

#### **HB 25-1020: EARNED-WAGE ACCESS SERVICE PROVIDER**

**Prime Sponsors:** 

Rep. Camacho; Duran

Sen. Frizell

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Fiscal Analyst:

Colin Gaiser, 303-866-2677 colin.gaiser@coleg.gov

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Fiscal note status: The revised fiscal note reflects the introduced bill, as amended by the House Business

Affairs and Labor Committee.

## **Summary Information**

**Overview.** The bill creates new requirements for earned-wage access service providers and requires the Department of Law to issue an earned-wage access service provider license.

**Types of impacts.** The bill is projected to affect the following areas on an ongoing basis:

State Revenue

TABOR Refunds

• State Expenditures

Appropriations. For FY 2025-26, the bill requires an appropriation of \$131,039 to the Department of Law.

# Table 1 State Fiscal Impacts

	Budget Year	Out Year
Type of Impact	FY 2025-26	FY 2026-27
State Revenue	\$180,000	\$180,000
State Expenditures	\$162,900	\$178,442
Transferred Funds	\$0	\$0
Change in TABOR Refunds	\$180,000	\$180,000
Change in State FTE	1.7 FTE	2.0 FTE

Fund sources for these impacts are shown in the table below.

#### Table 1A State Revenue

Fund Source	Budget Year FY 2025-26	Out Year FY 2026-27
General Fund	\$0	\$0
Cash Funds	\$180,000	\$180,000
Total Revenue	\$180,000	\$180,000

# Table 1B State Expenditures

	<b>Budget Year</b>	Out Year
Fund Source	FY 2025-26	FY 2026-27
General Fund	\$0	\$0
Cash Funds	\$131,039	\$140,746
Federal Funds	\$0	\$0
Centrally Appropriated	\$31,861	\$37,696
Total Expenditures	\$162,900	\$178,442
Total FTE	1.7 FTE	2.0 FTE

# **Summary of Legislation**

Beginning January 1, 2026, the bill requires a provider of earned-wage access services to obtain a license from the Office of the Attorney General in the Department of Law. The bill outlines requirements for a license application and reasons the Department of Law may deny an applicant a license. It specifies that an application fee must not exceed more than \$6,000 and that a license is valid for one year. The bill gives the department authority to receive and act on complaints, create education programs, issue cease and desist orders, and bring civil action against a provider, with penalties up to \$10,000 per violation.

The bill creates requirements and prohibitions for earned-wage access service providers. Notable among these, providers must develop policies and procedures to respond to consumer inquiries and complaints, cannot impose a cancellation fee, and must reimburse the consumer for any overdraft fees imposed by a bank as a result of actions taken by the provider. Licensed providers must file an annual report with the Department of Law and make all records available to the department on request.

The bill also allows a provider to offer employer-integrated wage access services, subject to consumer protection rules adopted by the Department of Law.

# **Background**

Earned-wage access services allow users to access some portion of their earned wages before their usual pay date. Some companies offer these services as an employee benefit. These services are typically linked to a user's bank account or payroll information to determine how much money a person may access and what the provider may charge. According to the Department of Personnel and Administration, there are approximately 30 independent earned-wage access service providers in Colorado.

#### **State Revenue**

The bill increases revenue in the Department of Law up to \$180,000 beginning in FY 2025-26. Because the bill does not specify a cash fund, this fiscal note assumes revenue will be deposited into the Consumer Credit Unit Cash Fund; see Technical Note. The estimate is based on the assumptions that 30 independent earned-wage access service providers will apply for a license in the first year, two new providers will apply for a license in subsequent years, and two providers will not reapply in subsequent years. This revenue is subject to TABOR.

## Fee Impact on Earned-Wage Access Service Providers

Colorado law requires legislative service agency review of measures which create or increase any fee collected by a state agency. These fee amounts are estimates only, actual fees will be set administratively by the Department of Law based on cash fund balance, program costs, and the number of licenses subject to the fee. The bill caps the license fee at \$6,000. The fiscal note assumes that full amount will be assessed for licensing and renewals to cover the department's costs to administer the program. Tables 2A and 2B below identify the fee impact of this bill.

Table 2A
Fee Impact on Earned-Wage Access Service Providers
FY 2025-26

Type of Fee	<b>Estimated Fee</b>	Number Affected	<b>Total Fee Impact</b>
License Fee	\$6,000	30	\$180,000
Renewal Fee	\$6,000	0	\$0
Total Fee Revenue – FY 2025-26			\$180,000

Table 2B
Fee Impact on Earned-Wage Access Service Providers
FY 2026-27

Type of Fee	<b>Estimated Fee</b>	<b>Number Affected</b>	<b>Total Fee Impact</b>
License Fee	\$6,000	2	\$12,000
Renewal Fee	\$6,000	28	\$168,000
Total Fee Revenue – FY 2026-27			\$180,000

## **Judicial Department**

The Judicial Department may have increased revenue from any fines assessed to providers for noncompliance with the bill. However, this fiscal note assumes most providers will comply with the bill and any revenue impact will be minimal.

# **State Expenditures**

The bill increases state expenditures in the Department of Law by \$163,000 in FY 2025-26, \$178,000 in FY 2026-27, and similar amounts on an ongoing basis. Expenditures in FY 2025-26 assume an earlier start date than permitted under the current version of the bill; see Technical Note. These costs, assumed to be paid from the Consumer Credit Unit Cash Fund, are summarized in Table 3 and discussed below. The bill also increases workload in the Department of Personnel and Administration and, minimally, the Judicial Department.

Table 3
State Expenditures
Department of Law

	Budget Year	Out Year
Cost Component	FY 2025-26	FY 2026-27
Personal Services	\$115,523	\$138,186
Operating Expenses	\$2,176	\$2,560
Capital Outlay Costs	\$13,340	\$0
Centrally Appropriated Costs	\$31,861	\$37,696
<b>Total Costs</b>	\$162,900	\$178,442
Total FTE	1.7 FTE	2.0 FTE

## **Department of Law**

The Department of Law requires 2.0 FTE beginning in FY 2025-26 and in ongoing years for staff to establish and enforce a new earned-wage access provider license program. A majority of new staff (1.2 FTE) will begin work in July 2025 to adopt rules for the new license requirement and set up application renewal procedures, with a financial credit examiner (0.8 FTE) beginning work in November 2025. Beginning in 2026, staff will review and process applications, conduct regulatory oversight, and enforce penalties for violations. Standard operating and capital outlay costs are included.

## **Other Agency Impacts**

Administrative law judge workload will increase in the Department of Personnel and Administration to hold hearings when violations occur. Initially, any impact is expected to be absorbable. The department will assess workload generated by the bill and make any necessary staffing requests through the annual budget process.

Assuming case filings in the trial courts will be rare, any workload impact to the Judicial Department is expected to be minimal.

## **Centrally Appropriated Costs**

Pursuant to a Joint Budget Committee policy, certain costs associated with this bill are addressed through the annual budget process and centrally appropriated in the Long Bill or supplemental appropriations bills, rather than in this bill. These costs, which may include employee insurance, supplemental employee retirement payments, leased space, and indirect cost assessments, are shown in the expenditure table above.

#### **TABOR Refunds**

The bill is expected to increase the amount of state revenue required to be refunded to taxpayers by the amounts shown in the State Revenue section above. This estimate assumes the December 2024 LCS revenue forecast. A forecast of state revenue subject to TABOR is not available beyond FY 2026-27. Because TABOR refunds are paid from the General Fund, increased cash fund revenue will reduce the amount of General Fund available to spend or save.

#### **Technical Note**

The bill does not indicate where the Department of Law will deposit revenue from license fees. The fiscal note assumes fee revenue will be deposited in the Consumer Credit Unit Cash Fund and all revenue collected will go toward the bill's administration, until the bill is adjusted to indicate where the revenue will be deposited.

#### **Effective Date**

The bill's effective date precludes the Department of Law from receiving an appropriation in July 2025 to begin implementing the bill. The costs in this fiscal note assume the effective date will be adjusted to allow for a full-year appropriation in FY 2025-26, prior to the other provisions taking effect on January 1, 2026.

#### **Effective Date**

The bill takes effect November 1, 2025, and applies to earned-wage access services provided on or after this date.

# **State Appropriations**

For FY 2025-26, the bill requires an appropriation of \$131,039 from the Consumer Credit Unit Cash Fund to the Department of Law, and 1.7 FTE.

## **Departmental Difference**

The Department of Law estimates the bill requires \$260,000 and 2.6 FTE in FY 2025-26 and \$224,000 and 2.5 FTE in FY 2026-27 and ongoing. This cost includes additional staff to implement and advise the program. The fiscal note reflects a lesser cost to implement the program based on previous recent legislation, including Senate Bill 19-002, which created a student loan servicer license and required 2.0 FTE to license approximately 35 student education loan servicers, and House Bill 21-1282, which required 1.0 FTE to establish a nonbank mortgage servicer registration.

#### **State and Local Government Contacts**

Judicial	Law
Labor	Personnel