First Regular Session Seventy-fifth General Assembly STATE OF COLORADO

INTRODUCED

LLS NO. 25-0364.01 Renee Leone x2695

SENATE BILL 25-058

SENATE SPONSORSHIP

Snyder,

HOUSE SPONSORSHIP

(None),

Senate Committees Health & Human Services **House Committees**

A BILL FOR AN ACT

101 CONCERNING A MODEL ACT TO PROVIDE A FRAMEWORK THAT ALLOWS

102 INSURANCE COMPANIES TO GIVE REBATES THAT MEET SPECIFIED

103 CRITERIA TO MAINTAIN CONSUMER PROTECTIONS.

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at <u>http://leg.colorado.gov</u>.)

The bill creates the "Model Rebate Reform Act" to modernize the law concerning insurance rebates by recognizing new insurance products while maintaining necessary consumer protections. The bill allows an insurer or insurance producer to give a gift valued under \$250 in connection with the marketing, purchase, or retention of an insurance contract and to conduct a free raffle or drawing with prizes valued up to \$500.

Additionally, the bill provides that an insurer or insurance producer may give a free or discounted product or service in conjunction with or related to an insurance contract if the product or service:

- Is intended to educate about, assess, monitor, control, mitigate, or protect an individual against loss of life, health, or property; or
- Has a nexus to or enhances the value of the insurance benefits.

Next, the bill provides that an insurer or insurance producer may provide an additional free or discounted service if the service is at least tangentially related to an insurance contract or the administration of an insurance contract, the receipt of the service is not contingent on the purchase of insurance, and the service is offered on the same terms to all potential insurance customers. Before the purchase of insurance, receipt of a quote for insurance, or designation of an agent of record, the insurer or insurance producer providing the service shall disclose in writing to the recipient that receipt of the service is not contingent on the purchase of insurance.

Lastly, the bill permits the commissioner of insurance to adopt rules as necessary to effectuate the provisions of the bill, including adjusting the financial limitations on gifts and prizes as necessary for inflation.

1	Be it enacted by the General Assembly of the State of Colorado:
2	SECTION 1. In Colorado Revised Statutes, add part 18 to article
3	3 of title 10 as follows:
4	PART 18
5	MODEL REBATE REFORM ACT
6	10-3-1801. Short title. The short title of this part 18 is the
7	"MODEL REBATE REFORM ACT".
8	10-3-1802. Purpose. The purpose of this part 18 is to
9	MODERNIZE INSURANCE REBATE PROVISIONS TO RECOGNIZE NEW
10	PRODUCTS BEING OFFERED BY THE INSURANCE INDUSTRY WHILE
11	MAINTAINING NECESSARY CONSUMER PROTECTIONS.

1 **10-3-1803. Definition.** As used in this part 18:

2 (1) "INSURANCE PRODUCER" HAS THE MEANING SET FORTH IN
3 SECTION 10-2-103 (6).

10-3-1804. Permissible gifts and prizes. (1) AN INSURER, BY OR
THROUGH ITS EMPLOYEE, AFFILIATE, INSURANCE PRODUCER, OR
THIRD-PARTY REPRESENTATIVE, OR AN INSURANCE PRODUCER ACTING ON
ITS OWN BEHALF, MAY:

8 (a) OFFER OR PROVIDE A GIFT IN CONNECTION WITH THE
9 MARKETING, PURCHASE, OR RETENTION OF AN INSURANCE CONTRACT, AS
10 LONG AS THE COST OF THE GIFT DOES NOT EXCEED TWO HUNDRED FIFTY
11 DOLLARS PER YEAR PER PERSON; AND

12 (b) CONDUCT A RAFFLE OR DRAWING, AS LONG AS THERE IS NO
13 PARTICIPATION COST TO ENTRANTS AND THE PRIZES ARE NOT VALUED IN
14 EXCESS OF FIVE HUNDRED DOLLARS.

15 (2) A GIFT OR PRIZE GIVEN PURSUANT TO SUBSECTION (1) OF THIS
16 SECTION MUST NOT BE IN THE FORM OF CASH.

17 10-3-1805. Permissible value-added service or activity. (1) AN
18 INSURER, BY OR THROUGH ITS EMPLOYEE, AFFILIATE, INSURANCE
19 PRODUCER, OR THIRD-PARTY REPRESENTATIVE, OR AN INSURANCE
20 PRODUCER ACTING ON ITS OWN BEHALF, MAY OFFER OR PROVIDE, FOR FREE
21 OR AT A DISCOUNTED PRICE, A PRODUCT OR SERVICE THAT RELATES TO OR
22 IS GIVEN IN CONJUNCTION WITH AN INSURANCE POLICY IF THE PRODUCT OR
23 SERVICE:

(a) IS PRIMARILY INTENDED TO EDUCATE ABOUT, ASSESS,
MONITOR, CONTROL, MITIGATE, OR PREVENT RISK OF LOSS OF AN
INDIVIDUAL'S LIFE, HEALTH, OR PROPERTY; OR

27 (b) HAS A NEXUS TO OR ENHANCES THE VALUE OF THE INSURANCE

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1 BENEFITS.

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2 (2) A PRODUCT OR SERVICE OFFERED OR PROVIDED PURSUANT TO
3 THIS SECTION IS EXEMPT FROM THE LIMITATIONS SET FORTH IN SECTIONS
4 10-3-1804 AND 10-3-1104 (1)(g).

10-3-1806. Services for free or for less than fair market value.
(1) AN INSURER, BY OR THROUGH ITS EMPLOYEE, AFFILIATE, INSURANCE
PRODUCER, OR THIRD-PARTY REPRESENTATIVE, OR AN INSURANCE
PRODUCER ACTING ON ITS OWN BEHALF, MAY OFFER OR PROVIDE A
SERVICE NOT OTHERWISE IDENTIFIED UNDER SECTION 10-3-1805 FOR FREE
OR FOR LESS THAN FAIR MARKET VALUE IF:

11 (a) THE SERVICE IS AT LEAST TANGENTIALLY RELATED TO AN
12 INSURANCE CONTRACT OR THE ADMINISTRATION OF AN INSURANCE
13 CONTRACT;

14 (b) RECEIPT OF THE SERVICE IS NOT CONTINGENT UPON THE15 PURCHASE OF INSURANCE; AND

16 (c) THE SERVICE IS OFFERED ON THE SAME TERMS TO ALL
17 POTENTIAL INSURANCE CUSTOMERS.

18 (2) AN INSURER, BY OR THROUGH ITS EMPLOYEE, AFFILIATE, 19 INSURANCE PRODUCER, OR THIRD-PARTY REPRESENTATIVE, OR AN 20 INSURANCE PRODUCER ACTING ON ITS OWN BEHALF, THAT OFFERS OR 21 PROVIDES A SERVICE UNDER THIS SECTION FOR FREE OR FOR LESS THAN 22 FAIR MARKET VALUE SHALL, BEFORE THE PURCHASE OF INSURANCE, 23 RECEIPT OF A QUOTE FOR INSURANCE, OR DESIGNATION OF AN AGENT OF 24 RECORD, DISCLOSE CONSPICUOUSLY IN WRITING TO THE RECIPIENT THAT 25 RECEIPT OF THE SERVICE IS NOT CONTINGENT ON THE PURCHASE OF 26 INSURANCE.

10-3-1807. Rules. The commissioner may adopt rules as

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NECESSARY TO EFFECTUATE THE PROVISIONS OF THIS PART 18, INCLUDING
 ADJUSTING THE FINANCIAL LIMITATIONS SET FORTH IN SECTION 10-3-1804
 (1) AS NECESSARY FOR INFLATION.

4 SECTION 2. In Colorado Revised Statutes, 10-3-1104, amend
5 (1)(g) as follows:

10-3-1104. Unfair methods of competition - unfair or deceptive
practices. (1) The following are defined as unfair methods of
competition and unfair or deceptive acts or practices in the business of
insurance:

10 (g) Rebates: Except as PROVIDED IN PART 18 OF THIS ARTICLE 3 OR 11 AS otherwise expressly provided by law, knowingly permitting, or 12 offering to make, or making any contract of insurance or agreement as to 13 such contract, other than as plainly expressed in the insurance contract 14 issued thereon, or paying, or allowing, or giving, or offering to pay, 15 allow, or give, directly or indirectly, as inducement to such insurance or 16 annuity, any rebate of premiums payable on the contract, or any special 17 favor or advantage in the dividends or other benefits thereon ON THE 18 CONTRACT OR ANNUITY, or any valuable consideration or inducement 19 whatever not specified in the contract; or giving, or selling, or purchasing, 20 or offering to give, sell, or purchase, as inducement to such insurance 21 contract or annuity or in connection therewith WITH THE INSURANCE 22 CONTRACT OR ANNUITY, any stocks, bonds, or other securities of any 23 insurance company or other corporation, association, or partnership, or 24 any dividends or profits accrued thereon ON THE STOCKS, BONDS, OR 25 OTHER SECURITIES, or anything of value whatsoever not specified in the 26 contract;

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SECTION 3. Act subject to petition - effective date -

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applicability. (1) This act takes effect at 12:01 a.m. on the day following 1 2 the expiration of the ninety-day period after final adjournment of the 3 general assembly; except that, if a referendum petition is filed pursuant 4 to section 1 (3) of article V of the state constitution against this act or an item, section, or part of this act within such period, then the act, item, 5 6 section, or part will not take effect unless approved by the people at the 7 general election to be held in November 2026 and, in such case, will take 8 effect on the date of the official declaration of the vote thereon by the 9 governor.

10 (2) This act applies to conduct occurring on or after the applicable
effective date of this act.