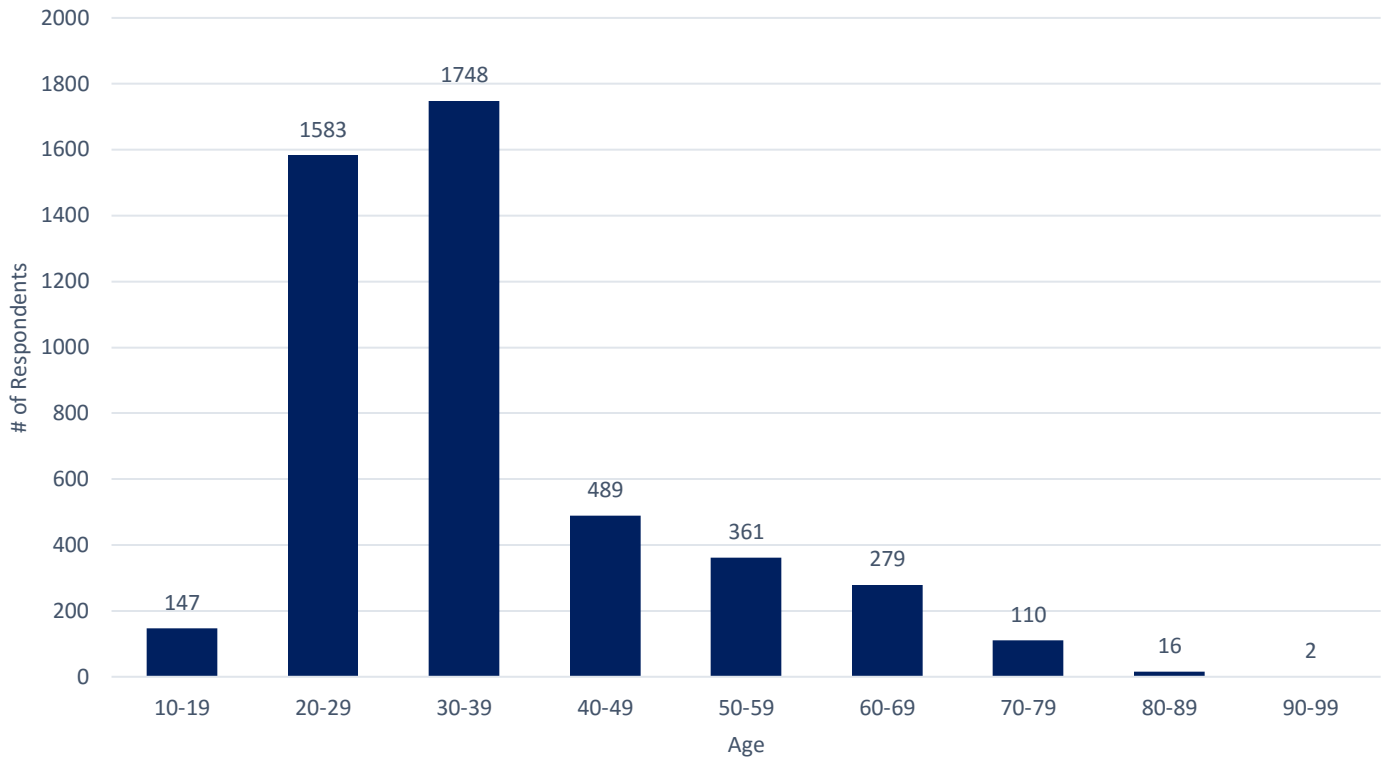
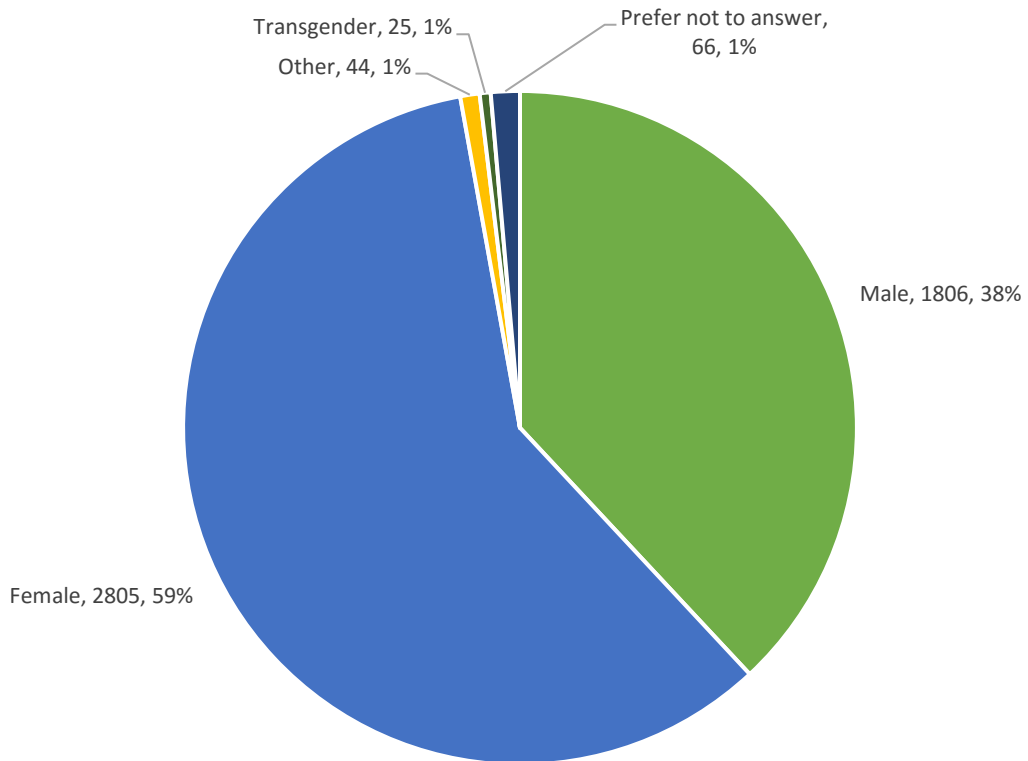


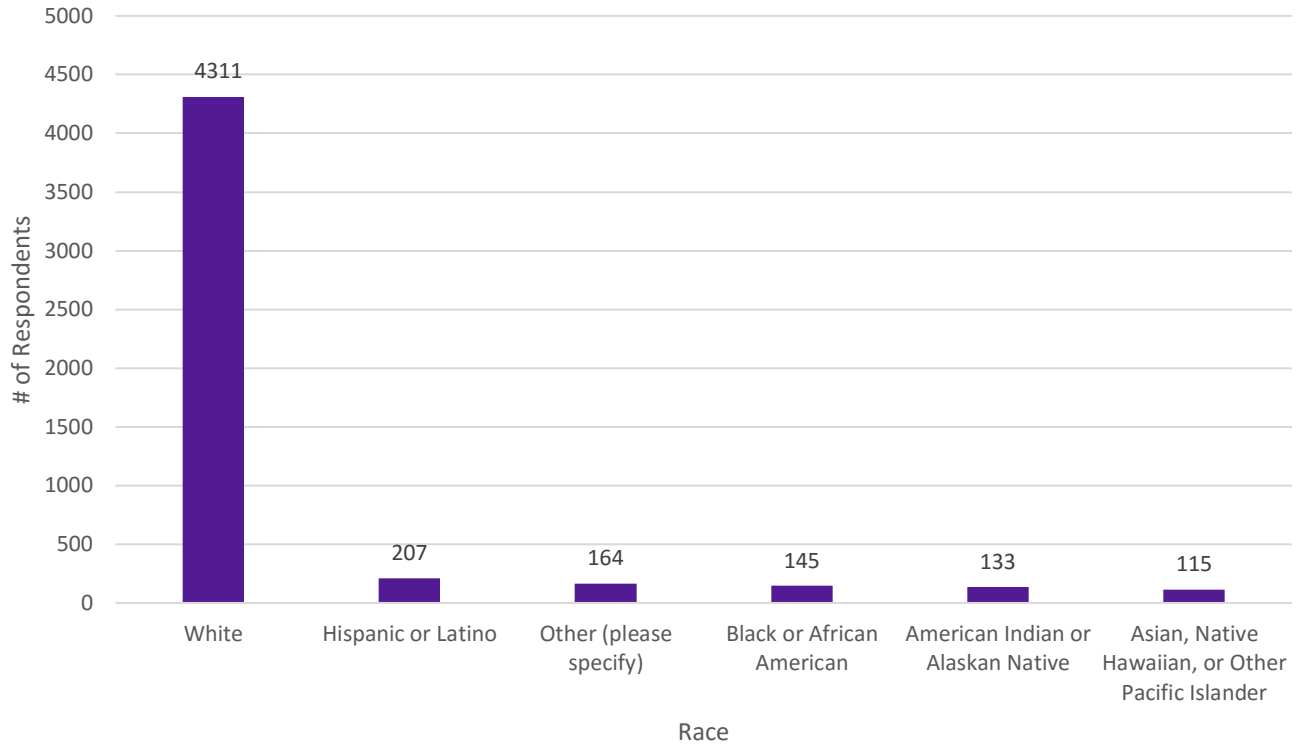
Age



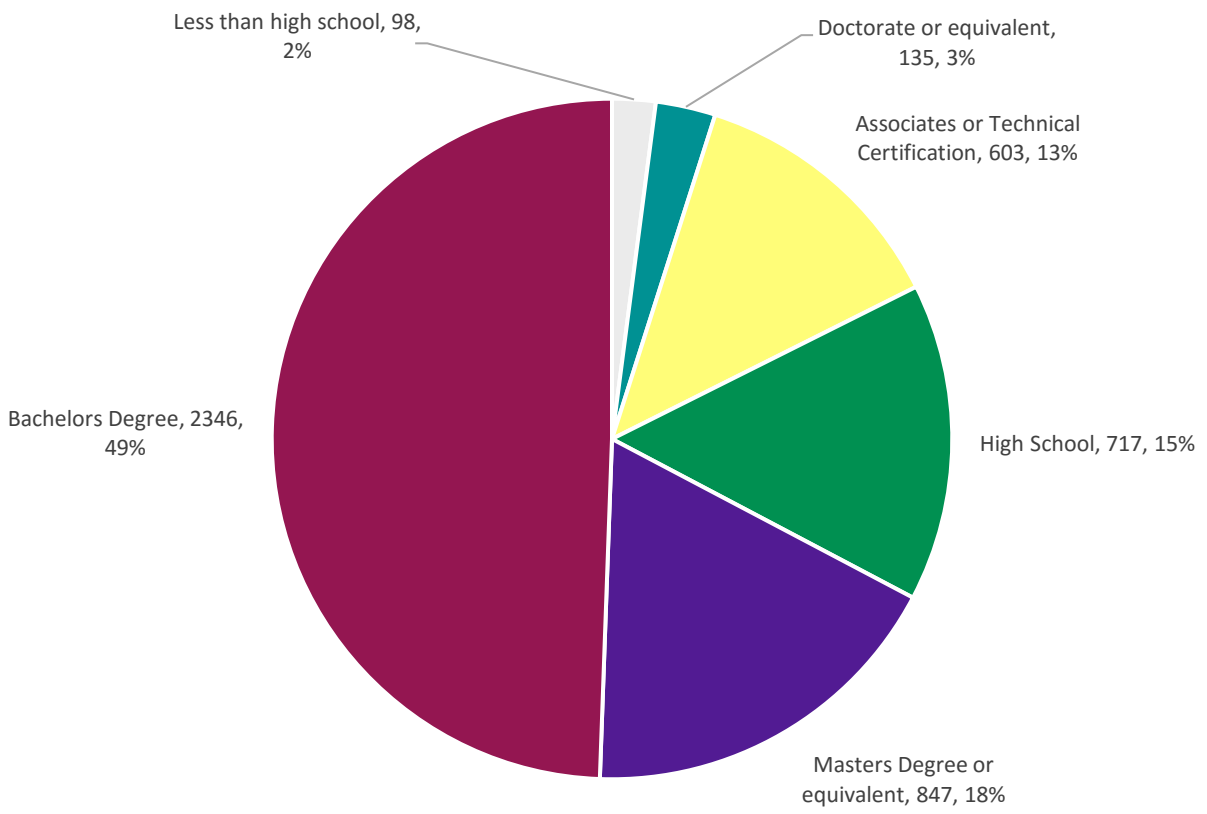
Gender



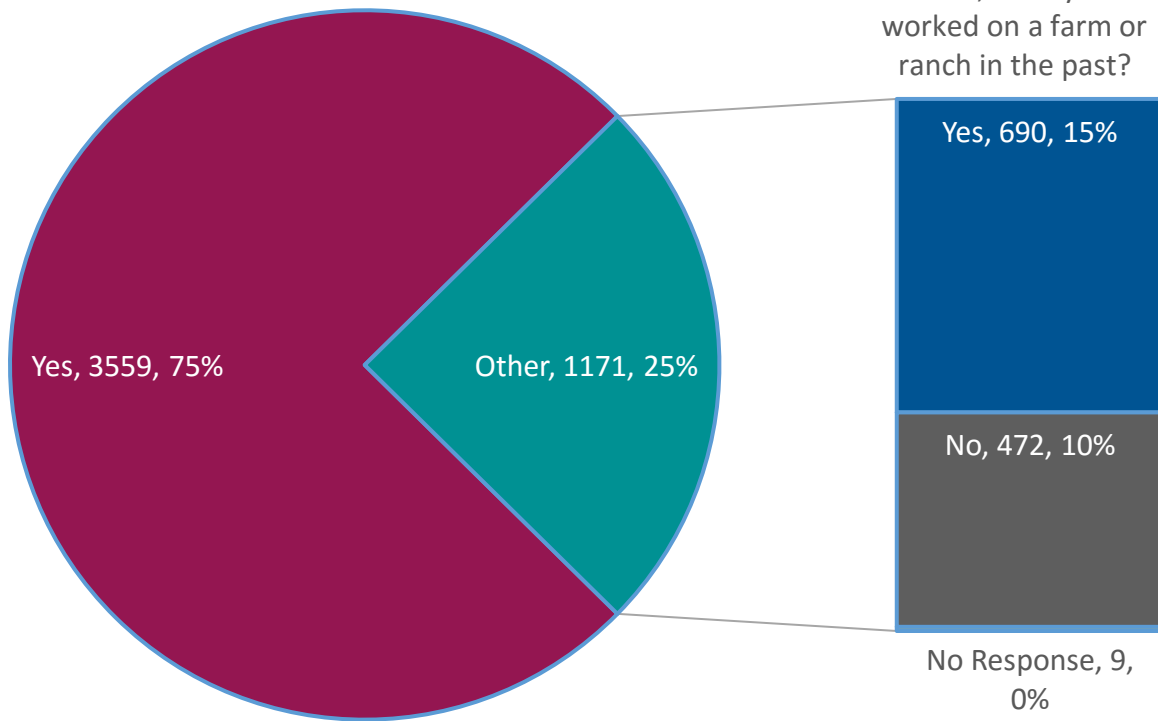
Race



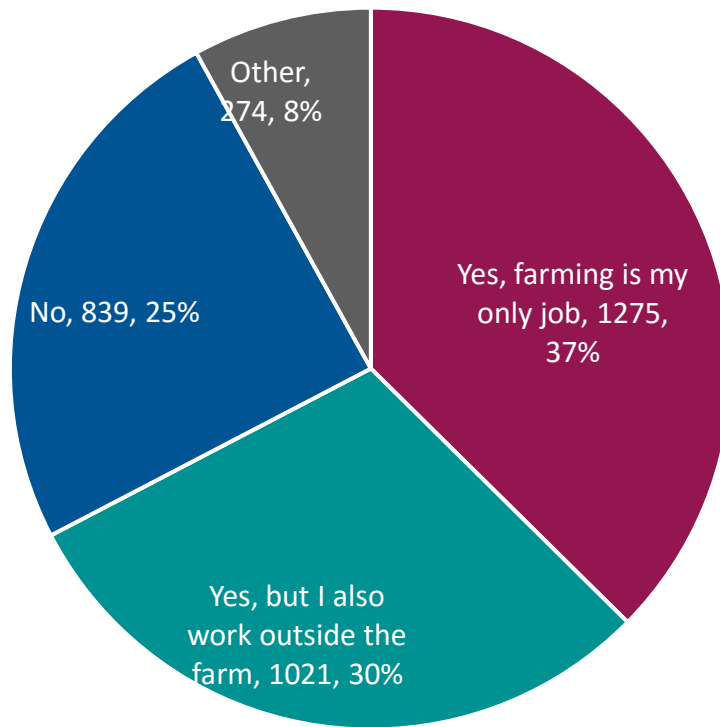
Education



Do you currently work on a farm or ranch?

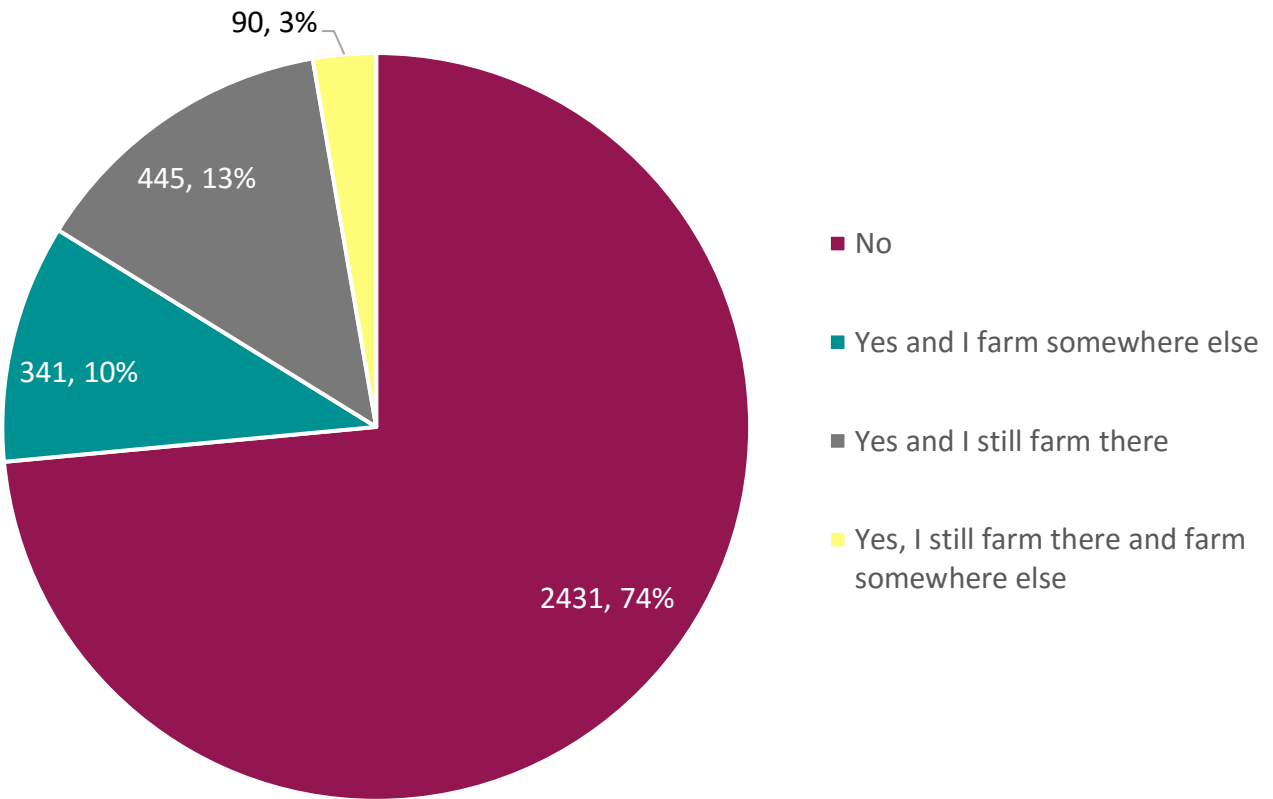


Do you farm full-time?

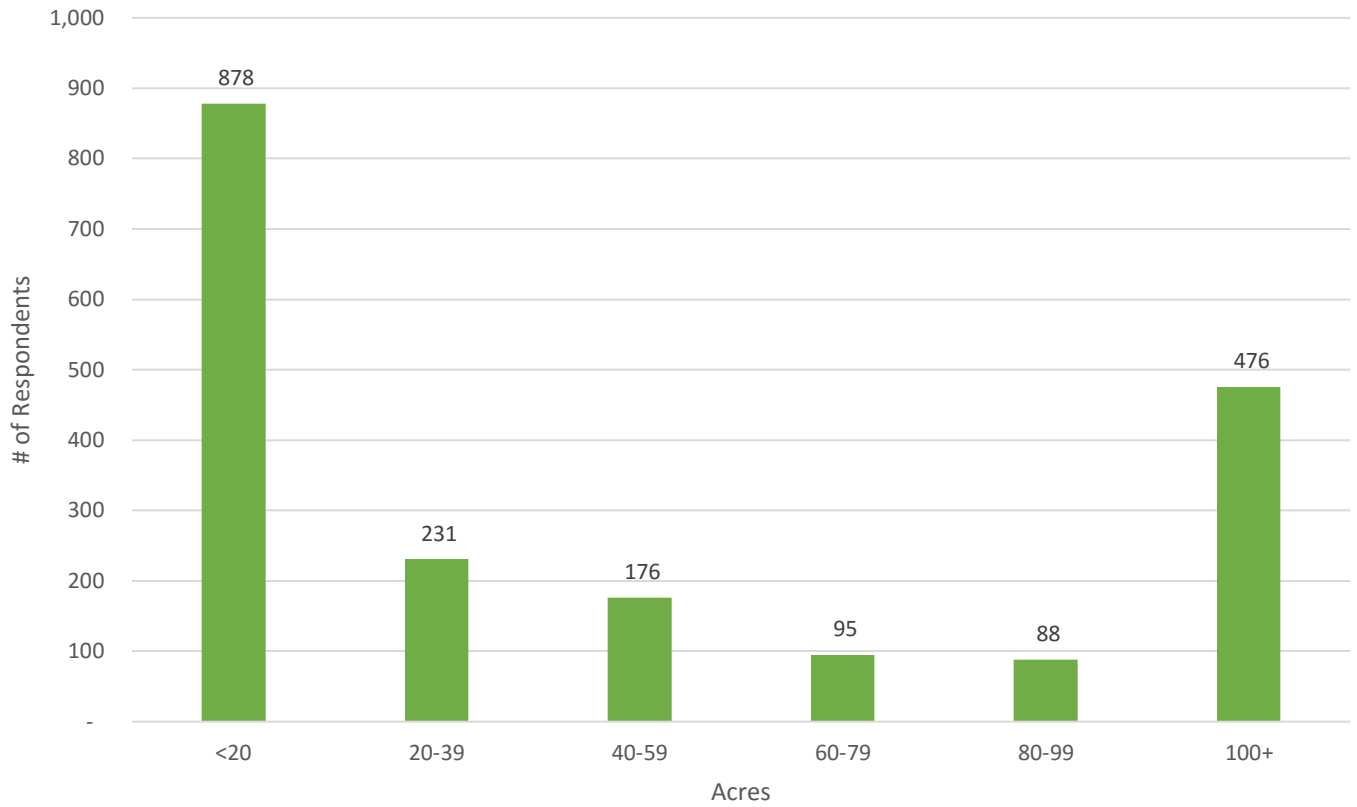


How many years have you been farming or ranching professionally?			
Min	Max	Mean	Median
0	72	5.9960	4

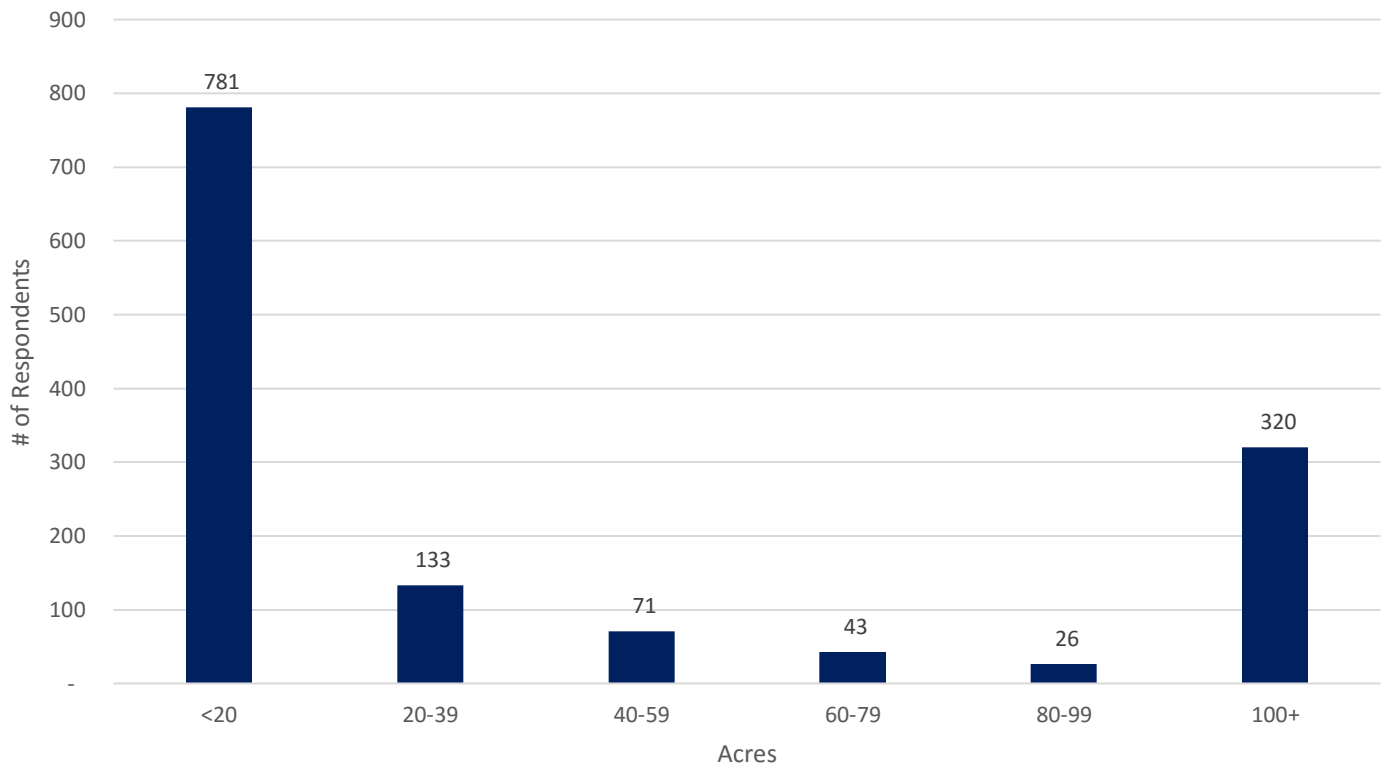
Did you grow up on a farm?



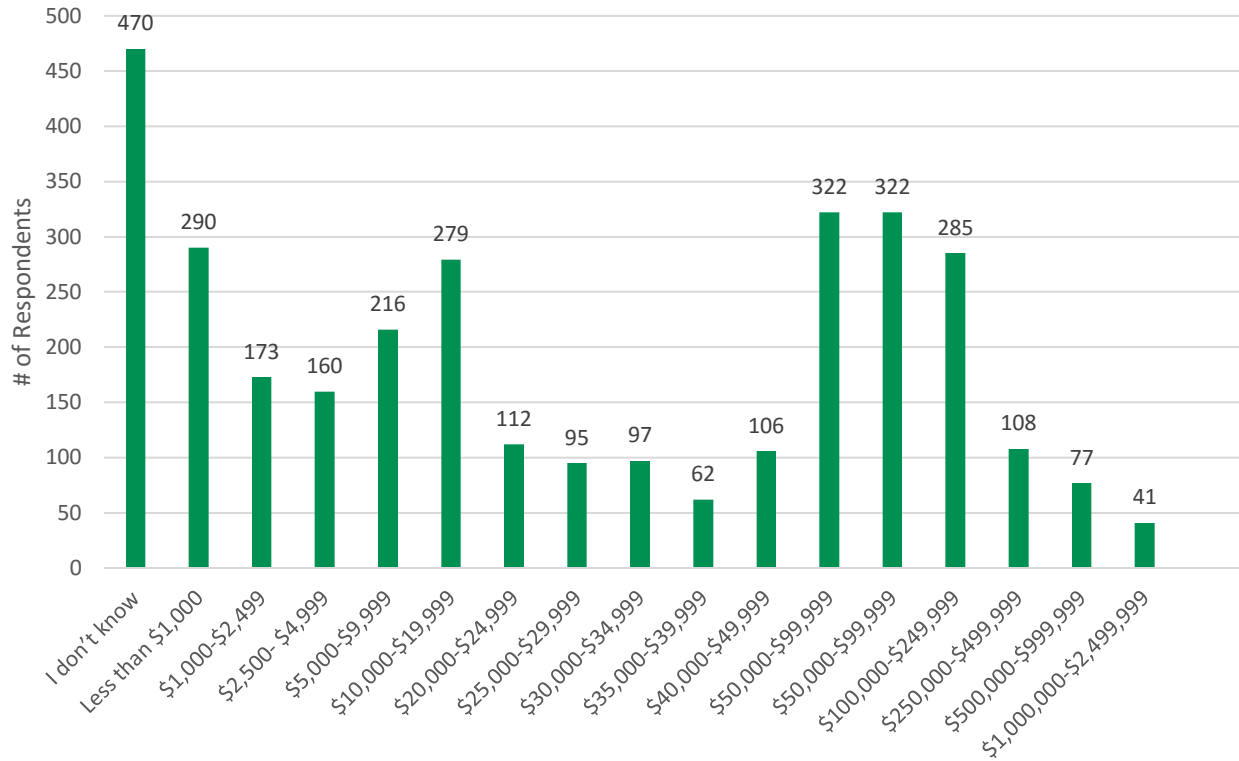
Farm Size: Land Owned



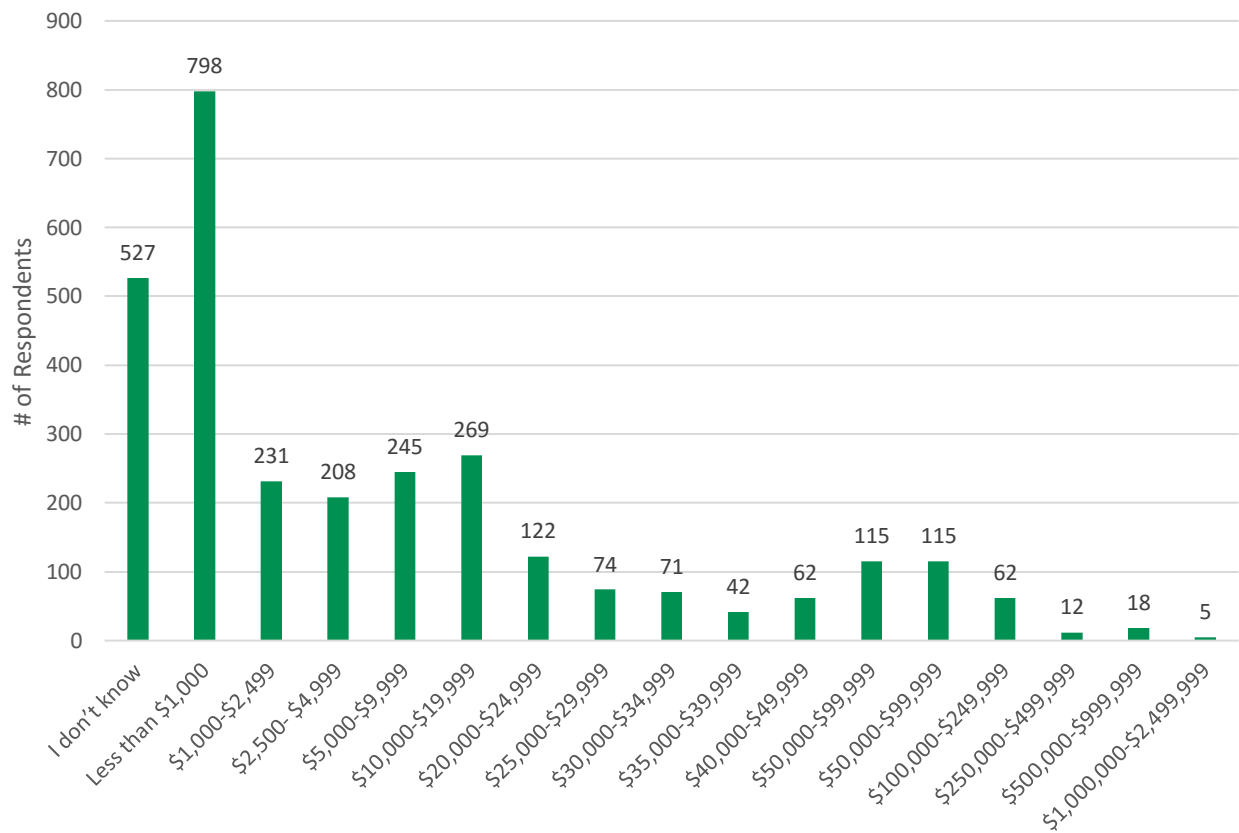
Farm Size: Land Rented



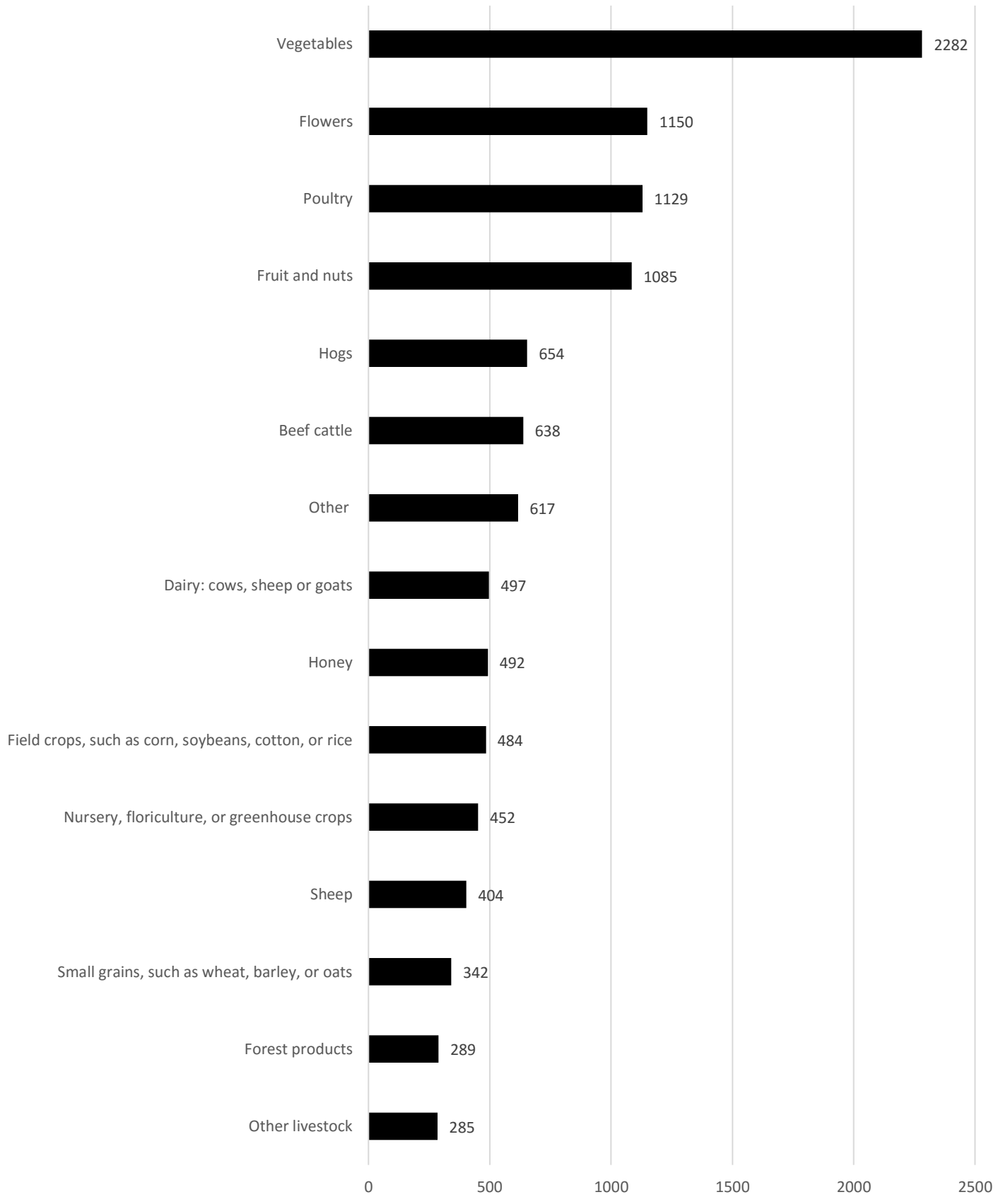
Gross Farm Income (Year 2016)



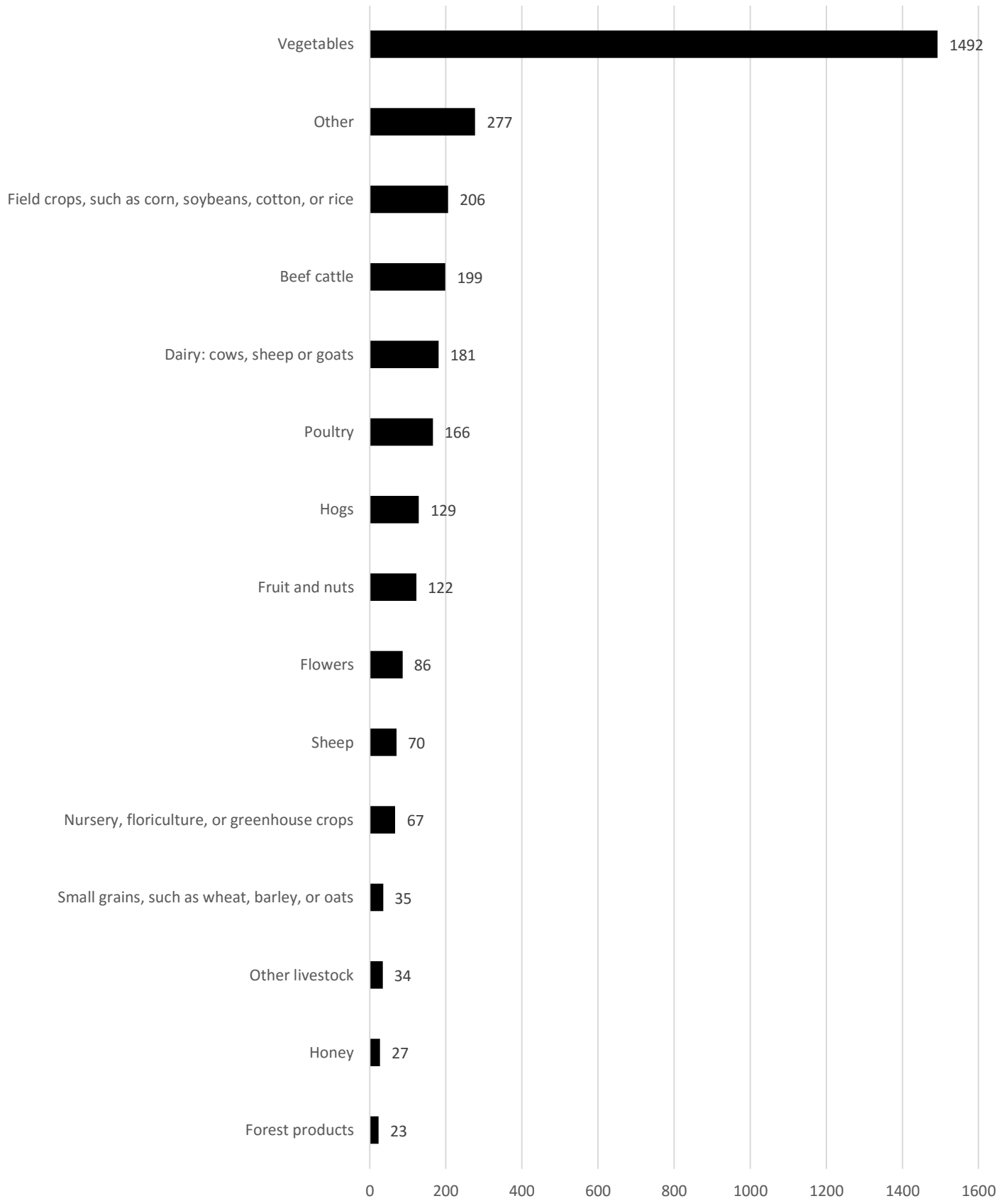
Net Farm income (2016)



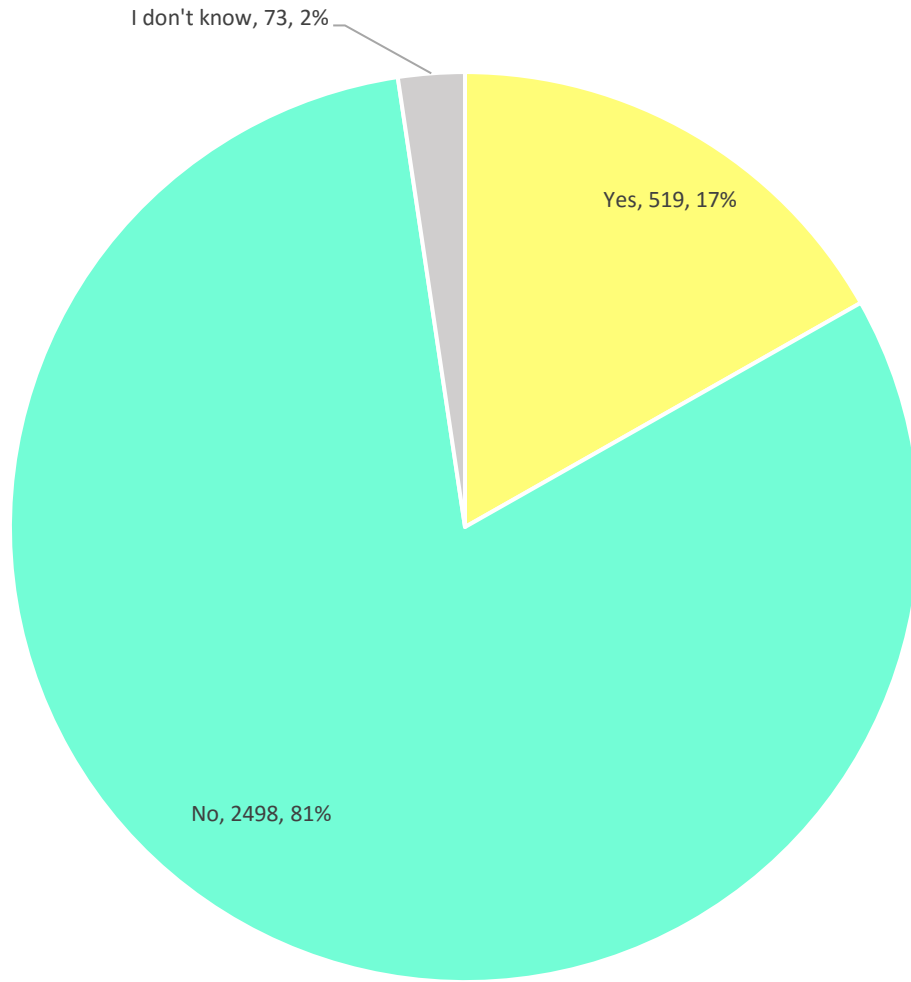
Farm Production



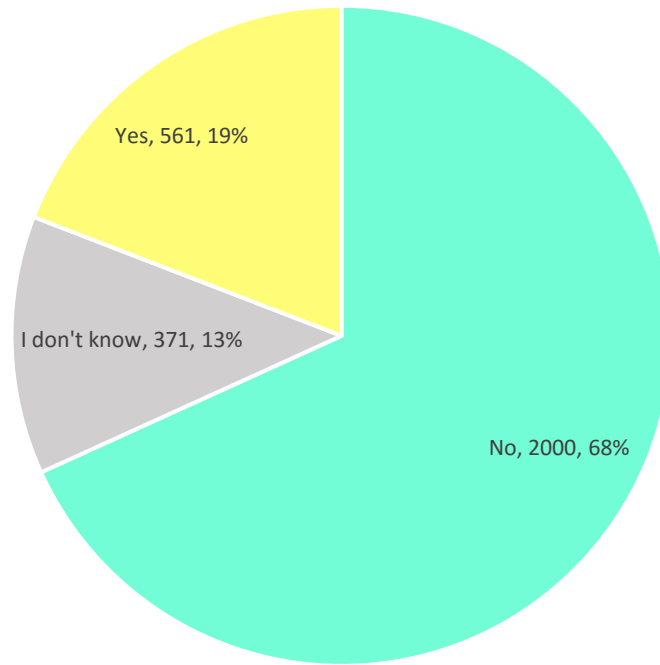
Farm Production with Highest Proportion of Sales



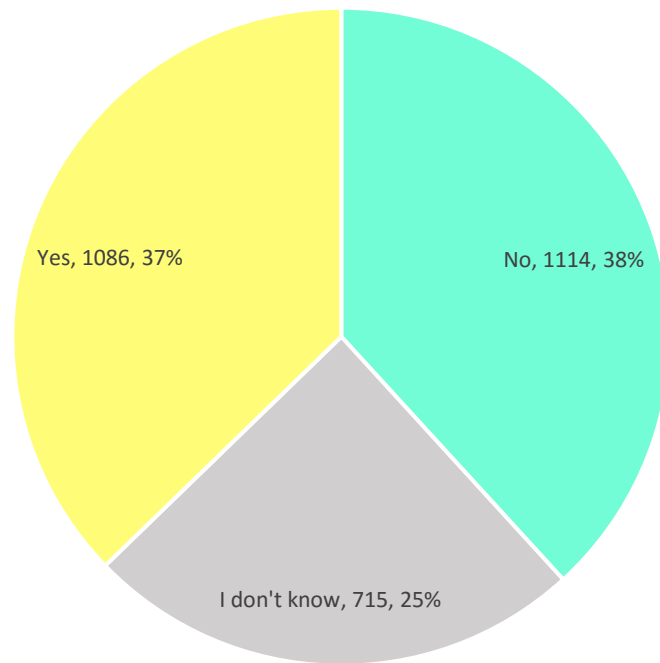
Do You Host a Farmstay or Agrotourism?



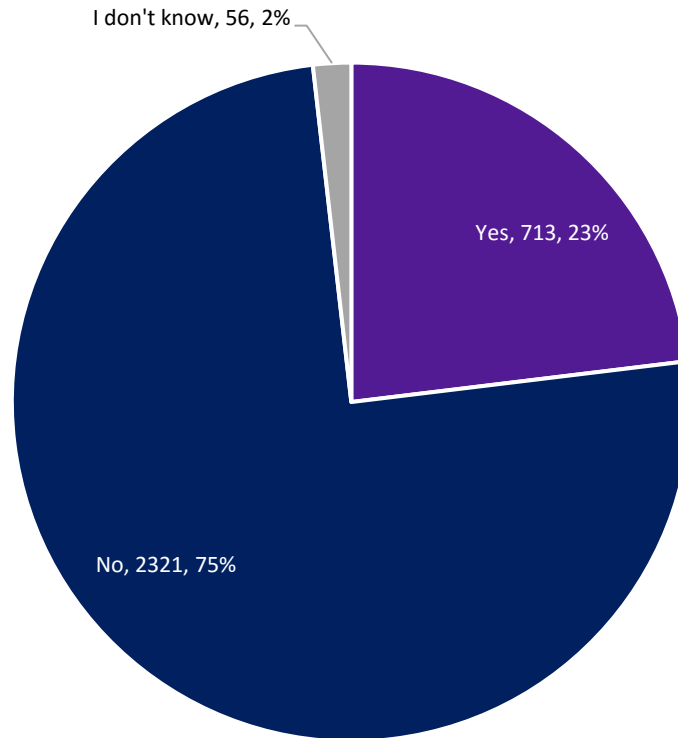
Is your farm protected under a conservation easement or owned by a land trust?



Do you own or manage water rights on your farm or ranch?



Do you sell farm products online?



What sales platform do you use?

Popular Responses:

Squarespace/Square

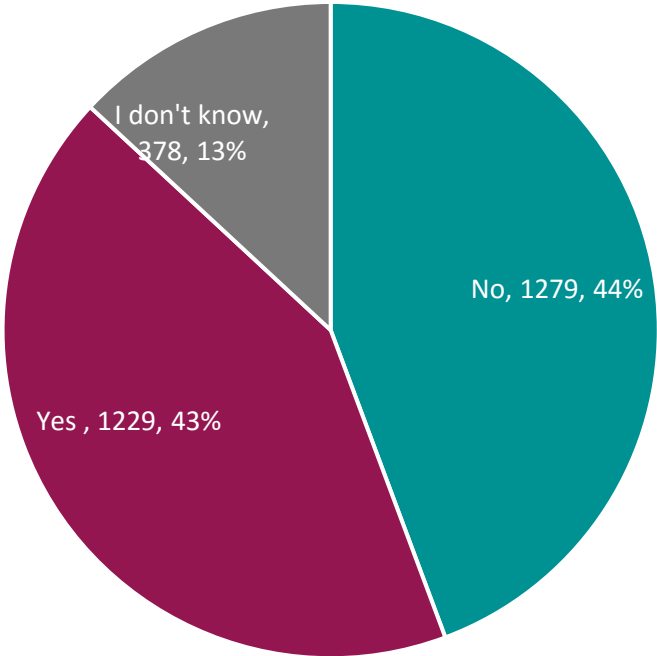
Facebook

Etsy

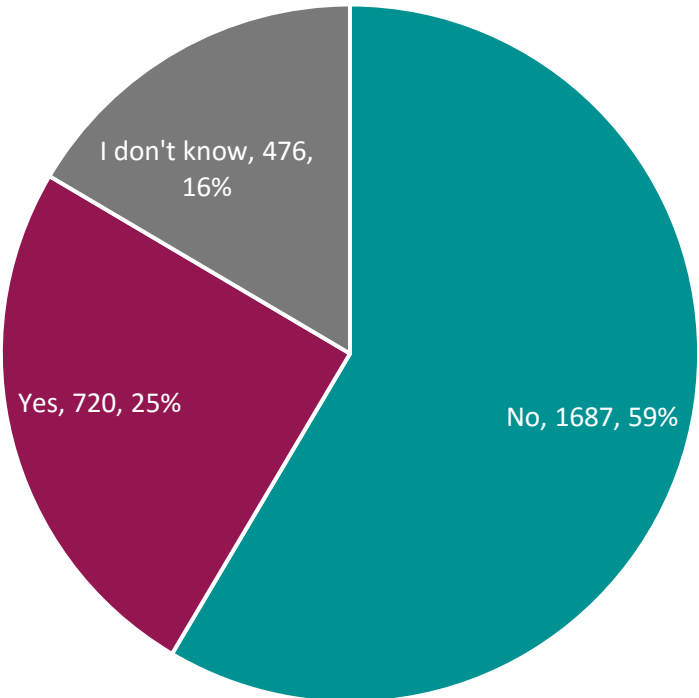
Craigslist

PayPal

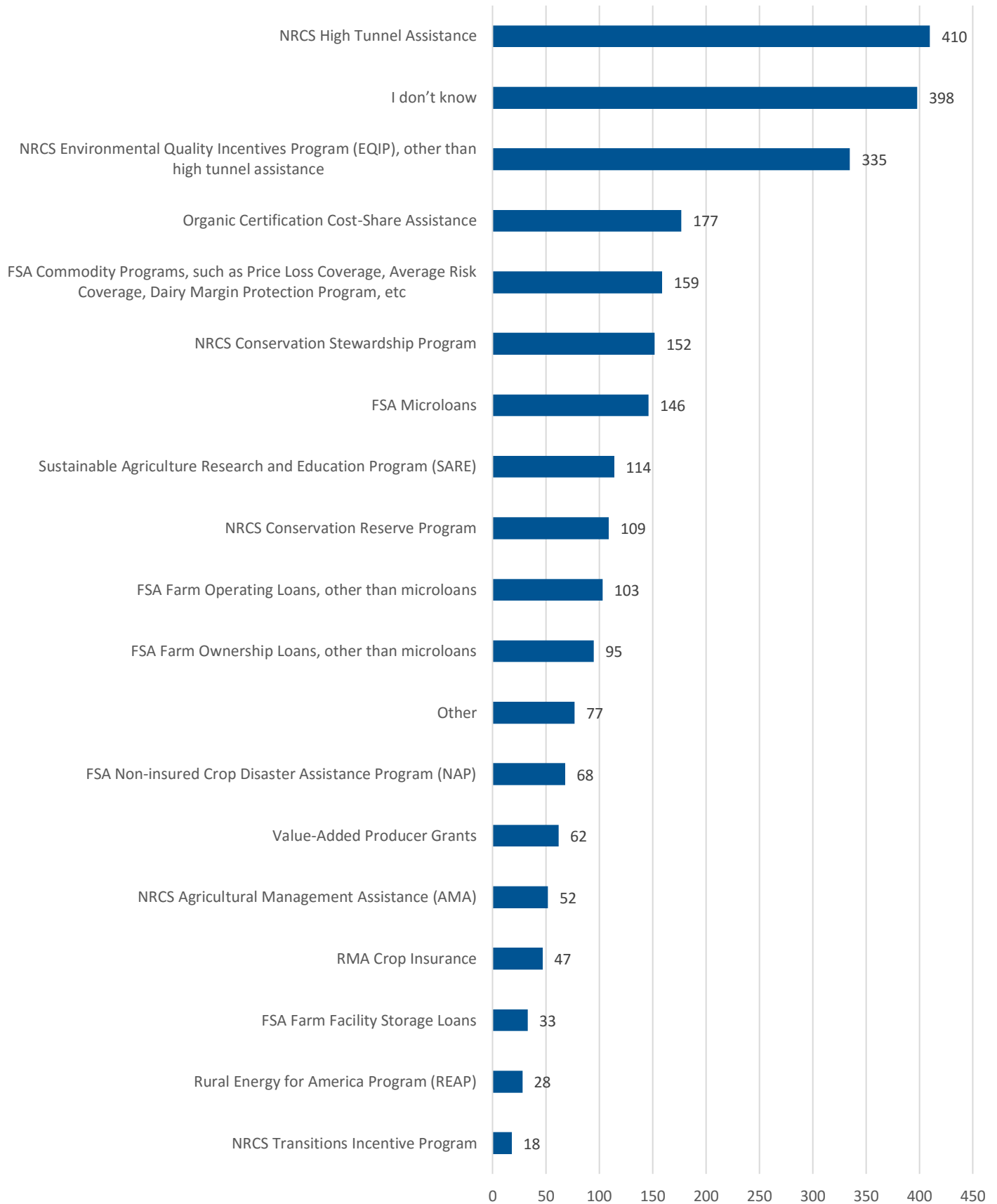
Have you used federal programs?



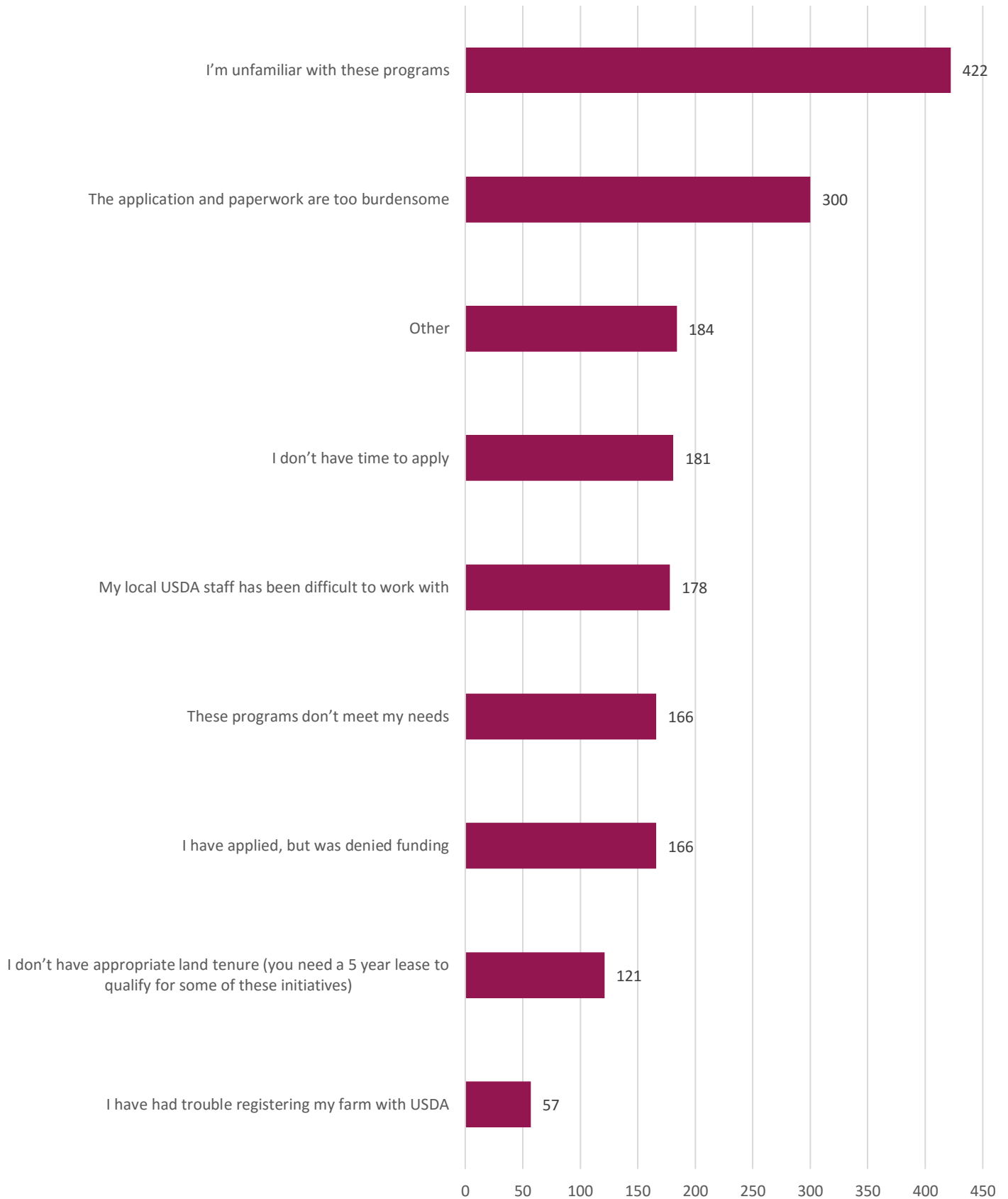
Have you used state programs?



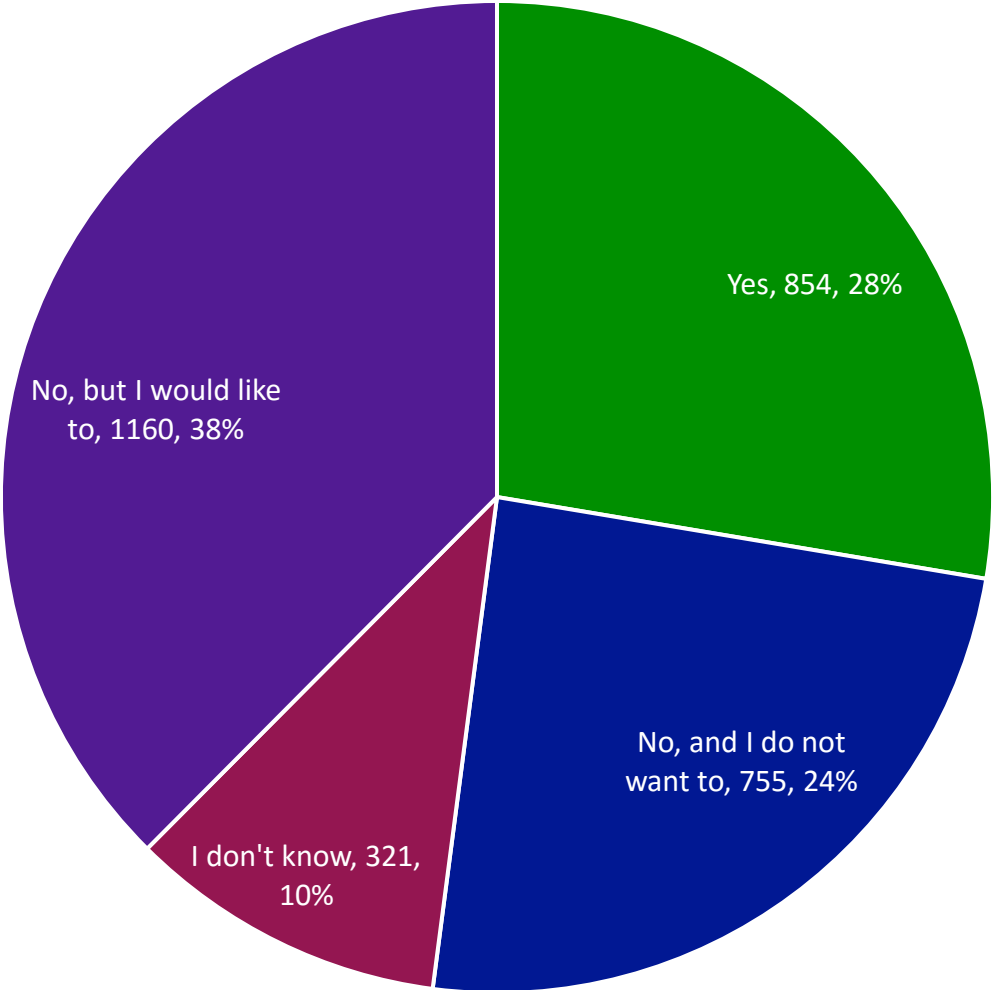
Federal Programs used



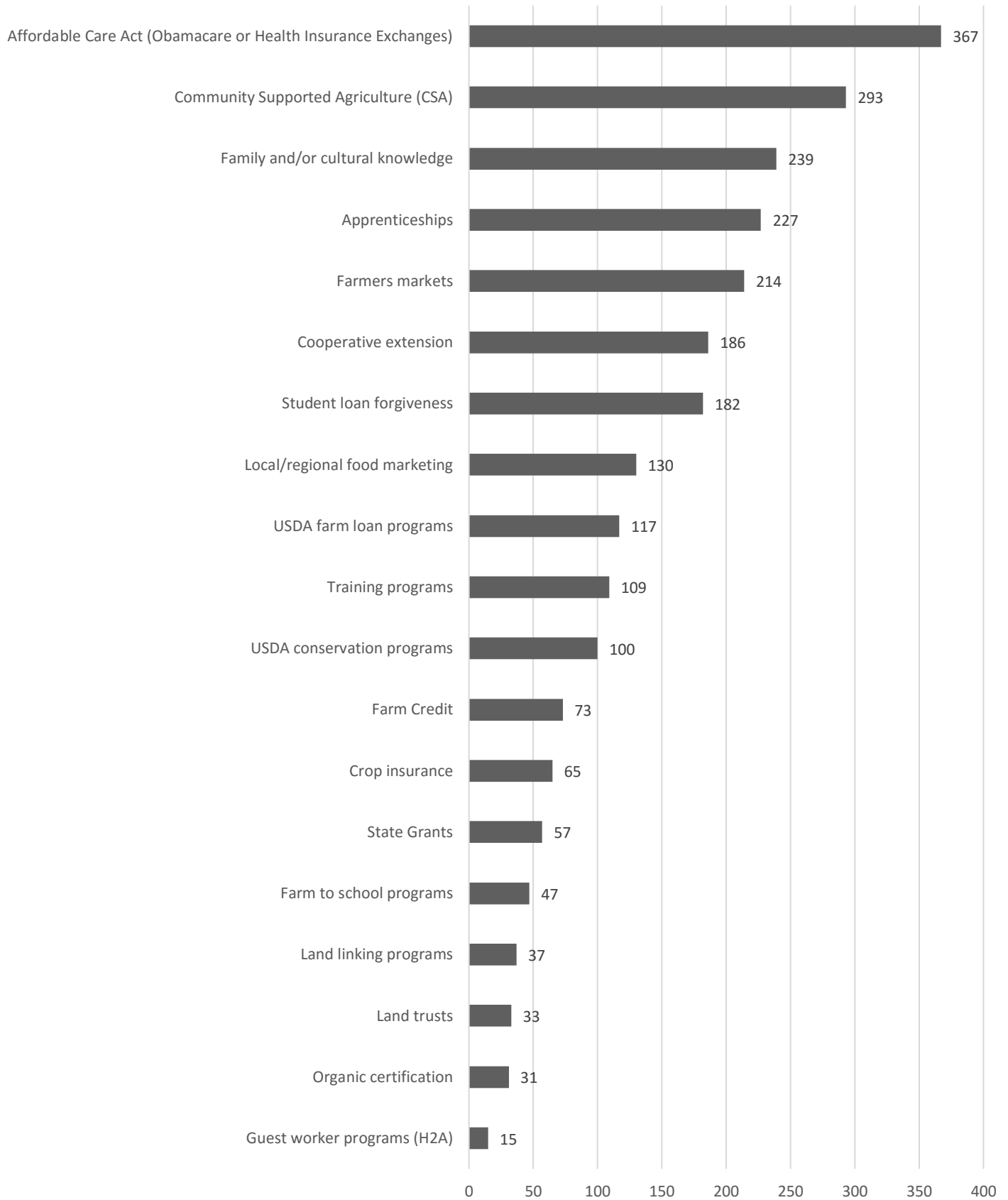
Challenges in Accessing Federal Programs



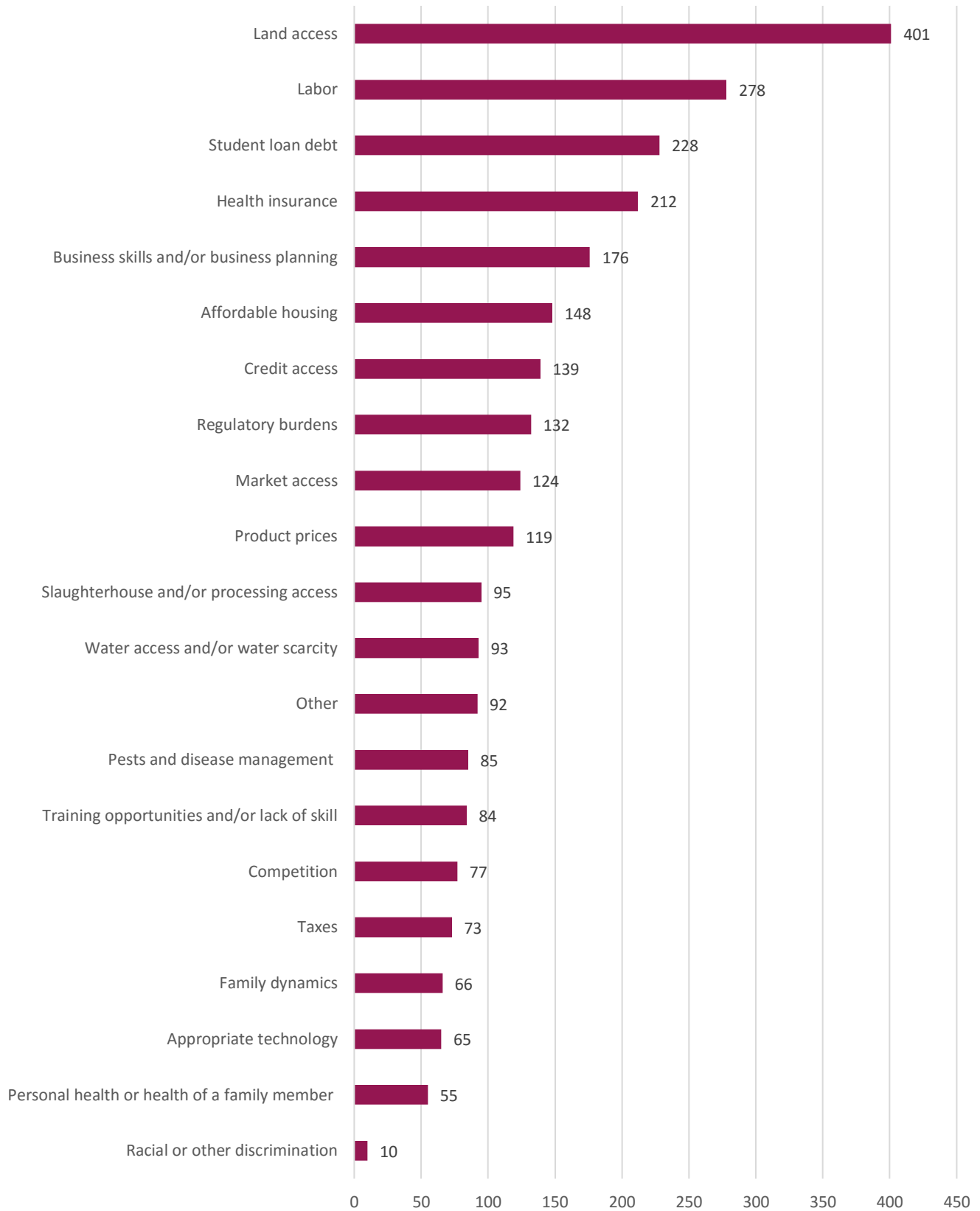
Do you accept EBT or WIC?



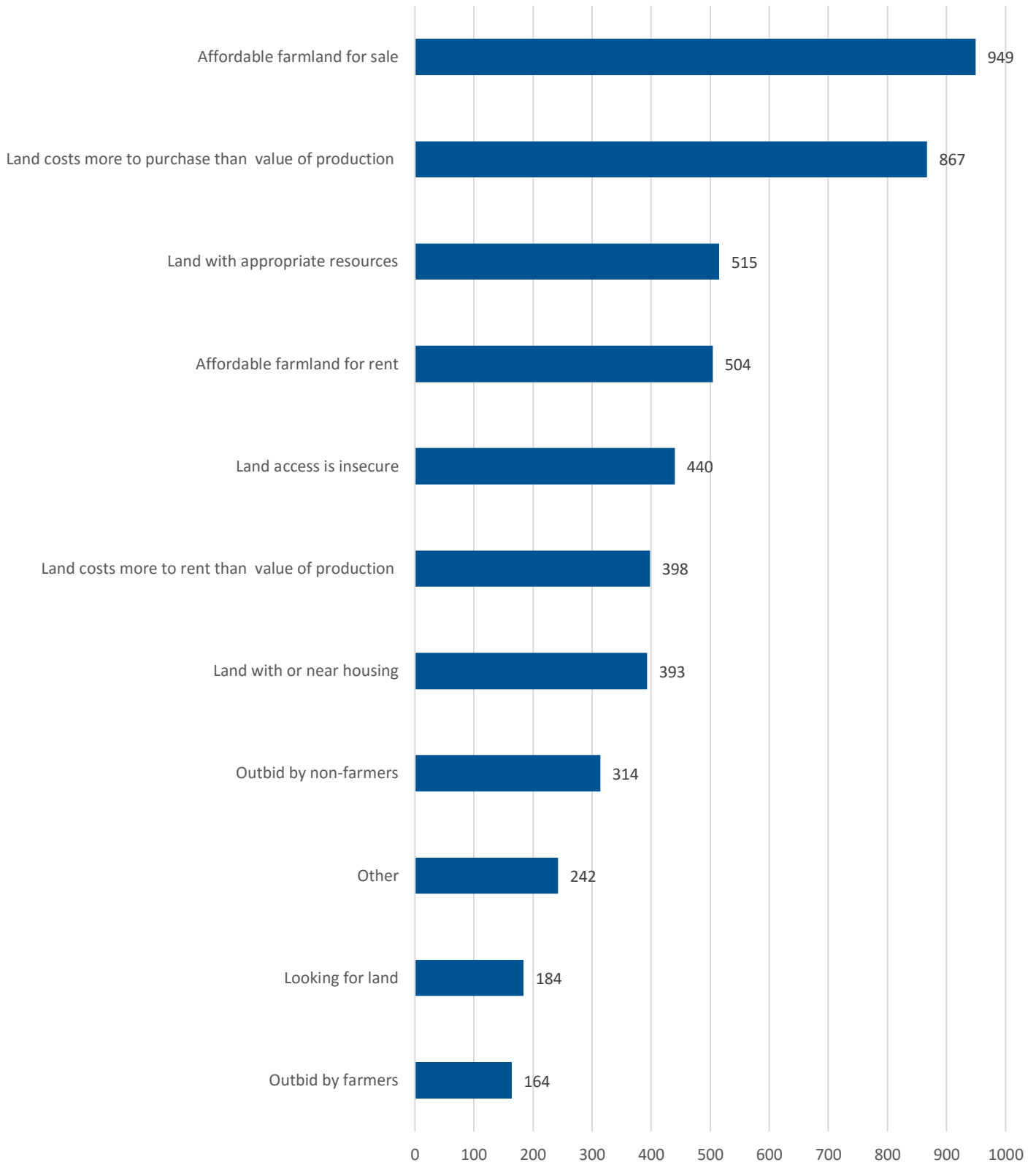
Most Helpful Policy, Program or Institution



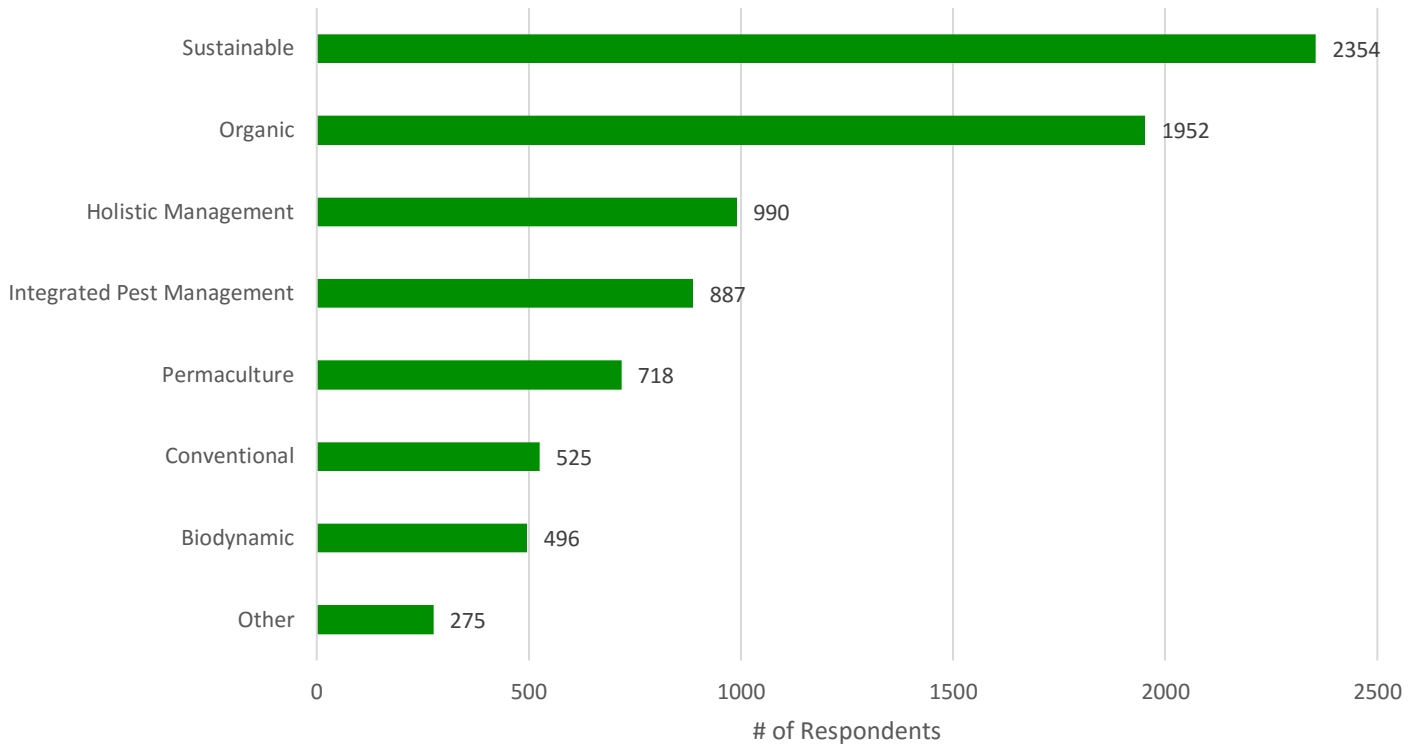
Mos Significant Challenge



Challenges Related to Land Access



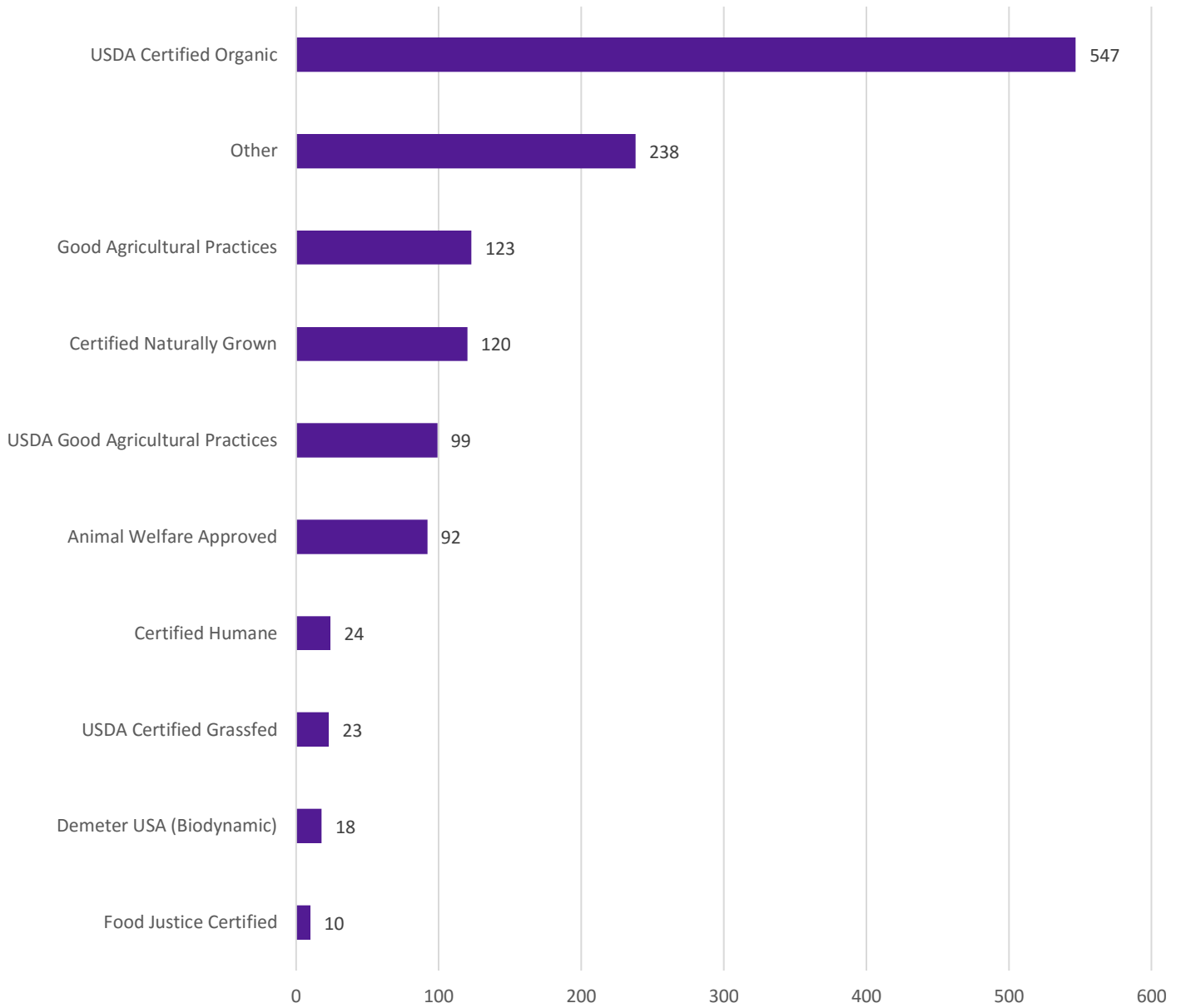
Which words do you associate with your farming practices?



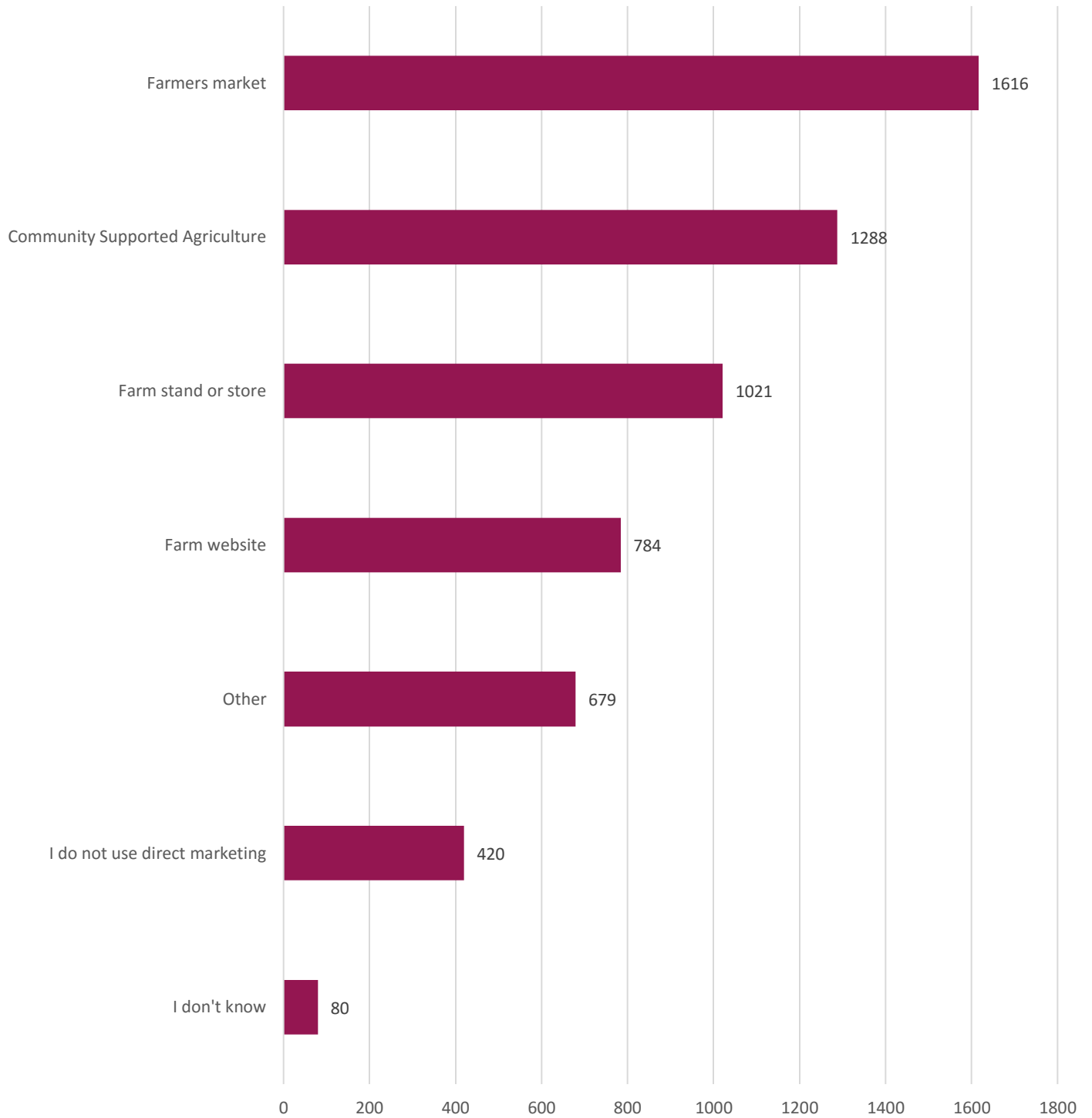
Common Responses: Other # of Respondents

<i>Regenerative</i>	50
<i>Natural</i>	39
<i>No-till/Minimum-till</i>	33
<i>Intensive/Bio intensive</i>	22
<i>Grass-fed</i>	21
<i>Ecological/Agro ecological</i>	20
<i>Local</i>	10
<i>Urban</i>	9
<i>Aquaponics/Aquaculture</i>	7

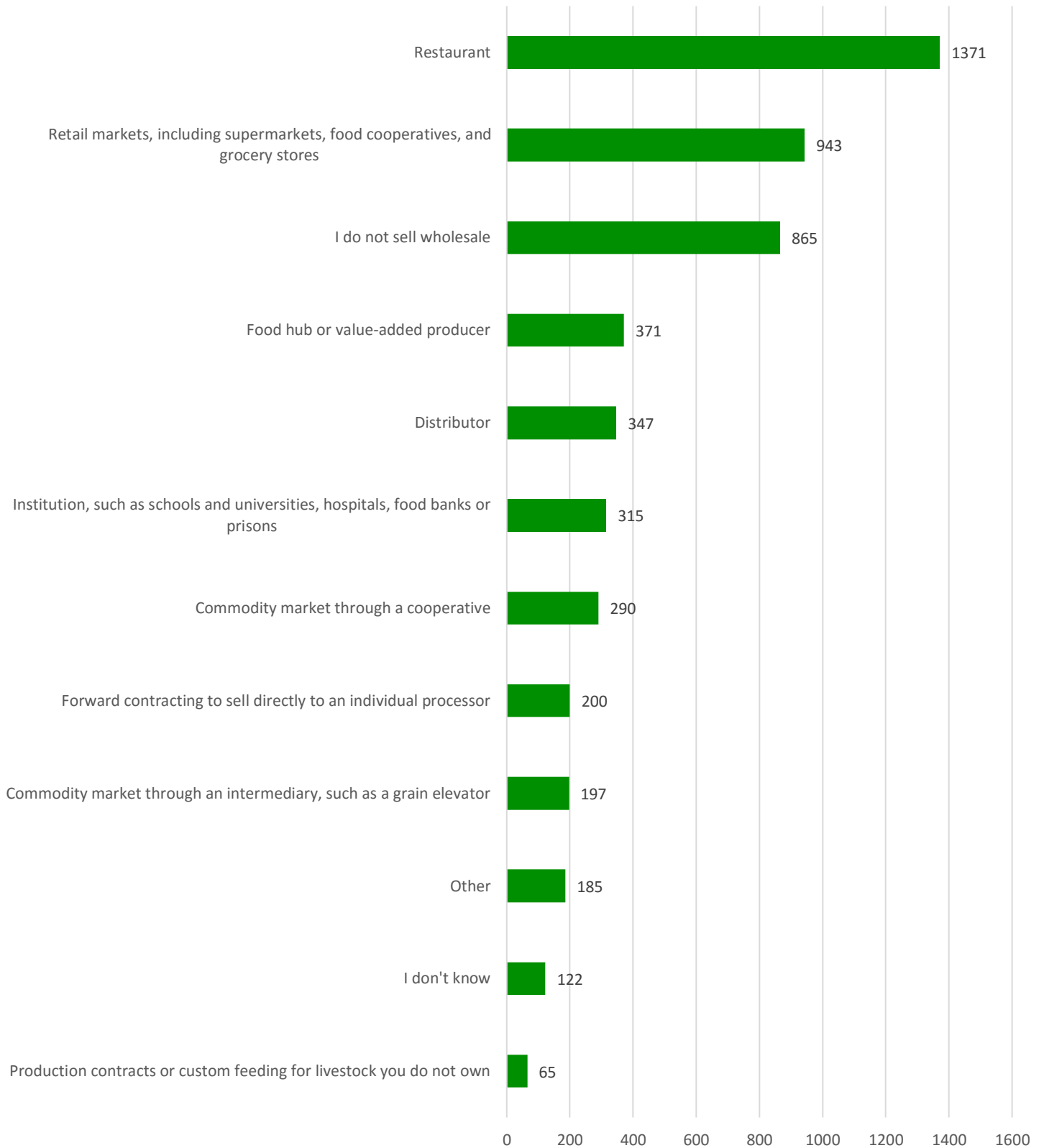
Certifications



Direct Marketing Channels Used



Wholesale Channels Used



State		Midwest	Northeast	South/Mid-Atlantic	West	Islanders
AK	29					
AL	51					
AR	32					
AZ	82					
CA	240					
CO	186	1012	1381	1129	1178	3
CT	122					
DC	15					
DE	16	21.5%	29.4%	24.0%	25.0%	0.1%
FL	65					
GA	95					
HI	38					
IA	93					
ID	43					
IL	123					
IN	66					
KS	57					
KY	77					
LA	70					
MA	197					
MD	86					
ME	82					
MI	133					
MN	115					
MS	25					
MO	69					
MT	49					
NC	147					
ND	27					
NE	39					
NH	71					
NJ	59					
NM	79					
NV	19					
NY	477					
OH	151					
OK	34					
OR	155					
PA	191					
RI	35					
SC	80					
SD	14					
TN	64					
TX	151					
UT	27					
VA	74					
VT	147					
WA	217					
WI	125					
WV	47					
WY	14					
PR	2					
VI	1					
Total	4703					
Missing	43					