### **Colorado** Sales & Use Tax Simplification

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## Who is Fast?

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Centennial, Colorado Based Company

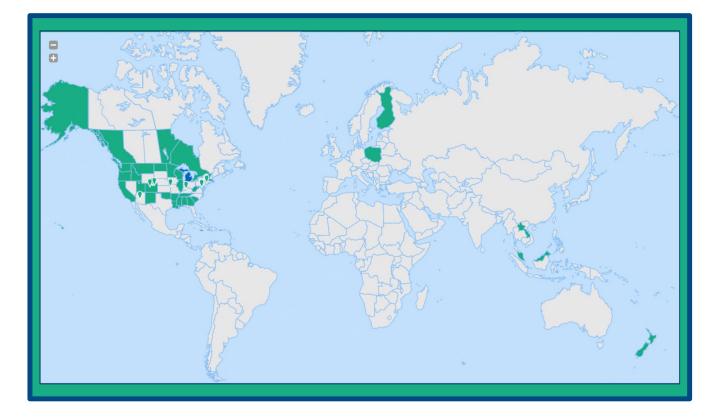
Implement Tax, DMV, Unemployment Insurance

**FAS** 

Provide customer and back-end software



#### Fast Tax Implementations



#### Colorado Projects (State)

**2007 – 2012 Original Project** 60+ Tax Types Migrated to Single System

> **2012 – Current** Production Support



FASI

**2015 – 2018 Original Project** Driver, Vehicle, Hearings, Hosting

**2018 - 2029** Production Support, Hosting



#### Colorado Local Government











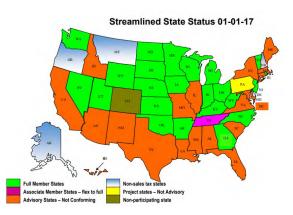
#### **General Consideration**

To increase ease of use and reduce complexity, Colorado should consider if adopting Streamlined Sales Tax legislation makes sense.

National effort to standardize sales tax goods definitions, communicate rates and simplify the tax return process.

Allows certified vendors to submit electronic returns on behalf of their clients.

Could be a good simplification guide using best practices of other states.

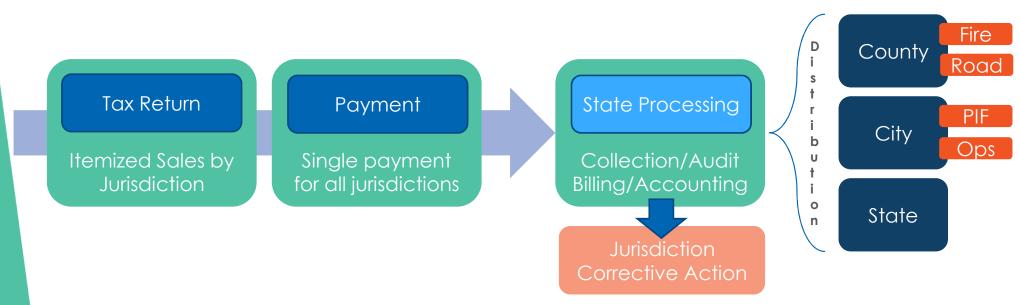


#### Sales Tax Models

#### Central Administration

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Centralized sales tax return and payment. Disbursement occurs semi-frequently (monthly, weekly, etc.)

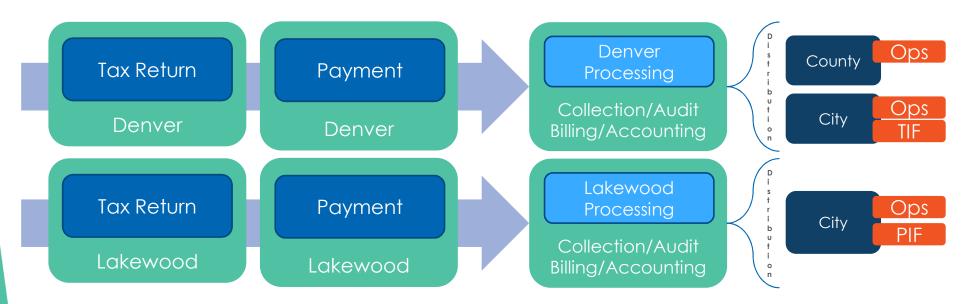


#### Sales Tax Models

#### "Home Rule" Model

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De-centralized sales tax return and payment. Taxpayers remit separate returns and payments directly to taxing jurisdictions.



## Who's Doing What?

#### Home Rule

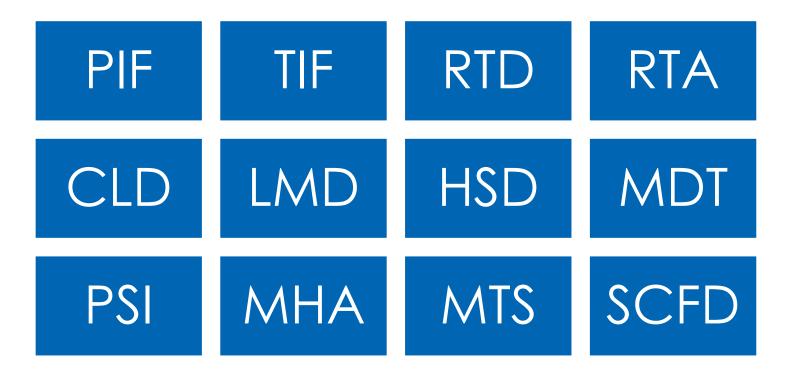
Alamosa, Arvada, Aspen, Aurora, Avon, Black Hawk, Boulder, Breckenridge, Brighton, Broomfield, Bromfield Flatiron ID, Broomfield Arista ID, Canon City, Carbondale, Castle Rock, Centennial, Central City, Cherry Hills Village, Colorado Springs, Commerce City, Cortez, Crested Bute, Dacono, Delta, Denver, Durango, Edgewater, Englewood, Evans, Federal Heights, Fort Collins, Frisco, Glendale, Glenwood Springs, Golden, Grand Junction, Greeley, Greenwood Village, Gunnison, Gypsum, Lafayette, La Junta, Lakewood, Lamar, Larkspur, Littleton, Lone Tree, Longmont, Louisville, Loveland, Montrose, Mt. Crested Butte, Mountain Village, Northglenn, Parker, Pueblo, Ridgway, Rifle, Sheridan, Silverthorne, Snowmass Village, Steamboat Springs, Sterling, Telluride, Thornton, Timnath, Vail, Westminster, Wheatridge, Windsor, Winter Park, Woodland Park

#### Central Administration

Everyone else

Source: DR1002

#### Based on Sale Location...



Source: DR1002

#### Ideas for Simplification

## Central Administration

## Technology Solution

#### Central Administration

Simplest	Built-in single	Single
approach for	point of	maintenance
taxpayer	contact	point
State has	Distributions	Supports
processing	timely and	Streamlined
costs	accurate	Sales Tax

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#### **Central Administration**

- Probably not very popular in Colorado because home rule jurisdictions administer taxes.
- The State has become much better at tax administration:
  - State made an investment in a modern Tax Administration System that already includes e-Services such as consolidated online filing and payment. Many home rule cities struggle to afford adequate tax administration software.

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- Jurisdictions using State processing have access to detailed reporting information on tax collections, distributions and the filing status of individual taxpayers.
- > Distributions are current and efficient.
- State return processing and fund distribution does not preclude home rule jurisdictions from performing separate collection, audit and enforcement efforts.

#### **Technology Solution**

State/Denver have worked on this

Who funds? Who maintains?

A viable approach

**74 S**T

Not simple to implement

Broadens customer service load Participation from Jurisdictions

#### Technology Solution - Challenges

Taxpayer structure	Geographic Information System (GIS)	Payment distribution
Interfaces	Return and processing differences	Resource constraints of State and Jurisdictions

#### **Technology Solution - Vendors**

Beware vendors claiming sales tax is easy! It's not.

Require vendors to prove their experience administering sales tax in real life.

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Do not underestimate interfaces. Not everyone is technologically ready – many jurisdictions use outdated or manual systems.

If easing burden on taxpayers is key, make filing and payment free.

# FAST

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