Second Regular Session Seventy-fourth General Assembly STATE OF COLORADO

PREAMENDED

This Unofficial Version Includes Committee Amendments Not Yet Adopted on Second Reading

LLS NO. 24-1136.01 Jery Payne x2157

SENATE BILL 24-192

SENATE SPONSORSHIP

Michaelson Jenet,

(None),

HOUSE SPONSORSHIP

Senate Committees Business, Labor, & Technology Appropriations **House Committees**

A BILL FOR AN ACT

101 CONCERNING CHANGES TO THE LAW REQUIRING PERSONS IN THE

102 BUSINESS OF SELLING MOTOR VEHICLES TO MAKE A CONSUMER

103 WHOLE IF THE MOTOR VEHICLE FAILS TO PERFORM.

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at <u>http://leg.colorado.gov</u>.)

Current law, which is commonly known as the "lemon law", requires a manufacturer, a manufacturer's agent, or a manufacturer's authorized dealer (dealer) to replace or buy back a motor vehicle if the consumer notified the dealer within the earlier of the warranty period or one year after original delivery of the motor vehicle (notification time), and the motor vehicle underwent a reasonable number of attempts to repair. The number of repairs are considered reasonable if:

- The motor vehicle was out of service for repairs for a cumulative total of 30 or more business days; or
- The dealer tried unsuccessfully to repair the motor vehicle 4 or more times.

The bill:

- Expands the lemon law to cover motor vehicles affected by safety-based nonconformities;
- Expands the notification time to include the earlier of the first 36,000 miles or 3 years after original delivery of the motor vehicle;
- Clarifies that, for any claim a consumer raises against a manufacturer, the lemon law is not an affirmative defense against the consumer's claim when the statute of limitations is tolled for a period of time after the consumer has presented a claim and submitted the motor vehicle for repair but before the threshold for cure has been met;
- Lowers the number of out-of-service business days from 30 to 21; and
- Lowers the number of required attempts to repair from 4 to 3.

Current law requires the manufacturer to be notified of a defect and be given an opportunity to cure the defect in order to be subject to the reasonable repairs presumption. The bill adds a 10-day limit on the opportunity to cure the defect.

Current law allows a dealer, when buying back a motor vehicle, to deduct a reasonable allowance for use. The bill sets a formula for determining the reasonable allowance for use.

Current law exempts from the lemon law motor vehicles that have a problem that does not affect the market value of the motor vehicle. The bill adds that the problem must not affect the safety of the motor vehicle to qualify for the exemption.

The bill changes the statute of limitations from the earlier of 6 months after the expiration of a warranty or within one year after the original delivery of the motor vehicle to 42 months after the original delivery.

The bill requires a dealer to allow an agent of a purchaser to inspect a motor vehicle unless the dealer provides a 7-day free-look period in which the purchaser may return the motor vehicle and receive a refund of all money paid to the dealer to purchase the motor vehicle. The dealer must notify purchasers of this inspection right. The dealer is required to give certain notices that the motor vehicle was returned, including notifying the department of revenue (department). The department must put a brand on the title to notify subsequent purchasers. Failing to comply with the bill is a ground for discipline for a manufacturer, distributor, motor vehicle dealer, wholesale motor vehicle auction dealer, wholesaler, buyer agent, used motor vehicle dealer licensee, motor vehicle salesperson, or business disposal licensee.

1	Be it enacted by the General Assembly of the State of Colorado:
2	SECTION 1. In Colorado Revised Statutes, 42-10-101, amend
3	the introductory portion and (2); and add (2.5) as follows:
4	42-10-101. Definitions. As used in this article ARTICLE 10, unless
5	the context otherwise requires:
6	
7	(2) "Motor vehicle" means a self-propelled private passenger
8	vehicle, including pickup trucks and vans, designed primarily for travel
9	on the public highways and used to carry not more than ten persons,
10	which is sold to a consumer in this state; except that the term does not
11	include motor homes as defined in section 42-1-102 (57), or vehicles
12	designed to travel on three or fewer wheels in contact with the ground, OR
13	A MOTOR VEHICLE THAT HAS BEEN MODIFIED FOR COMMERCIAL USE.
14	(2.5) "SAFETY-BASED NONCONFORMITY" MEANS A
15	NONCONFORMITY THAT:
16	(a) RESULTS IN A CONDITION THAT IS LIKELY TO CAUSE DEATH OR
17	SERIOUS BODILY INJURY IF THE VEHICLE IS DRIVEN; OR
18	(b) CREATES A RISK OF FIRE OR EXPLOSION.
19	SECTION 2. In Colorado Revised Statutes, amend 42-10-102 as
20	follows:
21	42-10-102. Repairs to conform vehicle to warranty. If a
22	motor vehicle HAS A SAFETY-BASED NONCONFORMITY OR does not
23	conform to a warranty and the consumer reports the nonconformity to the

1 manufacturer, its THE MANUFACTURER'S agent, or its THE 2 MANUFACTURER'S authorized dealer during the term of such warranty or 3 during a period of one year WITHIN THE FIRST <u>TWENTY-FOUR</u> THOUSAND 4 MILES OF THE MOTOR VEHICLE'S OPERATION OR WITHIN TWO YEARS 5 following the date of the original delivery of the motor vehicle to a 6 consumer, whichever is the OCCURS earlier, date, the manufacturer, its 7 THE MANUFACTURER'S agent, or its THE MANUFACTURER'S authorized 8 dealer shall make such repairs as are necessary to conform the MOTOR 9 vehicle to such THE warranty, notwithstanding the fact that such THE 10 repairs are made after the expiration of such term or such one-year THE 11 period.

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13 SECTION 3. In Colorado Revised Statutes, 42-10-103, amend
14 (1), (2)(a), (2)(b), and (2)(c); and add (4) as follows:

15 42-10-103. Failure to conform vehicle to warranty -16 replacement or return of vehicle. (1) If the manufacturer, its THE 17 MANUFACTURER'S agent, or its THE MANUFACTURER'S authorized dealer 18 is unable to conform the motor vehicle to the warranty by repairing or 19 correcting the defect or condition which THAT substantially impairs the 20 use and market value of such OR SAFETY OF THE motor vehicle after a 21 reasonable number of attempts, the manufacturer shall, at its THE 22 MANUFACTURER'S option, replace the motor vehicle with a comparable 23 motor vehicle or accept return of the motor vehicle from the consumer 24 and refund to the consumer the full purchase price, including the sales 25 tax, license fees, and registration fees and any similar governmental 26 charges, less a reasonable allowance for the consumer's use of the motor 27 vehicle. Refunds shall be made to the consumer and lienholder, if any, as

their interests may appear. A reasonable allowance for use shall be that
 amount directly attributable to use by the consumer and any previous
 consumer prior to the consumer's first written report of the nonconformity
 to the manufacturer, agent, or dealer and during any subsequent period
 when the vehicle is not out of service by reason of repair.

6 (2) (a) It shall be presumed that A reasonable number of attempts
7 IS PRESUMED TO have been undertaken to conform a motor vehicle to the
8 warranty if:

9 (I) <u>The same</u> nonconformity has been subject to repair four THREE 10 or more times by the manufacturer, its THE MANUFACTURER'S agent, or its 11 THE MANUFACTURER'S authorized dealer within the warranty term or 12 during a period of one year THE FIRST <u>TWENTY-FOUR</u> THOUSAND MILES OR 13 WITHIN <u>TWO</u> YEARS following the date of the original delivery of the 14 motor vehicle to the consumer, whichever is the OCCURS earlier, date, but 15 such THE nonconformity continues to exist; or

(II) The motor vehicle is out of service by reason of repair for a
cumulative total of thirty <u>TWENTY-FOUR</u> or more business days of the
repairer during the term MILEAGE specified in subparagraph (I) of this
paragraph (a) SUBSECTION (2)(a)(I) OF THIS SECTION or during the TIME
period specified in said subparagraph (I) SUBSECTION (2)(a)(I) OF THIS
SECTION, whichever is the OCCURS earlier; date. OR

(III) A SAFETY-BASED NONCONFORMITY HAS BEEN SUBJECT TO
TWO OR MORE REPAIR ATTEMPTS BY THE MANUFACTURER, THE
MANUFACTURER'S AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER
WITHIN THE FIRST <u>TWENTY-FOUR</u> THOUSAND MILES OF OPERATION OR
WITHIN <u>TWO</u> YEARS FOLLOWING THE DATE OF THE ORIGINAL DELIVERY OF
THE MOTOR VEHICLE TO THE CONSUMER, WHICHEVER OCCURS EARLIER,

1 BUT THE SAFETY-BASED NONCONFORMITY CONTINUES TO EXIST.

(b) For the purposes of this subsection (2), the term of a warranty,
the one-year TWO-YEAR period, and the thirty-day TWENTY-FOUR-DAY
period shall be IS extended by any period of time during which repair
services are not available to the consumer because of war, invasion,
strike, or fire, flood, or other natural disaster.

7 (c) In no event shall A presumption under paragraph (a) of this 8 subsection (2) SUBSECTION (2)(a) OF THIS SECTION DOES NOT apply 9 against a manufacturer unless the manufacturer has received prior written 10 notification by certified mail from or on behalf of the consumer and 11 STATING THAT ONE OR MORE ATTEMPTS TO REPAIR THE SAME 12 NONCONFORMITY HAVE BEEN MADE PURSUANT TO SECTION 42-10-102 13 AND THE ALLEGED NONCONFORMITY REMAINS, AND THE MANUFACTURER 14 has been provided an opportunity TEN DAYS to cure the ALLEGED defect 15 alleged. Such ____ AFTER RECEIPT OF THE NOTIFICATION. THE defect shall 16 count COUNTS as one nonconformity subject to repair under subparagraph 17 (I) of paragraph (a) of this subsection (2) SUBSECTION (2)(a)(I) AND 18 (2)(a)(III) OF THIS SECTION.

19 (4) A REASONABLE ALLOWANCE FOR USE, AS DESCRIBED IN
20 SUBSECTION (1) OF THIS SECTION, MUST BE OBTAINED BY MULTIPLYING
21 THE TOTAL CONTRACT PRICE OR LESSEE COST OF THE MOTOR VEHICLE BY
22 A FRACTION HAVING AS ITS DENOMINATOR ONE HUNDRED THOUSAND AND
23 HAVING AS THE FRACTION'S NUMERATOR THE SUM OF:

(a) THE NUMBER OF MILES THAT THE MOTOR VEHICLE TRAVELED
BEFORE THE CONSUMER'S FIRST <u>PRESENTATION OF THE VEHICLE</u> TO THE
MANUFACTURER, THE MANUFACTURER'S AGENT, OR THE MANUFACTURER'S
DEALER OR LESSOR; AND

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1	(b) THE NUMBER OF MILES THAT THE MOTOR VEHICLE TRAVELED
2	DURING ANY SUBSEQUENT PERIOD WHEN THE MOTOR VEHICLE WAS NOT
3	OUT OF SERVICE BY REASON OF REPAIR.
4	SECTION 4. In Colorado Revised Statutes, 42-10-104, amend
5	(1) introductory portion and (1)(a) as follows:
6	42-10-104. Affirmative defenses. (1) It shall be IS an affirmative
7	defense to any claim under this article ARTICLE 10 that:
8	(a) An alleged nonconformity does not substantially impair the
9	SAFETY OF OR use and market value of a motor vehicle; or
10	SECTION 5. In Colorado Revised Statutes, amend 42-10-107 as
11	follows:
12	42-10-107. Statute of limitations. Any action brought to enforce
13	the provisions of this article shall THIS ARTICLE 10 MUST be commenced
14	within six months following the expiration date of any warranty term or
15	within one year THIRTY MONTHS following the date of the original
16	delivery of a motor vehicle to a consumer; whichever is the earlier date;
17	except that the statute of limitations shall be IS tolled during the period
18	the consumer has submitted to arbitration under section $\underline{42-10-106 \text{ OR}}$
19	WHILE THE MOTOR VEHICLE IS NOT AVAILABLE FOR USE BY REASON OF
20	<u>REPAIR.</u>
21	SECTION 6. In Colorado Revised Statutes, add <u>42-10-108</u> ,
22	<u>42-10-109, and 42-10-110</u> as follows:
23	42-10-108. Third-party inspection - disclosure. (1) IF A MOTOR
24	VEHICLE IS RETURNED PURSUANT TO SECTION 42-10-103 (1), THE
25	MANUFACTURER, THE MANUFACTURER'S AGENT, OR THE MANUFACTURER'S
26	AUTHORIZED DEALER SHALL ALLOW A THIRD-PARTY AGENT OF A
27	POTENTIAL PURCHASER TO INSPECT A MOTOR VEHICLE BEFORE SELLING

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THE MOTOR VEHICLE UNLESS THE MANUFACTURER, THE MANUFACTURER'S
 AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER PROVIDES A
 SEVEN-DAY FREE-LOOK PERIOD IN WHICH THE PURCHASER MAY RETURN
 THE MOTOR VEHICLE AND RECEIVE A REFUND OF ALL MONEY PAID TO
 PURCHASE THE MOTOR VEHICLE.

6 (2) IF THE MOTOR VEHICLE IS RETURNED PURSUANT TO SECTION 7 42-10-103 (1), THE MANUFACTURER, THE MANUFACTURER'S AGENT, OR 8 THE MANUFACTURER'S AUTHORIZED DEALER SHALL DISCLOSE, BEFORE THE 9 MOTOR VEHICLE IS PURCHASED, TO EACH POTENTIAL PURCHASER OF THE 10 MOTOR VEHICLE THE RIGHT DESCRIBED IN SUBSECTION (1) OF THIS 11 SECTION.

42-10-109. Buy back notice. (1) IF THE MOTOR VEHICLE IS
RETURNED PURSUANT TO SECTION 42-10-103 (1), A MANUFACTURER, A
MANUFACTURER'S AGENT, OR A MANUFACTURER'S AUTHORIZED DEALER
SHALL:

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17 (a) NOTIFY THE DEPARTMENT OF REVENUE THAT THE MOTOR
18 VEHICLE WAS RETURNED TO THE MANUFACTURER, THE MANUFACTURER'S
19 AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER PURSUANT TO
20 SECTION 42-10-103 (1);

(b) ATTACH A DECAL TO THE MOTOR VEHICLE THAT <u>CLEARLY AND</u>
<u>CONSPICUOUSLY</u> READS "LEMON LAW <u>BUYBACK</u>" IN A CLEAR AND
CONSPICUOUS OR EASILY VISIBLE LOCATION ON THE DATE THE MOTOR
VEHICLE IS RETURNED AND SHALL NOT REMOVE THE <u>DECAL</u>; AND

25 (c) APPLY FOR A CERTIFICATE OF TITLE PURSUANT TO ARTICLE 6 OF
26 THIS TITLE 42 IN THE MANUFACTURER'S, THE MANUFACTURER'S AGENT'S,
27 OR THE MANUFACTURER'S AUTHORIZED DEALER'S NAME.

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1	(2) A SELLER OF A MOTOR VEHICLE, INCLUDING A MANUFACTURER
2	OR DEALER, WHO KNOWS OR SHOULD HAVE KNOWN THAT THE MOTOR
3	<u>VEHICLE WAS RETURNED PURSUANT TO SECTION 42-10-103 (1) OR WAS</u>
4	RETURNED DUE TO THE FAILURE OF THE MANUFACTURER TO CONFORM THE
5	VEHICLE TO WARRANTIES REQUIRED BY ANY OTHER LAW OF ANOTHER
6	STATE SHALL CLEARLY AND CONSPICUOUSLY DISCLOSE THAT THE MOTOR
7	VEHICLE IS A LEMON LAW BUYBACK BEFORE THE SALE OF THE MOTOR
8	VEHICLE. A SELLER COMPLIES WITH THIS SUBSECTION (2) IF A DECAL IN
9	ACCORDANCE WITH SUBSECTION (1)(b) OF THIS SECTION IS ATTACHED TO
10	THE MOTOR VEHICLE AT THE TIME OF SALE AND THE SALE WAS COMPLETED
11	IN PERSON.
12	42-10-110. Applicability. (1) This Article 10 Applies only to
13	<u>A NEW VEHICLE, AS DEFINED IN SECTION 42-6-102 (11), SOLD TO A</u>
14	CONSUMER.
15	(2) This article 10 does not apply to a used motor vehicle
16	DEALER LICENSED IN ACCORDANCE WITH ARTICLE 20 OF TITLE 44.
17	SECTION 7. In Colorado Revised Statutes, 42-6-102, amend
18	(1.7)(e) and (1.7)(f); and add (1.7)(g) as follows:
19	42-6-102. Definitions. As used in this part 1, unless the context
20	otherwise requires:
21	(1.7) "Brand" means a permanent designation or marking on a
22	motor vehicle's title, associated with the vehicle identification number,
23	that conveys information about the value of the vehicle or indicates that
24	the vehicle:
25	(e) Has had its odometer tampered with; or
26	(f) Has a designation placed on the title by another jurisdiction; OR
27	(g) Has been returned to the manufacturer, the

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MANUFACTURER'S AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER
 PURSUANT TO SECTION 42-10-103 (1).

3 SECTION 8. In Colorado Revised Statutes, 42-6-107, amend
4 (1)(a)(III) as follows:

5 42-6-107. Certificates of title - contents - rules. (1) (a) (III) If 6 a vehicle shows a brand in its THE VEHICLE'S title history, or if the vehicle 7 is subject to a brand, the department shall place the appropriate brand on 8 the certificate of title. If the vehicle has multiple brands, the department 9 shall place the most recent brand on the certificate of title and the notice 10 "other brands exist". If the brand is from a certificate of title issued in 11 another jurisdiction, the brand must be carried forward to the Colorado 12 certificate of title along with the name of the jurisdiction originating the 13 brand. IF A MOTOR VEHICLE IS RETURNED PURSUANT TO SECTION 14 42-10-103 (1), THE APPROPRIATE BRAND IS "LEMON LAW <u>BUYBACK".</u>

15 SECTION 9. In Colorado Revised Statutes, 44-20-121, add
16 (1)(d), (3)(t), (6)(q), and (6.5)(q) as follows:

- 17 44-20-121. Licenses grounds for denial, suspension, or
 18 revocation. (1) A manufacturer's or distributor's license may be denied,
 19 suspended, or revoked on the following grounds:
- 20 (d) Failing to comply with article 10 of title 42.
- (3) A motor vehicle dealer's, wholesale motor vehicle auction
 dealer's, wholesaler's, buyer agent's, or used motor vehicle dealer's license
 may be denied, suspended, or revoked on the following grounds:
- 24 (t) FAILING TO COMPLY WITH ARTICLE 10 OF TITLE 42.

25 (6) The license of a motor vehicle salesperson may be denied,
26 revoked, or suspended on the following grounds:

27 (q) FAILING TO COMPLY WITH ARTICLE 10 OF TITLE 42.

- (6.5) A business disposal license may be denied, suspended, or
 revoked on the following grounds:
- 23

(q) FAILING TO COMPLY WITH ARTICLE 10 OF TITLE 42.

4 SECTION 10. Act subject to petition - effective date -5 **applicability.** (1) This act takes effect at 12:01 a.m. on the day following 6 the expiration of the ninety-day period after final adjournment of the 7 general assembly; except that, if a referendum petition is filed pursuant 8 to section 1 (3) of article V of the state constitution against this act or an 9 item, section, or part of this act within such period, then the act, item, 10 section, or part will not take effect unless approved by the people at the 11 general election to be held in November 2024 and, in such case, will take 12 effect on the date of the official declaration of the vote thereon by the 13 governor.

14 (2) This act applies to motor vehicles sold or leased on or after the15 applicable effective date of this act.