO 80239

Home:
7930 Irving St.
Westminster, CO 80030

Dear Representative Soper + House Health & Insurance Committee Members:

Senate Bill 20-119 needs to be stopped in the Colorado House. You're in a position to stop this bill in committee after the Senate foolishly passed it. The bill would allow prescription drugs from any nation to be sold to Coloradans. Not only will this bill increase the threat to law enforcement of illicit and counterfeit drugs, but it will also decrease the average quality and consistency of our prescription drugs.

Law enforcement across the nation have seen an increase in counterfeit drugs including opioids and even illicit drugs disguised as legitimate prescription drugs. The risk of counterfeit and illicit drugs is obvious and SB20-119 will only exacerbate it.

A threat less obvious but arguably more dangerous is the threat to our prescription drug quality and integrity. Currently, America has some of the strictest regulations on the creation and distribution of prescription drugs. This includes regulation of the ingredients, storage, transportation and sale of every over the counter drug in the country. While expensive, these regulations keep our drugs consistent and safe. Without them America would look more like India and Singapore where the existing weak regulations are rarely enforced or updated. This means their drugs are more likely to contain ingredients that aren't listed or drugs that are improperly stored and transported making them unsafe for individuals to consume.

Personally, I have Celiac disease meaning I have an immune reaction to a protein, called gluten, found in popular fillers including wheat, barley and rye. With the current regulations I feel safe when taking a drug that is labeled as 'Gluten free' because I know the production and treatment of these drugs have been properly overseen. If SB20-119 is passed, I will be taking a risk with every drug that's created outside the US because it could have come in contact with gluten products or contain unlisted gluten fillers. This can make me very ill and even lead to cancers and death.

Even in nations that we assume are regulated as well as America, we can't be certain of their specific regulations, the company's legitimacy or even that their drugs have been certified by their own nation's standards. In 2019 the World Health Organization was forced to issue a Medical Alert because

a counterfeit version of the cancer drug, Iclusig, were found in countries including Turkey, Argentina, and Switzerland. If these countries can't detect counterfeit cancer drugs, they certainly won't be able to detect minor labeling mistakes, up to and including unlisted ingredients that could be dangerous to certain populations. Why would we open prescription drug trade to countries that can't even protect themselves from counterfeits?

Individuals with Celiac disease like me will have no choice but to take prescription drugs knowing that they could contain unlisted ingredients that could put our health at jeopardy. Please stop SB20-119 and don't gamble with my health.

Angela Wetzel
Grand Junction, CO

June 10, 2020

To the Members of the House Health and Insurance Committee:

My name is Jennifer Churchfield, and I'm writing today on behalf of Front Range PharmaLogic, a group of citizens based in the Denver Metro area who support the state's innovative biopharmaceutical industry.

As the global pandemic has demonstrated, this is an industry which we rely upon in many vital ways. The Colorado biopharmaceutical industry is working diligently—at this very moment—to discover and produce a vaccine that will prevent infection against COVID-19 and will help restore a sense of normalcy to our everyday lives. Millions and millions of dollars are being invested—with no guaranteed return.

I am writing today in firm opposition to Senate Bill 20-119.

This legislation will allow a massive influx of drugs from nations that deploy none of the protections Coloradans expect from their prescription delivery system. This legislation will expose Coloradans to counterfeit and contaminated medications.

The bill would extend the dangerous idea of Canadian drug importation—an idea that has yet to demonstrate one shred of viability and that has already cost Coloradans precious taxpayer money—to any country in the world.

Engaging with Canada, if it ever comes to pass, will generate a flood of fake and contaminated prescriptions medicines. This is inevitable. Engaging with suppliers from around the world will turn the flood into a tsunami.

Law enforcement will be overwhelmed trying to keep up with those who traffic in fake—and dangerous—prescription drugs.

Allow me to illustrate.

A few months ago, a so-called “drug kingpin” was arrested in Aurora. This kingpin, who happened to be a woman, was moving large quantities of drugs, such as methamphetamines.

But federal agents also seized 15,000 fentanyl pills. And here's the detail you might have missed—the fentanyl was disguised to look like prescription oxycodone.

Making highly dangerous fentanyl appear to be a prescription drug is an evil act. As the FBI noted in announcing the arrest, drug cartels are “directly responsible” for the high rate of overdose deaths from both opioids and meth.

Black market operators like our Aurora kingpin will love the fact that their “imported” drugs will look even more legitimate—because it will be well known that Colorado brings in prescription pills from all over the world. The black market will have a field day. The consumers will be clueless. And our friends and loved ones will be harmed—or worse.

In short, Colorado Senate Bill 20-119 is the poster child for sacrificing public safety for political gain.

If anything, given that the Canadian plan is now being pursued by the state, despite many significant hurdles ahead, the prudent approach would be to wait and see how that program proceeds before opening up the concept to suppliers from around world. Given the severe budget forecasts ahead, when public education and public safety budgets will be slashed, we would ask if pursuit of this far-fetched idea makes any sense all.

Coloradans are spending \$2 million to prepare an application for Canadian importation—and there is zero guarantee that everyday prescription users in this state will ever see the benefit in the form of lowered prices.

Why *expand* a program that hasn't even been tested yet?

What Coloradans need is what they already have—the safest, most reliable system of prescription drug safety in the world. Coloradans need two things:

First, unimpeachable drug safety.

Second, real-world solutions for lowering the cost of their medications should be addressed by reforming the pernicious practice of drug rebates – the rebates should be passed directly on to consumers.

Drug importation of any kind is opposed by the foremost drug-safety experts in the world in addition to sheriffs, police and law enforcement from around the country. There is no fix to the dangers in SB20-119 or any other importation scheme. That's why dozens of Colorado patient, family and civic organizations oppose SB20-119, including:

- Colorado BioScience Association
- Jefferson County Business Lobby
- Jefferson County Economic Development Corporation
- Metro North Partnership – Regional Chamber Government Affairs Council
- The Colorado Sheriffs Association
- Westminster Chamber of Commerce

Please put the brakes on this bill and instead focus on policies that will have a meaningful impact in helping the pocketbooks of Coloradans.

Thank you for your consideration,
Jennifer Churchfield
Co-Chair, Front Range PharmaLogic

Senate Bill 20-119 - Expand Canadian Prescription Drug Importation Program

Good afternoon. Thank you, Madam Chair, and thank you all for the opportunity to be here today.

My name is Leigh Seeger and I am the Vice President of Jefferson County Economic Development Corporation, or Jeffco EDC.

Jeffco EDC is an advocate for Jefferson County's business community, and we represent over 70 public and private members that all work towards a common goal of creating and maintaining a business-friendly environment.

We support legislation that encourages transparency and ensures competitive, viable, affordable, and accessible healthcare.

We understand and appreciate the efforts of the state legislature, who have undertaken the difficult and complex task of working to lower the cost of healthcare in our state.

But on behalf of Jeffco EDC, I am here today to express our concern for Senate bill 119.

From a business perspective, the idea of importing drugs reveals the intractable challenges of state government trying to intervene in a well-functioning and highly regulated market.

Today, the United States has one of the safest, most reliable systems of drug safety in the world.

It has this reputation due to careful, systematic, and long-term practices implemented by federal law and executed by professional federal agencies.

Last year, the state approved Senate Bill 5 in hopes of importing prescription medicines from Canada. However, neither that legislation nor this year's, can bend the rules of reality.

The reality is, not a single participant in the Canadian drug supply chain has agreed to participate in sending medicines to Colorado.

The reality is, no drug wholesaler in Colorado has agreed to distribute imported medicines to retail pharmacies.

The reality is, the state has ignored the very real issue of who will absorb liability, **when – not if**, someone is seriously harmed from a counterfeit drug coming unchecked, **through – not from**, Canada.

And, the reality is, no hard data shows that we will see any price reductions in the cost of prescription drugs.

We are concerned that if Colorado opens the state's drug supply to medicines from other countries across the globe, state regulators will need to create their own costly system to verify the safety of these drugs and to distinguish legally-imported drugs from deadly counterfeits, without the help of Federal authorities.

Worse, they will have little recourse if foreign online pharmacies sell residents counterfeit medicines, like fentanyl-laced drugs.

Not only are counterfeit drugs harmful to patients and consumers, but they greatly impact the business community and local economy.

Like every business, bio-pharmaceutical companies rely on a predictable, transparent and fair business environment. We are fortunate to live and work in such an innovative state where researchers are developing medicines that are improving our quality of life, and this bill would undermine the marketplace for this type of innovation.

On behalf of the business community in Jefferson County, Jeffco EDC strongly opposes Senate Bill 119, and urges you to consider the significant unintended consequences it will create.

Our concerns with public safety, supply chain integrity, and the negative impacts to business and industry far outweigh the possible benefits of this bill.

Thank you for your time and the opportunity to comment.

SUBMITTED WRITTEN TESTIMONY

Committee House Health & Insurance
Meeting Date 06/10/2020 Upon Adjournment

Registered	Bill Number	First Name	Last Name	Position on Bill	Representing	Status	Testifying	Text of Testimony
6/10/2020 7:08	SB20-119	Angela	Wetzel	Against	Self	Open	Uploaded	
6/10/2020 9:57	SB20-119	Jennifer	Churchfield	Against	Front Range PharmaLogic	Open	Uploaded file	
6/10/2020 7:01	SB20-119	Leigh	Seeger	Against	Jefferson County Economic Development	Open	Uploaded file	
6/10/2020 7:05	SB20-119	Lisa	Elder	Against	Self	Open	Uploaded	
6/10/2020 6:56	SB20-119	Preston	Branough	Against	Jefferson County	Open	Uploaded file	
6/9/2020 9:29	SB20-119	Shirley	Leow	For	AARP Colorado	Open	Submitted text	<p>The current coronavirus pandemic is revealing the flaws in our public healthcare system. With so many Coloradans now out of work and those who have seen their retirement funds dwindle, now more than ever we need access to affordable prescription drugs.</p> <p>AARP believes that the value of drug importation under SB20-119 is to increase access and affordability for consumers. Expanding the number of countries for potential importation, promises the opportunity for affordable medications to those Coloradans in need. AARP supports expansion of the state drug importation legislation to ensure there are opportunities for lower costs to consumers when the time is right. We strongly support SB20-119 and urge a yes vote on this bill.</p>