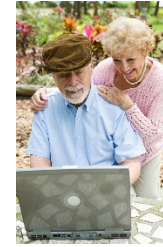




Reimbursement of HCBS, Home Health Care and Private Duty Nursing:



The First Step in the Continuum of Care

In a continuing effort to keep people in their homes and out of higher cost facilities, we are requesting an increase in reimbursement for 200 plus small business, licensed home care agencies in Colorado.

This year the Medicaid Provider Rate Review Advisory Committee established by the Joint Budget Committee studied the state of homecare reimbursement. They made the recommendation that rates should be addressed. However, the Department did not make the request in the Governor's budget for FY 2017-2018.

The impact of the new Minimum Wage increase and the overall increase in costs to do business over many years is creating a very difficult business climate for providers of HCBS personal care & homemaker services, home health and private duty nursing.

There needs to be an adequate and financially healthy safety net of providers in order to provide the care needed in the home and reduce costs overall. Hospitals provide the most expensive delivery of care. They want to be able to discharge patients ASAP to make room for additional patients that need assistance.

We request a level of reimbursement that brings us to the **Medicare and commercial/market rates** that are currently being paid for these services. With more people being enrolled in Medicaid because of the expansion, it makes it even more crucial for these rates to be adequate.

We have included a chart on the back that identifies exactly where the targeted increases need to be placed and our recommendation for that specific increase. We do believe a request in supplemental for this year would be a creative way to address the direct pain the caregivers are having. The next tier could be completed in the Long Bill FY2017-2018. We would like the JBC to be specific to guide the department accordingly.

These issues will be considered in supplemental and budget figure setting for the Dept. of Health Care Policy & Financing. Thank you for your immediate attention and thank you in advance for any motions!

Betsy Murray **Eliza Schultz** **Ellen Caruso, representing Homecare Association of Colorado**
303-478-1207 **720-732-0217** **720-530-3034**
Edie Busam, representing PSA/Professional Pediatric Homecare **303-523-6236**
Andi Leopoldus, representing Discover Goodwill **719-641-4097**

Home Care Rate Request - FY 2017-18

REVISED 1/15/2017										
								Cost of Proposed Increase		
Proposed Rate Increases	Current Medicaid Rate per visit	Which is Percent of:	2017 Colorado Avg Medicare LUPA* per visit	Proposed 90% of Colo Medicare LUPA* in three years per visit	Proposed Increase per visit	1/3 of 90% of Colo Medicare LUPA* per visit	Number visits	TOTAL	GF	FF
Home Health Care Services										
Skilled Nursing (per visit)	\$103.63	76%	\$135.98	\$122.38	\$18.75	\$6.24	478,342	\$ 2,986,966	\$ 1,493,483	\$ 1,493,483
Physical Therapist (per visit)	\$113.34	76%	\$148.65	\$133.79	\$20.45	\$6.81	111,502	\$ 759,126	\$ 379,563	\$ 379,563
Occupational Therapist (per visit)	\$114.06	76%	\$149.66	\$134.69	\$20.63	\$6.87	93,750	\$ 644,168	\$ 322,084	\$ 322,084
Speech Therapist (per visit)	\$123.16	76%	\$161.55	\$145.40	\$22.24	\$7.40	97,682	\$ 723,262	\$ 361,631	\$ 361,631
								\$ 5,113,522	\$ 2,556,761	\$ 2,556,761
								Cost of Proposed Increase		
Proposed Rate Increases	Current Medicaid Rate per hour	Which is Percent of:	Current Colorado Market Rate per hour	Proposed Medicaid Rate in three years per hour	Proposed Increase per hour	1/3 of Proposed Increase per hour	Number hours	TOTAL	GF	FF
Private Duty Nursing - LPN Services										
PDN - LPN (per hour)	\$30.81	82%	\$37.50	\$37.50	\$6.69	\$2.23	528,480	\$ 1,178,510	\$ 589,255	\$ 589,255
								Cost of Proposed Increase		
Proposed Rate Increases	Current Medicaid Rate per hour	Which is Percent of:	Current Colorado Market Rate per hour	Proposed Medicaid Rate per hour	Proposed Increase per 15 minute	Number of 15 minute units	TOTAL	GF	FF	
Home & Community Based Svcs										
HCBS EBD Personal Care	\$17.00	68%	\$25.00	\$19.00	\$0.50	29,906,148	\$ 14,953,074	\$ 7,476,537	\$ 7,476,537	
Current rate \$17/hour; Updated Market \$25.00/hour Minimum wage increases \$.99 /hour on 1/1/2017										
HCBS EBD Homemaker	\$17.00	68%	\$25.00	\$19.00	\$0.50	6,817,376	\$ 3,408,688	\$ 1,704,344	\$ 1,704,344	
								\$ 18,361,762	\$ 9,180,881	\$ 9,180,881
FMAP										
50.00%										
Betsy Murray, Eliza Schultz and Ellen Caruso, representing Homecare Association of Colorado 303-478-1207 720-732-0217 720-530-3034										
per Eric Kurtz Edie Busam, representing PSA/Professional Pediatric Homecare 303-523-6236 Andi Leopoldus, representing Discover Goodwill 719-641-4097										
Service Acronyms:										
Brain Injury waiver	BI		Elderly, Blind, and Disabled waiver			EBD		Registered Nur		RN
Children's Extensive Supports waiver	CES		Licensed Practical Nurse			LPH		Spinal Cord Inj		SCI
Colorado Choice Transitions demonstration waiver	CCT		Persons Living with AIDS waiver			PLWA		Supported Livi		SLS
Community Mental Health Supports waiver	CMHS		Physical Therapy			PT		Services waiver		
Consumer Directed Attendant Support Services	CDASS		Private Duty Nurse			PDN				
*Medicare Low Utilization Payment Adjusted (LUPA) rate								OVER...		

