



Presentation to Sales and Use Tax Simplification Task Force

Erin Neer, CEO

(970) 729-1619

erin@munirevs.com

www.munirevs.com

MUNIREvs provides a simple online system for businesses to license and pay sales taxes in Colorado's Home Rule Communities

- We have automated **20% of Home Rule Municipalities**
- **20,000 Businesses** use the system
- Over **95%** of Businesses use the Online System
- We Provide Business User Support

MUNIREvs Summary of Tax Simplification Challenges

- **Meet Task Force Goals and Protect Colorado's unique Home Rule Authority**
 - Simplify and lower costs of multi-jurisdictional businesses
 - Home rule municipalities maintain local tax authority
- **Determining where tax is owed verses paying it, are quite different systems**
 - Typically different companies address these two problems
 - Have multiple vendors in each area
- **Having competitive offerings will lead to continued enhancements and cost control**

MUNIREvs is Ready to Rollout a Solution

- MUNIREvs is offering two distinct products:
 - **CO Central Registration System (CRS)**
 - Single Central Registration Portal
 - **CO Simple Remit**
 - Single Upload Portal Remits to all Home Rule Jurisdictions
- Will launch on January 1st
- Optional Use of Solutions

CO CRS: Central Registration System

- **Business**
 - Completes a Single Registration Form
 - System ensures all registrations are current and complete for participating communities
 - Fees will be paid automatically to each jurisdiction electronically
 - Required renewals are automated, in a single portal
- **Home Rule Communities**
 - Use our simple and flexible administrator tools to efficiently process registrations in their system of record
 - Receive automatic, electronic payments and license records for each business
 - Retain Current System of Record

CO Central Registration System Pricing

- **Business Fees are Set to Ensure:**
 - All businesses will save time and money over current system
 - Low pricing ensures businesses see immediate value
- **Pricing:**
 - Initial setup \$100 per business
 - New jurisdiction registration - \$10 per jurisdiction
 - Annual fee - \$50 plus \$5 per jurisdiction renewal
- **Sample Business Registered in 20 Home Rule Communities:**
 - Initial Set Up \$100
 - Annual Fee - \$150
- **One Time Jurisdiction Set Up Fee**
 - Ranging from \$500-\$2,000 based on Number of Licenses
 - Includes Admin Staff Set Up & Training
 - Integrating Bank Account for Electronic Receipts
 - Import of Current License Records

CO Simple Remit One Click Files in all Home Rule Communities

- **Businesses have single portal, one-click simplicity**
 - Upload a single file and remit to all participating Home Rule Communities
 - Payments will be made electronically to each jurisdiction
 - Reporting, receipt and tax forms archived for each business, by jurisdiction
- **Home Rule Municipalities**
 - Retain their current system of record
 - Utilize our Simple, Flexible tools to Access and Report on
 - Tax Form Data
 - Payment Records

CO Simple Remit Pricing

Business Fees are Set to Ensure:

- **Businesses see value in filing time saved with our Single Filing Portal**
 - **\$50 Per Month**
 - Includes 5 filings,
 - \$10 per filing over 5
 - **Sample Business Filing in 20 Home Rule Communities**
 - Pays \$200 / Month
 - Largest business, filing in all 70 Home Rules would pay \$700 per month

Business Pricing Summary

CO Central Registration System

	Initial Set Up Fee	Fee / New License per Jurisdiction	Annual Support Fee	Per Jurisdiction Renewal Fee
Per Business	\$100	\$10	\$50	\$5

CO Simple Remit

	Monthly Fee	Per Filing
Per Business	\$50 Includes 5 Jurisdiction Filings	\$10 / Filing Above the 5 Included Filings

Solution Overview

	Businesses	Home Rule Municipalities
Central Registration with Reconciliation to Muni Local Licenses	√	√
Single Remittance for Licensing and Taxes	√	
Electronic, Automatic Payment Distribution		√
Automated License Renewals	√	√
Maintains Home Rule Tax Authority		√
No Capital Cost	√	√
Elective Use	√	√
Maintains System of Record		√

Immediate Business Benefits and Provides RFI Input

- Systems are ready and proven
- Utilization is Elective
- Open to competition
- Provides immediate feedback for RFI process



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