House Health & Insurance 01/31/2023 Upon Adjournment HB23-1030 Prohibit Direct-hire Fee Health-care Staff Agency Typed Text of Testimony Submitted

Name, Position, Representing	Typed Text of Testimony
Todd Isaacson	Hello, I'm assuming this bill is an attempt to increase the amount of
Against	nursing facility staff available due to the chronic shortage of these
Express Employment	crucial workers. This bill will have the opposite affect and will decrease
Professionals	the amount of such workers. Why? Health care staffing companies
	provide a valuable resource to provide these workers as a supplement to
	the facility's own recruiting efforts. The bill says the staffing company
	will not get paid if the facility decides to hire the worker on permanently
	at any time, regardless of the terms of the contract or agreement. It the
	staffing companies are not getting properly compensated for providing
	these workers then they simply will not provide this service, not out of
	spite or meanness but because they would go out of business providing
	a service that they're not getting properly paid for Passing this bill will
	insure less - not more - of these crucial workers,.and I urge you to re-
	think this. Thank you.