First Regular Session Seventy-fifth General Assembly STATE OF COLORADO

INTRODUCED

LLS NO. 25-0769.01 Anna Petrini x5497

HOUSE BILL 25-1233

HOUSE SPONSORSHIP

Richardson and Carter, Armagost, Keltie

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Hinrichsen, Sullivan

House Committees

Senate Committees

State, Civic, Military, & Veterans Affairs

	A BILL FOR AN ACT
101	CONCERNING PERSONS WHO PROVIDE ASSISTANCE WITH VETERANS'
102	BENEFITS CLAIMS, AND, IN CONNECTION THEREWITH,
103	ESTABLISHING THAT CERTAIN ACTIONS BY SUCH PERSONS ARE
104	DECEPTIVE TRADE PRACTICES UNDER THE "COLORADO
105	CONSUMER PROTECTION ACT".

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at http://leg.colorado.gov.)

The bill makes it a deceptive trade practice under the "Colorado Consumer Protection Act" for a person who advises, assists, or consults

a veteran, in connection with a claim for veterans' benefits (veterans' benefits matter), to:

- Receive compensation in excess of \$12,500 for the service, subject to additional limitations linking permissible compensation to results delivered;
- Receive compensation for referring a veteran to a third party;
- Collect compensation on behalf of a third party engaged to assist with any aspect of a veterans' benefits matter;
- Receive compensation in connection with a claim filed within the one-year period following a veteran's release from active duty without a signed waiver from the veteran;
- Fail to provide a veteran the option of an interest-free payment plan;
- Guarantee a successful outcome in a veterans' benefits matter or engage in certain direct advertising;
- Fail to memorialize the payment terms and certain disclosures in a written, signed business agreement;
- Fail to take various security measures related to veterans' personal information; or
- Fail to remain a member in good standing of a national veterans' benefit trade organization that holds members to ethics and certification standards.

The bill requires the attorney general or district attorney to transmit any civil penalty collected for a violation of the veterans' benefits matter provisions to the state treasurer for deposit in the Colorado state veterans trust fund.

Be it enacted by the General Assembly of the State of Colorado:

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SECTION 1. Legislative declaration. (1) The general assembly finds and declares that:

- (a) Veterans embody courage and sacrifice, defending our freedoms. Ensuring they receive the benefits they have earned is a moral obligation shared by all. Supporting veterans honors their service and ensures they thrive in civilian life while reflecting our values and fulfilling our commitment to those who have safeguarded our nation.
- (b) According to 2023 data from the United States department of veterans affairs, Colorado is home to an estimated 369,000 veterans. The

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\$2.7 billion in service-connected compensation Colorado's veterans and veterans' survivors receive each year undeniably improves their quality of life and has a significant impact on the state's economy.

- (c) As of mid-January 2025, the United States veterans administration reports 969,748 pending benefit claims, including disability compensation and pension claims that normally require a rating decision. Over a quarter of the pending benefit claims have been active for 125 days or longer and are considered backlogged. Colorado's veterans have 17,433 pending claims, and 4,235 of them are backlogged. The average processing time for a Colorado veteran's claim is 135 days.
- (d) By assisting with the preparation of a veteran's benefit claim, professional, trained, and ethical individuals can help reduce the time that the veterans administration requires to process the claim once it is submitted;
- (e) State and local veterans service officers and veterans associations, including the veterans of foreign wars, American legion, and disabled American veterans, as well as attorneys and agents accredited by the United States department of veterans affairs, continue to provide free claims preparation services that hold great value for veterans and deserve our support. However, the large volume of benefit claims exceeds the combined capacity of these organizations and individuals.
- (f) The private sector, which includes non-accredited consultants that are not acting as agents or attorneys, has stepped forward to assist and offer options for those who choose to forego the free services of veterans service officers and veterans associations. While the majority of for-profit service providers deliver quality services in a transparent and ethical manner, there will always be some that prey on veterans who are

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- unsuspecting or simply desperate for help.
- 2 (g) Because of the predatory practices of some providers of claims
- 3 preparation services, consumer protections are necessary to safeguard
- 4 Colorado's veterans and ensure that only legitimate for-profit entities
- 5 operate in the state to provide choice and capacity in the preparation of
- 6 veterans' benefits claims.

- SECTION 2. In Colorado Revised Statutes, 6-1-112, amend (1)(a), (1)(b), and (1)(c); and add (4) as follows:
- 6-1-112. Civil penalties definition. (1) The attorney general or
 a district attorney may bring a civil action on behalf of the state to seek
 the imposition of civil penalties as follows:
 - (a) Except as provided in subsection (3) SUBSECTIONS (3) AND (4) of this section, any person who violates or causes another to violate any provision of this article 1 shall forfeit and pay to the general fund of this state a civil penalty of not more than twenty thousand dollars for each such violation. For purposes of this subsection (1)(a), a violation of any provision shall constitute a separate violation with respect to each consumer or transaction involved.
 - (b) Except as provided in subsection (3) SUBSECTIONS (3) AND (4) of this section, any person who violates or causes another to violate any court order or injunction issued pursuant to this article 1 shall forfeit and pay to the general fund of this state a civil penalty of not more than ten thousand dollars for each such violation. For the purposes of this section, the court issuing the order or injunction shall retain RETAINS jurisdiction, and the cause shall be Is continued. Upon violation, the attorney general or a district attorney may petition the court for the recovery of the civil penalty. Such civil penalty shall be Is in addition to any other penalty or

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1	remedy available for the enforcement of the provisions of this article
2	and any court order or injunction.
3	(c) Except as provided in subsection (3) SUBSECTIONS (3) AND (4)
4	of this section, any person who violates or causes another to violate any
5	provision of this article 1, where IN WHICH such violation was committed
6	against an elderly person, shall forfeit and pay to the general fund of the
7	state a civil penalty of not more than fifty thousand dollars for each such
8	violation. For purposes of this subsection (1)(c), a violation of any
9	provision of this article 1 is a separate violation with respect to each
10	elderly person involved.
11	(4) The attorney general or district attorney shall
12	TRANSMIT ANY CIVIL PENALTY COLLECTED IN ACCORDANCE WITH THIS
13	SECTION FOR A VIOLATION DESCRIBED IN SECTION 6-1-105 (1)(iiii) TO THE
14	STATE TREASURER FOR DEPOSIT IN THE COLORADO STATE VETERANS
15	TRUST FUND CREATED IN SECTION 28-5-709.
16	SECTION 3. In Colorado Revised Statutes, add 6-1-737 as
17	follows:
18	6-1-737. Veterans' benefits matters - compensation for
19	services - written agreements - advertising - disclosures - deceptive
20	trade practice - definitions. (1) As used in this section, unless the
21	CONTEXT OTHERWISE REQUIRES:
22	(a) "COMPENSATION" MEANS ANY MONEY, THING OF VALUE, OF
23	ECONOMIC BENEFIT CONFERRED ON OR RECEIVED BY A PERSON IN RETURN
24	FOR SERVICES RENDERED OR TO BE RENDERED BY THE PERSON OF
25	ANOTHER.
26	(b) "Person" has the meaning set forth in section 6-1-102

(c) "VETERAN" MEANS A PERSON WHO SERVED IN THE ACTIVE

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1	MILITARY, NAVAL, OR AIR FORCE SERVICE OF THE UNITED STATES AND
2	WHO WAS DISCHARGED OR RELEASED UNDER CONDITIONS OTHER THAN
3	DISHONORABLE, IN ACCORDANCE WITH U.S.C. TITLE 38. "VETERAN"
4	INCLUDES AN ELIGIBLE MEMBER OF THE RESERVES OR NATIONAL GUARD,
5	A VETERAN'S DEPENDENT, A VETERAN'S SURVIVOR, OR ANOTHER
6	INDIVIDUAL ELIGIBLE FOR A BENEFIT PURSUANT TO THE LAWS AND
7	REGULATIONS ADMINISTERED BY THE UNITED STATES DEPARTMENT OF
8	VETERANS AFFAIRS OR THE COLORADO DEPARTMENT OF MILITARY AND
9	VETERANS AFFAIRS.
10	(d) "VETERANS' BENEFITS MATTER" MEANS THE PREPARATION,
11	PRESENTATION, OR PROSECUTION OF A CLAIM AFFECTING A VETERAN WHO
12	HAS FILED OR EXPRESSED AN INTENT TO FILE A CLAIM FOR A BENEFIT,
13	PROGRAM, SERVICE, COMMODITY, FUNCTION, STATUS, OR ENTITLEMENT
14	FOR WHICH THE VETERAN MAY BE ELIGIBLE PURSUANT TO THE LAWS AND
15	REGULATIONS ADMINISTERED BY THE UNITED STATES DEPARTMENT OF
16	VETERANS AFFAIRS OR THE COLORADO DEPARTMENT OF MILITARY AND
17	VETERANS AFFAIRS.
18	(2) (a) A PERSON MAY ONLY BE COMPENSATED FOR ADVISING,
19	ASSISTING, OR CONSULTING A VETERAN ON A VETERANS' BENEFITS MATTER
20	IF THE PERSON SECURES AN INCREASE IN THE BENEFITS AWARDED.
21	COMPENSATION FOR ADVISING, ASSISTING, OR CONSULTING A VETERAN ON
22	A FEDERAL VETERANS' ADMINISTRATION DISABILITY CLAIM MUST NOT
23	EXCEED FIVE TIMES THE AMOUNT OF ANY INCREASE IN MONTHLY BENEFITS
24	AWARDED AS A RESULT OF THE PERSON'S ADVICE, ASSISTANCE, OR
25	CONSULTATION.
26	(b) THE COMPENSATION CALCULATED PURSUANT TO SUBSECTION
27	(2)(a) OF THIS SECTION MUST NOT EXCEED TWELVE THOUSAND FIVE

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1	HUNDRED DOLLARS.
2	(c) A PERSON SHALL NOT RECEIVE ANY COMPENSATION FOR
3	ADVISING, ASSISTING, OR CONSULTING A VETERAN ON A VETERANS'
4	BENEFITS MATTER BEYOND THE COMPENSATION CALCULATED PURSUANT
5	TO SUBSECTIONS $(2)(a)$ and $(2)(b)$ of this section. The prohibition on
6	ADDITIONAL COMPENSATION EXTENDS TO, BUT IS NOT LIMITED TO:
7	(I) AN INITIAL OR NONREFUNDABLE FEE;
8	(II) COMPENSATION RECEIVED ON BEHALF OF A THIRD PERSON
9	ENGAGED TO ADVISE, ASSIST, OR CONSULT ON AN ASPECT OF A VETERANS'
10	BENEFITS MATTER; OR
11	(III) COMPENSATION FOR REFERRING A VETERAN TO A THIRD
12	PERSON TO ADVISE, ASSIST, OR CONSULT ON A VETERANS' BENEFITS
13	MATTER.
14	(3) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
15	VETERANS' BENEFITS MATTER SHALL NOT RECEIVE COMPENSATION FOR
16	SERVICES RENDERED IN CONNECTION WITH A CLAIM FILED WITHIN THE
17	ONE-YEAR PERIOD FOLLOWING A VETERAN'S RELEASE FROM ACTIVE DUTY
18	DURING WHICH THE UNITED STATES DEPARTMENT OF VETERANS AFFAIRS
19	PRESUMES CERTAIN DISABLING CONDITIONS ARE SERVICE-CONNECTED,
20	UNLESS THE VETERAN ACKNOWLEDGES BY SIGNING A WAIVER THAT THE
21	VETERAN IS WITHIN THE ONE-YEAR PERIOD AND CHOOSES TO DECLINE FREE
22	SERVICES THAT ARE AVAILABLE.
23	(4) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
24	VETERANS' BENEFITS MATTER FOR COMPENSATION SHALL PROVIDE A
25	VETERAN THE OPTION OF AN INTEREST-FREE PAYMENT PLAN OF NOT
26	LONGER THAN ONE YEAR.

(5) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A

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1	VETERANS' BENEFITS MATTER SHALL NOT GUARANTEE, EITHER DIRECTLY
2	OR BY IMPLICATION, A SUCCESSFUL OUTCOME IN A VETERANS' BENEFITS
3	MATTER, INCLUDING THAT A VETERAN IS CERTAIN TO RECEIVE SPECIFIC
4	VETERANS' BENEFITS OR THAT A VETERAN IS CERTAIN TO RECEIVE A
5	SPECIFIC LEVEL, PERCENTAGE, OR AMOUNT OF VETERANS' BENEFITS.
6	(6) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
7	VETERANS' BENEFITS MATTER FOR COMPENSATION SHALL NOT DIRECTLY
8	ADVERTISE OR MARKET TO AN INDIVIDUALLY IDENTIFIED VETERAN,
9	RESIDENCE, OR BUSINESS LOCATION. THE PROHIBITION ON DIRECT
10	ADVERTISING AND MARKETING DOES NOT INCLUDE COMMUNICATING VIA
11	TELEPHONE, MAIL, OR ELECTRONIC COMMUNICATION, IF INITIATED BY A
12	VETERAN.
13	(7) A PERSON SEEKING COMPENSATION FOR ADVISING, ASSISTING,
14	OR CONSULTING ON A VETERANS' BENEFITS MATTER SHALL, BEFORE
15	RENDERING ANY SERVICES, MEMORIALIZE THE SPECIFIC TERMS UNDER
16	WHICH THE AMOUNT OF COMPENSATION WILL BE DETERMINED AND PAID
17	IN A WRITTEN BUSINESS AGREEMENT SIGNED BY BOTH PARTIES.
18	(8) (a) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
19	VETERANS' BENEFITS MATTER FOR COMPENSATION SHALL PROVIDE THE
20	FOLLOWING DISCLOSURE IN THE WRITTEN BUSINESS AGREEMENT REQUIRED
21	PURSUANT TO SUBSECTION (7) OF THIS SECTION:
22	THIS BUSINESS IS NOT SPONSORED BY OR AFFILIATED WITH
23	THE UNITED STATES DEPARTMENT OF VETERANS AFFAIRS
24	OR THE COLORADO DEPARTMENT OF MILITARY AND
25	VETERANS AFFAIRS, OR ANY OTHER FEDERALLY CHARTERED
26	VETERANS' SERVICE ORGANIZATION. OTHER
27	ORGANIZATIONS, INCLUDING, BUT NOT LIMITED TO, THE

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COLORADO DEPARTMENT OF MILITARY AND VETERANS

AFFAIRS, A LOCAL VETERANS' SERVICE ORGANIZATION AND

OTHER FEDERALLY CHARTERED VETERANS' SERVICE

ORGANIZATIONS, MAY PROVIDE THIS SERVICE FREE OF

CHARGE OR MIGHT NOT ENDORSE THIS SERVICE. YOU MAY

QUALIFY FOR OTHER VETERANS' BENEFITS OUTSIDE THE

SCOPE OF THIS BUSINESS AGREEMENT.

(b) If a person, or an employee, contractor, or subcontractor of the person, who is advising, assisting, or consulting on a veterans' benefits matter for compensation is not accredited by the United States veterans administration pursuant to the requirements of 38 CFR 14.629, the person shall disclose the lack of accreditation along with a clear explanation of what it means to lack accreditation. A person advising, assisting, or consulting on a veterans' benefits matter for compensation shall provide the accreditation disclosure required pursuant to this subsection (8)(b) in the written agreement required pursuant to subsection (7) of this section, in a conspicuous location on the person's website, and in a conspicuous location at the person's physical address, if applicable.

(9) THE DISCLOSURES REQUIRED PURSUANT TO SUBSECTION (8) OF THIS SECTION MUST APPEAR IN BOLD-FACED FONT IN AT LEAST TWELVE-POINT TYPE IN AN EASILY IDENTIFIABLE PLACE IN THE BUSINESS AGREEMENT. THE VETERAN SHALL SIGN THE PAGE ON WHICH EACH DISCLOSURE APPEARS TO REPRESENT AN UNDERSTANDING OF ITS TERMS. THE PERSON ADVISING, ASSISTING, OR CONSULTING ON A VETERANS'

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2	WRITTEN BUSINESS AGREEMENT CONTAINING THE DISCLOSURE FOR AT
3	LEAST ONE YEAR AFTER THE DATE ON WHICH THE SERVICE RELATIONSHIP
4	WITH THE VETERAN TERMINATES.
5	(10) (a) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
6	VETERANS' BENEFITS MATTER FOR COMPENSATION SHALL NOT:
7	(I) Use international call centers or data centers for
8	PROCESSING VETERANS' PERSONAL INFORMATION;
9	(II) USE A VETERAN'S PERSONAL LOG-IN CREDENTIALS TO ACCESS
10	THE VETERAN'S MEDICAL, FINANCIAL, OR GOVERNMENT BENEFITS
11	INFORMATION; OR
12	(III) DISCLOSE PERSONAL DATA OBTAINED IN CONNECTION WITH A
13	VETERANS' BENEFITS MATTER TO A THIRD PERSON, UNLESS THE
14	DISCLOSURE IS MADE PURSUANT TO A COURT ORDER.
15	(b) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
16	VETERANS' BENEFITS MATTER FOR COMPENSATION SHALL:
17	(I) COMPLETE A CRIMINAL BACKGROUND CHECK OF A PERSON
18	PRIOR TO PERMITTING THE PERSON TO ACCESS A VETERAN'S MEDICAL,
19	FINANCIAL, OR GOVERNMENT BENEFITS INFORMATION. THE BACKGROUND
20	CHECK MUST BE CONDUCTED BY A REPUTABLE SOURCE AND INCLUDE
21	IDENTITY VERIFICATION AND A CRIMINAL HISTORY RECORD CHECK.
22	(II) SAFEGUARD A VETERAN'S MEDICAL DATA IN COMPLIANCE WITH
23	FEDERAL AND STATE PRIVACY LAWS, INCLUDING THE FEDERAL "HEALTH
24	Insurance Portability and Accountability Act of 1996", 42 U.S.C.
25	SEC. 1320d to 1320d-9.
26	(11) A PERSON ADVISING, ASSISTING, OR CONSULTING ON A
27	VETERANS' BENEFITS MATTER FOR COMPENSATION SHALL REMAIN A

BENEFITS MATTER FOR COMPENSATION SHALL RETAIN A COPY OF THE

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1	$MEMBER\ IN\ GOOD\ STANDING\ OF\ THE\ NATIONAL\ ASSOCIATION\ FOR\ VETERAN$
2	RIGHTS OR A NATIONAL VETERANS' BENEFIT TRADE ORGANIZATION THAT
3	HAS ESTABLISHED FOR EMPLOYEES, CONTRACTORS, AND SUBCONTRACTORS
4	OF THE ORGANIZATION'S MEMBERS BOTH A CODE OF ETHICS AND
5	TECHNICAL CERTIFICATION STANDARDS EQUIVALENT TO THE CODE OF
6	ETHICS AND TECHNICAL CERTIFICATION STANDARDS THAT APPLY TO A
7	VETERANS SERVICE OFFICER CERTIFIED BY THE UNITED STATES
8	DEPARTMENT OF VETERANS AFFAIRS AND EQUIVALENT TO THE CODE OF
9	ETHICS AND TECHNICAL CERTIFICATION STANDARDS OF THE NATIONAL
10	ASSOCIATION FOR VETERAN RIGHTS.
11	(12) A PERSON WHO VIOLATES A PROVISION OF THIS SECTION
12	ENGAGES IN A DECEPTIVE TRADE PRACTICE.
13	(13) This section does not apply to, limit, or expand the
14	REQUIREMENTS IMPOSED ON AGENTS, ATTORNEYS, OR OTHER
15	REPRESENTATIVES ACCREDITED BY THE UNITED STATES DEPARTMENT OF
16	VETERANS AFFAIRS AND REGULATED BY THAT AGENCY.
17	SECTION 4. In Colorado Revised Statutes, 6-1-105, add (1)(iiii)
18	as follows:
19	6-1-105. Unfair or deceptive trade practices - definitions. (1) A
20	person engages in a deceptive trade practice when, in the course of the
21	person's business, vocation, or occupation, the person:
22	(iiii) VIOLATES A PROVISION OF SECTION 6-1-737.
23	SECTION 5. Act subject to petition - effective date -
24	applicability. (1) This act takes effect January 1, 2026; except that, if a
25	referendum petition is filed pursuant to section 1 (3) of article V of the
26	state constitution against this act or an item, section, or part of this act
27	within the ninety-day period after final adjournment of the general

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- assembly, then the act, item, section, or part will not take effect unless
- 2 approved by the people at the general election to be held in November
- 3 2026 and, in such case, will take effect on the date of the official
- 4 declaration of the vote thereon by the governor.
- 5 (2) This act applies to violations on or after the applicable
- 6 effective date of this act.