# Second Regular Session Seventy-fourth General Assembly STATE OF COLORADO

# **REREVISED**

This Version Includes All Amendments Adopted in the Second House

LLS NO. 24-1136.01 Jery Payne x2157

**SENATE BILL 24-192** 

#### SENATE SPONSORSHIP

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Business, Labor, & Technology Appropriations

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Business Affairs & Labor Appropriations

## A BILL FOR AN ACT

101	CONCERNING CHANGES TO THE LAW REQUIRING PERSONS IN THE
102	BUSINESS OF SELLING MOTOR VEHICLES TO MAKE A CONSUMER
103	WHOLE IF THE MOTOR VEHICLE FAILS TO PERFORM, AND, IN
104	CONNECTION THEREWITH, MAKING AN APPROPRIATION.

## **Bill Summary**

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at <a href="http://leg.colorado.gov">http://leg.colorado.gov</a>.)

Current law, which is commonly known as the "lemon law", requires a manufacturer, a manufacturer's agent, or a manufacturer's authorized dealer (dealer) to replace or buy back a motor vehicle if the

HOUSE 3rd Reading Unamended May 7, 2024

> HOUSE nd Reading Unamended May 6, 2024

SENATE 3rd Reading Unamended April 29, 2024

SENATE Amended 2nd Reading April 26, 2024

Shading denotes HOUSE amendment. <u>Double underlining denotes SENATE amendment.</u>

Capital letters or bold & italic numbers indicate new material to be added to existing law.

Dashes through the words or numbers indicate deletions from existing law.

consumer notified the dealer within the earlier of the warranty period or one year after original delivery of the motor vehicle (notification time), and the motor vehicle underwent a reasonable number of attempts to repair. The number of repairs are considered reasonable if:

- The motor vehicle was out of service for repairs for a cumulative total of 30 or more business days; or
- The dealer tried unsuccessfully to repair the motor vehicle 4 or more times.

#### The bill:

- Expands the lemon law to cover motor vehicles affected by safety-based nonconformities;
- Expands the notification time to include the earlier of the first 36,000 miles or 3 years after original delivery of the motor vehicle;
- Clarifies that, for any claim a consumer raises against a manufacturer, the lemon law is not an affirmative defense against the consumer's claim when the statute of limitations is tolled for a period of time after the consumer has presented a claim and submitted the motor vehicle for repair but before the threshold for cure has been met;
- Lowers the number of out-of-service business days from 30 to 21; and
- Lowers the number of required attempts to repair from 4 to 3.

Current law requires the manufacturer to be notified of a defect and be given an opportunity to cure the defect in order to be subject to the reasonable repairs presumption. The bill adds a 10-day limit on the opportunity to cure the defect.

Current law allows a dealer, when buying back a motor vehicle, to deduct a reasonable allowance for use. The bill sets a formula for determining the reasonable allowance for use.

Current law exempts from the lemon law motor vehicles that have a problem that does not affect the market value of the motor vehicle. The bill adds that the problem must not affect the safety of the motor vehicle to qualify for the exemption.

The bill changes the statute of limitations from the earlier of 6 months after the expiration of a warranty or within one year after the original delivery of the motor vehicle to 42 months after the original delivery.

The bill requires a dealer to allow an agent of a purchaser to inspect a motor vehicle unless the dealer provides a 7-day free-look period in which the purchaser may return the motor vehicle and receive a refund of all money paid to the dealer to purchase the motor vehicle. The dealer must notify purchasers of this inspection right. The dealer is required to give certain notices that the motor vehicle was returned,

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including notifying the department of revenue (department). The department must put a brand on the title to notify subsequent purchasers.

Failing to comply with the bill is a ground for discipline for a manufacturer, distributor, motor vehicle dealer, wholesale motor vehicle auction dealer, wholesaler, buyer agent, used motor vehicle dealer licensee, motor vehicle salesperson, or business disposal licensee.

Be it enacted by the General Assembly of the State of Colorado:

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2 SECTION 1. In Colorado Revised Statutes, 42-10-101, amend 3 the introductory portion, (1), and (2); and add (1.5) and (2.5) as follows: 4 **42-10-101. Definitions.** As used in this article ARTICLE 10, unless 5 the context otherwise requires: 6 (1) "Consumer" means the purchaser, other than for purposes of resale, of a motor vehicle normally THAT IS \_\_ used for personal, family, 7 8 or household purposes; any person to whom such THE motor vehicle is 9 transferred for the same purposes during the duration of a manufacturer's 10 express warranty for such THE motor vehicle; and any other person 11 entitled by the terms of such THE warranty to enforce the obligations of 12 the warranty. 13 (1.5) "LEMON LAW BUYBACK VEHICLE" MEANS A MOTOR VEHICLE 14 THAT WAS REPURCHASED BY OR RETURNED TO THE MANUFACTURER, THE 15 MANUFACTURER'S AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER 16 FOR INABILITY TO CONFORM THE MOTOR VEHICLE TO THE 17 MANUFACTURER'S WARRANTY IN ACCORDANCE WITH THIS ARTICLE 10 OR 18 WITH ANY OTHER STATE OR FEDERAL MOTOR VEHICLE WARRANTY LAW. 19 (2) "Motor vehicle" means a self-propelled private passenger 20 vehicle, including pickup trucks and vans, designed primarily for travel 21 on the public highways and used to carry not more than ten persons, 22 which is sold to a consumer in this state; except that the term does not

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1	include motor homes as defined in section 42-1-102 (57), or vehicles
2	designed to travel on three or fewer wheels in contact with the ground, OR
3	A MOTOR VEHICLE THAT HAS BEEN MODIFIED FOR COMMERCIAL USE.
4	(2.5) "SAFETY-BASED NONCONFORMITY" MEANS A
5	NONCONFORMITY THAT:
6	(a) RESULTS IN A CONDITION THAT IS LIKELY TO CAUSE DEATH OR
7	SERIOUS BODILY INJURY IF THE VEHICLE IS DRIVEN; OR
8	(b) Creates a risk of fire or explosion.
9	SECTION 2. In Colorado Revised Statutes, amend 42-10-102 as
10	follows:
11	42-10-102. Repairs to conform vehicle to warranty If a
12	motor vehicle HAS A SAFETY-BASED NONCONFORMITY OR does not
13	conform to a warranty and the consumer reports the nonconformity to the
14	manufacturer, its THE MANUFACTURER'S agent, or its THE
15	MANUFACTURER'S authorized dealer during the term of such warranty or
16	during a period of one year WITHIN THE FIRST TWENTY-FOUR THOUSAND
17	MILES OF THE MOTOR VEHICLE'S OPERATION OR WITHIN <u>TWO</u> YEARS
18	following the date of the original delivery of the motor vehicle to a
19	consumer, whichever is the OCCURS earlier, date, the manufacturer, its
20	THE MANUFACTURER'S agent, or its THE MANUFACTURER'S authorized
21	dealer shall make such repairs as are necessary to conform the MOTOR
22	vehicle to such THE warranty, notwithstanding the fact that such THE
23	repairs are made after the expiration of such term or such one-year THE
24	period.
25	<del></del>
26	SECTION 3. In Colorado Revised Statutes, 42-10-103, amend
27	(1), (2)(a), (2)(b), and (2)(c); and <b>add</b> (4) as follows:

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42-10-103. Failure to conform vehicle to warranty replacement or return of vehicle. (1) If the manufacturer, its THE MANUFACTURER'S agent, or its THE MANUFACTURER'S authorized dealer is unable to conform the motor vehicle to the warranty by repairing or correcting the defect or condition which THAT substantially impairs the use and market value of such OR SAFETY OF THE motor vehicle after a reasonable number of attempts, the manufacturer shall, at its THE MANUFACTURER'S option, replace the motor vehicle with a comparable motor vehicle or accept return of the motor vehicle from the consumer and refund to the consumer the full purchase price, including the sales tax, license fees, and registration fees and any similar governmental charges, less a reasonable allowance for the consumer's use of the motor vehicle. Refunds shall be made to the consumer and lienholder, if any, as their interests may appear. A reasonable allowance for use shall be that amount directly attributable to use by the consumer and any previous consumer prior to the consumer's first written report of the nonconformity to the manufacturer, agent, or dealer and during any subsequent period when the vehicle is not out of service by reason of repair.

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- (2) (a) It shall be presumed that A reasonable number of attempts IS PRESUMED TO have been undertaken to conform a motor vehicle to the warranty if:
- (I) <u>The same</u> nonconformity has been subject to repair four THREE or more times by the manufacturer, its THE MANUFACTURER'S agent, or its THE MANUFACTURER'S authorized dealer within the warranty term or during a period of one year THE FIRST <u>TWENTY-FOUR</u> THOUSAND MILES OR WITHIN <u>TWO</u> YEARS following the date of the original delivery of the motor vehicle to the consumer, whichever is the OCCURS earlier, date, but

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such THE nonconformity continues to exist; or

- (II) The motor vehicle is out of service by reason of repair for a cumulative total of thirty <u>TWENTY-FOUR</u> or more business days of the repairer during the term MILEAGE specified in subparagraph (I) of this paragraph (a) SUBSECTION (2)(a)(I) OF THIS SECTION or during the TIME period specified in said subparagraph (I) SUBSECTION (2)(a)(I) OF THIS SECTION, whichever is the OCCURS earlier; date. OR
- (III) A SAFETY-BASED NONCONFORMITY HAS BEEN SUBJECT TO TWO OR MORE REPAIR ATTEMPTS BY THE MANUFACTURER, THE MANUFACTURER'S AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER WITHIN THE FIRST TWENTY-FOUR THOUSAND MILES OF OPERATION OR WITHIN TWO YEARS FOLLOWING THE DATE OF THE ORIGINAL DELIVERY OF THE MOTOR VEHICLE TO THE CONSUMER, WHICHEVER OCCURS EARLIER, BUT THE SAFETY-BASED NONCONFORMITY CONTINUES TO EXIST.
- (b) For the purposes of this subsection (2), the term of a warranty, the one-year TWO-YEAR period, and the thirty-day TWENTY-FOUR-DAY period shall be ARE extended by any period of time during which repair services are not available to the consumer because of war, invasion, strike, or fire, flood, or other natural disaster.
- (c) In no event shall A presumption under paragraph (a) of this subsection (2) SUBSECTION (2)(a) OF THIS SECTION DOES NOT apply against a manufacturer unless the manufacturer has received prior written notification by certified mail from or on behalf of the consumer and STATING THAT ONE OR MORE ATTEMPTS TO REPAIR THE SAME NONCONFORMITY HAVE BEEN MADE PURSUANT TO SECTION 42-10-102 AND THE ALLEGED NONCONFORMITY REMAINS, AND THE MANUFACTURER has been provided an opportunity TEN BUSINESS DAYS to cure the

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1	ALLEGED defect alleged. Such AFTER RECEIPT OF THE NOTIFICATION.
2	THE defect shall count COUNTS as one nonconformity subject to repair
3	under subparagraph (I) of paragraph (a) of this subsection (2) SUBSECTION
4	(2)(a)(I) AND $(2)(a)(III)$ OF THIS SECTION.
5	(4) A REASONABLE ALLOWANCE FOR USE, AS DESCRIBED IN
6	SUBSECTION (1) OF THIS SECTION, MUST BE OBTAINED BY MULTIPLYING
7	THE TOTAL CONTRACT PRICE OR LESSEE COST OF THE MOTOR VEHICLE BY
8	A FRACTION HAVING AS ITS DENOMINATOR ONE HUNDRED THOUSAND AND
9	HAVING AS THE FRACTION'S NUMERATOR THE SUM OF:
10	(a) THE NUMBER OF MILES THAT THE MOTOR VEHICLE TRAVELED
11	BEFORE THE CONSUMER'S FIRST PRESENTATION OF THE VEHICLE TO THE
12	MANUFACTURER, THE MANUFACTURER'S AGENT, OR THE MANUFACTURER'S
13	DEALER OR LESSOR FOR REPAIR OF THE NONCONFORMITY; AND
14	(b) THE NUMBER OF MILES THAT THE MOTOR VEHICLE TRAVELED
15	DURING ANY SUBSEQUENT PERIOD WHEN THE MOTOR VEHICLE WAS NOT
16	OUT OF SERVICE BY REASON OF REPAIR.
17	SECTION 4. In Colorado Revised Statutes, 42-10-104, amend
18	(1) introductory portion and (1)(a) as follows:
19	<b>42-10-104. Affirmative defenses.</b> (1) It shall be IS an affirmative
20	defense to any claim under this article ARTICLE 10 that:
21	(a) An alleged nonconformity does not substantially impair the
22	SAFETY OF OR use and market value of a motor <u>vehicle</u> , AS APPLICABLE;
23	or
24	SECTION 5. In Colorado Revised Statutes, amend 42-10-107 as
25	follows:
26	42-10-107. Statute of limitations. Any action brought to enforce
27	the provisions of this article shall THIS ARTICLE 10 MUST be commenced

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1	within six months following the expiration date of any warranty term or
2	within one year THIRTY MONTHS following the date of the original
3	delivery of a motor vehicle to a consumer; whichever is the earlier date;
4	except that the statute of limitations shall be IS tolled during the period
5	the consumer has submitted to arbitration under section <u>42-10-106 OR</u>
6	WHILE THE MOTOR VEHICLE IS NOT AVAILABLE FOR USE BY REASON OF
7	REPAIR.
8	SECTION 6. In Colorado Revised Statutes, add <u>42-10-108</u> ,
9	42-10-109, and 42-10-110 as follows:
10	42-10-108. Third-party inspection - disclosure. (1) (a) A
11	MOTOR VEHICLE DEALER SELLING A LEMON LAW BUYBACK VEHICLE TO A
12	POTENTIAL PURCHASER FOR PURPOSES OTHER THAN FOR RESALE MUST
13	EITHER:
14	(I) ALLOW A THIRD-PARTY AGENT OF A POTENTIAL PURCHASER TO
15	INSPECT THE MOTOR VEHICLE BEFORE SELLING THE MOTOR VEHICLE; OR
16	(II) PROVIDE A SEVEN-DAY FREE-LOOK PERIOD DURING WHICH THE
17	PURCHASER MAY RETURN THE MOTOR VEHICLE AND RECEIVE A REFUND OF
18	ALL MONEY PAID TO PURCHASE THE MOTOR VEHICLE, LESS SHIPPING
19	<u>COSTS.</u>
20	(b) TO MAKE THE INSPECTION PROVIDED IN SUBSECTION (1)(a)(I)
21	OF THIS SECTION, A THIRD-PARTY AGENT MAY HAVE REASONABLE ACCESS
22	TO CONDUCT THE INSPECTION, BUT THE THIRD-PARTY AGENT MUST BE
23	QUALIFIED TO USE OR OPERATE ANY EQUIPMENT USED TO INSPECT THE
24	VEHICLE AND MUST NOT INTERFERE WITH NORMAL BUSINESS OPERATIONS
25	OF THE MOTOR VEHICLE DEALER.
26	(2) A MOTOR VEHICLE DEALER SELLING A LEMON LAW BUYBACK
27	VEHICLE TO A POTENTIAL PURCHASER FOR PURPOSES OTHER THAN FOR

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1	RESALE MUST CONSPICUOUSLY DISCLOSE IN WRITING, BEFORE THE MOTOR
2	VEHICLE IS PURCHASED, TO EACH POTENTIAL PURCHASER OF THE MOTOR
3	VEHICLE FOR PURPOSES OTHER THAN FOR RESALE THE RIGHT DESCRIBED
4	IN SUBSECTION (1)(a) OF THIS SECTION.
5	<b>42-10-109.</b> Buy back notice. (1) If the motor vehicle is
6	RETURNED PURSUANT TO SECTION 42-10-103 (1), A MANUFACTURER, A
7	MANUFACTURER'S AGENT, OR A MANUFACTURER'S AUTHORIZED DEALER
8	SHALL, BEFORE THE RESALE OF THE MOTOR VEHICLE IN THIS STATE:
9	<del>_</del>
10	(a) Notify the department of revenue that the motor
11	VEHICLE WAS RETURNED TO THE MANUFACTURER, THE MANUFACTURER'S
12	AGENT, OR THE MANUFACTURER'S AUTHORIZED DEALER PURSUANT TO
13	SECTION 42-10-103 (1);
14	(b) ATTACH A DECAL TO THE MOTOR VEHICLE THAT <u>CLEARLY AND</u>
15	CONSPICUOUSLY READS "LEMON LAW BUYBACK" ON THE BODY POST TO
16	WHICH THE DRIVER'S DOOR LATCHES, ALSO KNOWN AS THE DRIVER'S DOOR
17	<u>B PILLAR</u> , ON THE DATE THE MOTOR VEHICLE IS RETURNED AND SHALL NOT
18	REMOVE THE <u>DECAL;</u> AND
19	(c) APPLY FOR A <u>LEMON LAW BUYBACK BRANDED</u> CERTIFICATE OF
20	TITLE PURSUANT TO ARTICLE $6$ OF this title $42$ in the manufacturer's,
21	THE MANUFACTURER'S AGENT'S, OR THE MANUFACTURER'S AUTHORIZED
22	DEALER'S NAME.
23	(2) A SELLER OF A MOTOR VEHICLE, INCLUDING A MANUFACTURER
24	OR DEALER, WHO KNOWS OR SHOULD HAVE KNOWN THAT THE MOTOR
25	VEHICLE IS A LEMON LAW BUYBACK VEHICLE SHALL CLEARLY AND
26	CONSPICUOUSLY DISCLOSE THAT THE MOTOR VEHICLE IS A LEMON LAW
27	BUYBACK VEHICLE BEFORE THE SALE OF THE MOTOR VEHICLE.

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1	(3) THE SELLER OF A LEMON LAW BUYBACK VEHICLE SHALL NOT
2	REMOVE A LEMON LAW BUYBACK DECAL FROM THE LEMON LAW BUYBACK
3	<u>VEHICLE.</u>
4	42-10-110. Applicability. (1) This article 10 does not apply
5	TO A USED MOTOR VEHICLE; EXCEPT THAT SECTIONS 42-10-108 AND
6	42-10-109 APPLY TO A USED MOTOR VEHICLE.
7	(2) This article 10 does not apply to a used motor vehicle
8	DEALER LICENSED IN ACCORDANCE WITH ARTICLE 20 OF TITLE 44.
9	SECTION 7. In Colorado Revised Statutes, 42-6-102, amend
10	(1.7)(e) and (1.7)(f); and <b>add</b> (1.7)(g) as follows:
11	42-6-102. Definitions. As used in this part 1, unless the context
12	otherwise requires:
13	(1.7) "Brand" means a permanent designation or marking on a
14	motor vehicle's title, associated with the vehicle identification number,
15	that conveys information about the value of the vehicle or indicates that
16	the vehicle:
17	(e) Has had its odometer tampered with; or
18	(f) Has a designation placed on the title by another jurisdiction; OR
19	(g) Is a Lemon Law Buyback vehicle, as defined in Section
20	<u>42-10-101 (1.5).</u>
21	SECTION 8. In Colorado Revised Statutes, 42-6-107, amend
22	(1)(a)(III) as follows:
23	<b>42-6-107.</b> Certificates of title - contents - rules. (1) (a) (III) If
24	a vehicle shows a brand in its THE VEHICLE'S title history, or if the vehicle
25	is subject to a brand, the department shall place the appropriate brand on
26	the certificate of title. If the vehicle has multiple brands, the department
27	shall place the most recent brand on the certificate of title and the notice

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1	"other brands exist". If the brand is from a certificate of title issued in
2	another jurisdiction, the brand must be carried forward to the Colorado
3	certificate of title along with the name of the jurisdiction originating the
4	brand. On and after January 1, 2027, the appropriate brand is
5	"LEMON LAW BUYBACK" IF A MOTOR VEHICLE IS A LEMON LAW BUYBACK
6	VEHICLE, AS DEFINED IN SECTION 42-10-101 (1.5).
7	SECTION 9. In Colorado Revised Statutes, 44-20-121, add
8	(1)(d) as follows:
9	44-20-121. Licenses - grounds for denial, suspension, or
10	revocation. (1) A manufacturer's or distributor's license may be denied,
11	suspended, or revoked on the following grounds:
12	(d) Failing to comply with article 10 of title 42.
13	_
14	SECTION 10. Appropriation. (1) For the 2024-25 state fiscal
15	year, \$19,605 is appropriated to the department of revenue. This
16	appropriation is from the Colorado DRIVES vehicle services account in
17	the highway users tax fund created in section 42-1-211 (2), C.R.S. To
18	implement this act, the department may use this appropriation as follows:
19	(a) \$14,700 for DRIVES maintenance and support;
20	(b) \$1,088 for personal services related to driver services;
21	(c) \$1,540 for personal services related to administration and
22	support; and
23	(d) \$2,277 for payments to OIT.
24	SECTION 11. Act subject to petition - effective date -
25	applicability. (1) This act takes effect at 12:01 a.m. on the day following
26	the expiration of the ninety-day period after final adjournment of the
27	general assembly; except that, if a referendum petition is filed pursuant

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- to section 1 (3) of article V of the state constitution against this act or an item, section, or part of this act within such period, then the act, item, section, or part will not take effect unless approved by the people at the general election to be held in November 2024 and, in such case, will take effect on the date of the official declaration of the vote thereon by the governor.
  - (2) This act applies to motor vehicles sold or leased on or after the applicable effective date of this act.

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