

Good Afternoon,

I appreciate you time today. My name is Ernest Harper and my wife and I are small business owners in Colorado Springs. We own and operate two 7-Eleven franchise locations, one of which is located at 510 Security Blvd, Colorado Springs, 80911. We both were managers with 7-Eleven for total of 59 years, when we had the opportunity to franchise our stores, and we have been franchisee's for over 15 years giving us a total of 90 years in the confidence store industry. We have seen many changes over the years but nothing as bad as last year with Covid 19. We have always been involved with the community since we have been at each store for 38 years. Due to Covid, there have been many changes to everyone's lives as well as the business industry. With many more people staying at home for several different reasons, many have come to use Third-Party Services.

I am asking today to support the Beer Delivery by Third-party Services bill.

Since the delivery of food and many other items has changed so much, I feel our customers deserve the same consideration of getting what they want and pay for, weather they come to the store or order by Third-party, thus asking to support SB21-086.

Currently we follow all the regulations for any age restricted items like sales of tobacco by third party, and we verify the Id's before we give them the order to be delivered, and if no ID or no proper one, then we will not give them the age restricted item to deliver. This would also follow the same protocol with beer delivery's.

So I ask you to please consider voting in support of SB21-086 so small business may also compete and take care of the customers.

Regards,

Ernest Harper.

Mr. Chairman members of the committee,

Thank you for the opportunity to present to you today. My name is Manpreet Singh, representing 7-eleven, and I am here to support this bill because after COVID, we have seen tremendous uplift in online delivery business. If we didn't have this option, we would have suffer sales decrease and it would have effected my business really bad. Presently the customers can order pretty much everything from the store except beer. if you give us the opportunity to deliver beer through third party vendor, that will not just improve our business, but it will bring safety and convenience to the buyers too and they will not have to be exposed to public unnecessarily. Thanks for your time and hope this bill goes through and passes. Have a great day.

Good Morning Senator Liston,

Thank you for your time today. My name is Salinder Samra. I am a small business owner in Commerce City. I own and operate a 7-11 Franchise at 12241 E 104th Ave, Commerce City CO 80022. I have owned this business for 6 years. I have been part of this community ever since we opened this location and I have helped the neighborhood school with drawing contest and other donations as well. I donate to Colorado State Patrol project fallen Heroes project as well. I am part of this community and try to participate whatever local donations they need for small events in neighborhood.

I am emailing today to ask you to support this Beer Delivery by Third-Party Services bill. During COVID, we have lost sales revenue and the online delivery has helped us in a great way to make up the difference. While we have the online service available to serve our community, and adding beer delivery option will bring piece of mind to our customers as well as keeping them safe in their homes with their family. We are very responsible retailer in our community when it comes to safety and age restricted products. I have total of 5 stores and since 2009, we never had any alcohol violation at any of our locations. Currently we only have Commerce City location available for delivery online, but hoping to add more locations to this service later.

Finally, I hope you support local small businesses and vote in support of SB21-086. Thanks for taking the time to read this email and hoping to get your support to get this bill passed.

Sincerely,

Salinder Samra