



November 14, 2017

Joint Budget Committee
Colorado General Assembly
200 E 14th Ave #300
Denver, CO 80203

Dear Chairwoman Hamner and the Members of the Committee,

The Network of Care was initially funded by the State of California through a grant from the Department of Aging in the fall of 2000. This was part of the “Aging with Dignity” Initiative to expand the availability of alternatives to nursing-home care and assist those with disabilities to remain in their own homes and communities. The Network of Care was created by Trilogy and developed as a partnership between the State of California, county governments and Trilogy to provide a broad array of social services online to persons with disabilities, the elderly, and to their families and caregivers. The project was first implemented in Alameda and Sacramento counties and quickly spread to another 15 California counties.

The Network of Care concept began to grow to other areas, leading the state Department of Mental Health to commission Trilogy to construct a site for the mental-health community that would be first launched in San Diego County in 2003. The Network of Care is now found in more 700 regions nationwide in 27 states, covering more than 40 percent of the nation’s population. This represents the largest repository of local, state and national resources in the nation.

The Network of Care is publically funded, free to the public, with no ads. Enhancements to the site developed by one customer or agency are made available to everyone when applicable, making the NOC a best-practices magnet with more than 17 years of development and millions of dollars of investment.

The Network of Care has found great success in Colorado, starting almost 10 years ago in Boulder. Here are some facts about the Network of Care in the State of Colorado:

- Started with Seniors site in Boulder County in 2008
- Currently 8 Colorado regional sites – 6 Seniors, 1 Veterans, 1 Public Health
 - DRCOG, Pikes Peak, Larimer, Boulder, NWCOG, SJAAA
- Current Network of Care sites serve almost 4 million Coloradans
- Almost one million annual site visits statewide, 440,000 service provider page views

But we at Trilogy Integrated Resources would like to do more for the State of Colorado and its citizens. Similar to statewide projects Trilogy has completed in other states, we would like to expand all Network of Care services to the entire State of Colorado. In this packet, you will find summary pricing to complete the Network of Care deployment for the entire state; a list of

Colorado customers and other statewide initiatives, and URLs to see the live sites, if desired. In addition, we have included information about some of our specific services, along with letters of recommendation from some of our Colorado clients.

We appreciate the time and attention afforded to us by the Colorado General Assembly Joint Budget Committee and look forward to expanding the Network of Care in Colorado.

Sincerely,

Afshin Khosravi, CEO
Bruce Bronzan, President
Trilogy Integrated Resources

Trilogy Network of Care for the State of Colorado

Statewide Pricing for All Products - 11/09/17

The entire suite of Network of Care products is available at no additional cost when a customer purchases 4 qualifying products, of which one can be Public Health. The following pricing summary and detailed pricing sheets constitute the lowest cost path to the full Network of Care product suite, which consists of the following:

Network of Care Products

- Mental Health/Behavioral Health
- Service Members, Veterans, & Families
- Seniors & People with Disabilities
- Public Health
- Prisoner Reentry/Corrections
- Kids
- Children & Families
- Foster Care
- Developmental Disabilities
- Domestic Violence

Statewide Pricing Summary

| Product | Setup Fee | Annual Maintenance |
|-------------------|-------------------|--------------------|
| Behavioral Health | \$ 210,000 | \$ 210,000 |
| Veterans | N/A | \$ 105,000 |
| Seniors | \$ 93,750 | \$ 234,000 |
| Public Health | \$ 43,000 | \$ 32,250 |
| Totals | \$ 346,750 | \$ 581,250 |



TRILOGY
Integrated Resources



November 10, 2017

Afshin S. Khosravi, CEO
Trilogy Integrated Resources, LLC
1101 Fifth Avenue, Suite 250
San Rafael, CA 94901

Dear Afshin:

The Peak Military Care Network (PMCN) is pleased to recommend the Network of Care as a resource that would benefit service members, veterans and their families across Colorado.

PMCN, first as a program under the Pikes Peak Area Council of Governments and now as a 501(C)(3) nonprofit organization, has been utilizing the Network of Care as a resource for the military and veteran community in the Pikes Peak region since 2011. We use this online tool as one component of our comprehensive support for service members, veterans and their families. PMCN is an overarching umbrella organization with 40 partner agencies to-date; we facilitate collaboration among a broad range of military, veteran and community service providers across multiple sectors. We provide direct assistance to individuals and families, as well as our partners, through Information & Assistance (web-based and call-in assistance), Navigation (case management) support, and Education and Outreach.

The Network of Care is a central component of the work we do. The site's comprehensive online service directory provides information on services to assist our military and veteran community in the Pikes Peak region, including the services provided by our partner agencies, local VA and military installation resources, and state and federal services. The site's additional features, including a place for service members, veterans and family members to securely store military and veteran records, legal documents, caregiver information, etc. serve as valuable tools, as well. We have also customized the site to provide more benefit to our military and veteran community, including the ability to connect with us through an on-line form for more personal assistance, and we utilize the Network of Care's back-end call center database to track information on services needed and resources provided to individuals we assist so that we can track trends in service needs and gaps in our community to meet needs more effectively.

The Network of Care not only supports PMCN and our partners, but also those seeking assistance, with a multitude of resources in one location. Our Network of Care has more than 8,000 visits per month, and usage has grown significantly over the last two years. Having the Network of Care's capabilities across the entire state would benefit the state's more than 400,000 veterans and their families.

Sincerely,

A handwritten signature in blue ink, appearing to read "Kate Hatten", is written over a light blue horizontal line.

Kate Hatten
President/CEO



DEPARTMENT OF HUMAN SERVICES

Office on Aging

2601 Midpoint Drive, Suite 112
Fort Collins, Colorado 80525
(970) 498-7750
Fax (970) 498-7625

November 9, 2017

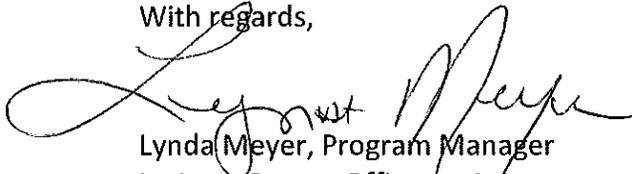
Kathy Sterbenc, Vice President
Trilogy/Network of Care
1101 Fifth Ave., Suite 250
San Rafael, CA 94901

Dear Ms. Sterbenc:

It is my pleasure to write to you today to express our support for the Network of Care product. The Larimer County Office on Aging has worked closely with Trilogy Integrated Resources with their Network of Care product since September 2013. This product has enabled the Office on Aging and the Aging and Disability Resource Center (ADRC) to provide current and accurate information on programs and services for older adults and adults living with disabilities in Larimer County. Both professionals and community members have come to depend on this website which is easy to use and very accessible. In addition to providing a searchable service directory that meets our current requirements, this product offers a number of supplementary capabilities that have improved our information and referral services and enhanced our data collection capabilities to meet reporting requirements.

We have appreciated working with you and your team to provide this service to our community and to enhance our ability in assuring the community has the most up to date and easily accessible information available on resources in our area.

With regards,



Lynda Meyer, Program Manager
Larimer County Office on Aging



DEPARTMENT OF HEALTH AND ENVIRONMENT

BOARD OF HEALTH

Janna West Kowalski, MS Steve Yurash
Bernard Birnbaum, MD Jennifer Lee
Teri Olson, RN, MSN

1525 Blue Spruce Drive
Ft. Collins, Colorado 80524-2004
General Health (970) 498-6700
Fax (970) 498-6772

Adrienne LeBailly, MD, MPH, Director

November 9, 2017

Ms. Kathy Sterbenc,
Vice President
Trilogy/Network of Care
1101 Fifth Ave., Suite 250
San Rafael, CA 94901

Dear Kathy,

I'm writing to express my support for Colorado's Joint Budget Committee to consider adopting Network of Care's public health platform for use by all Colorado counties. We have been using it here in Larimer County for the past several years as a reliable source of local health data, including health indicators both from the federal Health Data Warehouse as well as from our own locally collected data.

When states adopt this tool for all their counties, it allows legislators and the public to quickly compare health indicators statewide in a format that is easy to view. It can also be used to track the status of state and county health improvement plans and their results.

This tool also has many additional features which we have not tapped into because of our interest in focusing primarily on health statistics. Our county's Office on Aging uses Network of Care to provide health information and sources of local assistance programs to our county's senior population, as well as to track data about calls and requests for services that are required for their federal funding.

I hope that the JBC will seriously consider the advantages of making this system available for all Colorado citizens to be able to get information on local health resources, local health data, and how they compare to other counties in Colorado. For smaller counties and those with limited resources, this information can be very valuable for prioritizing services and writing grant proposals.

I hope you have a very successful presentation next week!

Sincerely,

Adrienne LeBailly, MD, MPH
Director, Larimer County Dept. of Health and Environment

BOARD OF COUNTY COMMISSIONERS

Lew Gaiter III, District I

Steve Johnson, District II

Tom Donnelly, District III

Network of Care – Colorado Implementations

Network of Care for Seniors and People with Disabilities

Boulder County: <http://boulder.co.networkofcare.org/aging/>

Denver Regional COG : <http://denverregion.co.networkofcare.org/aging/>

Larimer County: <http://larimer.co.networkofcare.org/aging/>

Northwest Colorado COG: <http://nwccog.co.networkofcare.org/aging/>

Pikes Peak COG: <http://pikespeak.co.networkofcare.org/aging/>

Network of Care for Service Members, Veterans & Their Families

Pikes Peak Region: <http://pikespeak.co.networkofcare.org/veterans/>

Network of Care for Public Health

Larimer County: <http://larimer.co.networkofcare.org/ph/>

Network of Care – Statewide Implementations

Idaho

Ohio

Maryland

Pennsylvania

Nebraska

Tennessee

New Mexico

<http://www.networkofcare.org/splash.aspx>



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