

We are all in this together.

# We are a team of technologists, operators, and natural resource managers that have come together to dramatically modernize vegetation management.

## Value Proposition:

- Safety
- Transparency
- Scalability
- Cost Reduction





Justin Dawe
Chief Executive Officer



Dr. Jonny Rosenfeld Chief Product Officer



Ran Livneh

Chief Technology Officer



Rikard Grunnan VP, Fleet



Dr. Geoff Staneff **VP, Product** 



Alison Kelman

Environmental Lead



Liam Maier Head Forester



Kelvin Lam

Director of Aerial



Reyna Taylor GM, Operations



Jeff Thomashow

Director of Commercial

Technology Driven. Full Service. Vegetation Management.

# **BOLD**



Capitalized for success.



## **Introducing Remote Operations**

Remote operations has been used in the mining and agricultural sectors for over 15 years. We're bringing it to forestry work.

MINING • AGRICULTURE • FORESTRY











## **Benefits of Remote Operations**

#### **WORKER SAFETY**

- Reduced occupational hazards
  - i. Falling trees
  - i. Flying objects
  - iii. Slips, trips & falls
- ✓ Improved industrial hygiene (dust & noise)
- ✓ Reduced commuting risk

#### PRODUCTIVITY & TALENT ATTRACTION

- ✓ Higher asset utilization (operator hot swap)
- ✓ High-quality jobs close to home
- ✓ Extended forestry careers
- ✓ Continuous training & workforce development

#### **SCALABILITY**

Unlocking an expanded labor pool for forestry work

#### **COSTS**

- ✓ On-site liability reduction (insurance premiums)
- ✓ Reduced travel expenses



# We use teleoperations, AI, and continuous workforce development to utilize an ever-wider set of data and equipment.









# Earth Force is a Workforce Multiplier.

- 1. Recruiting: We get hundreds of job applicants per week.
- 2. Scalable Training: Field training plus lifelong digital training.
- 3. Operator Support: AI-powered guidance during operations.
- 4. Expert Intervention: Highly-skilled operators sign in for the hardest jobs.
- 5. Burst Capacity: Local operations can draw on an entire labor force.

# Our solution is unique and highly differentiated in the market:

- → Safety
- → Transparency
- → Scale
- → Cost Reduction

Technology Driven. Full Service. Vegetation Management.

Our approach creates <u>high-quality jobs</u> and <u>a workforce that scales</u>.





### Earth Force Foundation

- The Foundation holds 10% of the company's founding equity.
- The Foundation receives 1% of the company's revenue.
- Foundation Mission:

"People & Nature, Healing Each Other."

- Board of Directors:
  - Natalie Foster (SF)
  - o Jo Opot (Nairobi)
  - Glenn Hurowitz (NYC)

Technology Driven. Full Service. Vegetation Management.

# How can we work together?



# Let's grow together.

- Pilots: Work together on a small-scale.
- Core Operations: Scalable vegetation management services.
- New Technologies: Deploying new equipment and solutions.
- New Applications: Applying our platform in additional settings.
- Self-Operation: Bring operations in-house?

Thank you.

Justin Dawe, CEO
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