

Second Regular Session
Seventieth General Assembly
STATE OF COLORADO

INTRODUCED

LLS NO. 16-0585.01 Duane Gall x4335

HOUSE BILL 16-1306

HOUSE SPONSORSHIP

Williams, Arndt

SENATE SPONSORSHIP

Holbert,

House Committees
Business Affairs and Labor

Senate Committees

A BILL FOR AN ACT

101 CONCERNING REVISION OF THE STATE STATUTES GOVERNING
102 MORTGAGE LOAN ORIGINATORS TO CONFORM MORE CLOSELY
103 TO APPLICABLE FEDERAL LAW, AND, IN CONNECTION
104 THEREWITH, AMENDING, RELOCATING, AND REPEALING
105 PROVISIONS IN ACCORDANCE WITH THE FEDERAL "SECURE AND
106 FAIR ENFORCEMENT FOR MORTGAGE LICENSING ACT OF
107 2008".

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at <http://www.leg.state.co.us/billsummaries>.)

Shading denotes HOUSE amendment. Double underlining denotes SENATE amendment.
Capital letters indicate new material to be added to existing statute.
Dashes through the words indicate deletions from existing statute.

The bill amends, relocates, and repeals provisions of Colorado's mortgage loan originator licensing statutes that either:

- ! Conflict with or have been rendered superfluous by recent changes to federal law and rules; or
- ! No longer reflect current national standards of practice in the mortgage lending industry.

1 *Be it enacted by the General Assembly of the State of Colorado:*

2 **SECTION 1.** In Colorado Revised Statutes, 12-61-903, **amend**
3 (3) (a) as follows:

4 **12-61-903. License required - rules.** (3) (a) In addition to the
5 requirements imposed by subsection (2) of this section, on or after August
6 5, 2009, each individual applicant for initial licensing as a mortgage loan
7 originator ~~shall~~ MUST have satisfactorily completed a mortgage lending
8 fundamentals course approved by the board and consisting of at least nine
9 hours of instruction in subjects related to mortgage lending. In addition,
10 the applicant ~~shall~~ MUST have satisfactorily completed a written
11 examination approved by the board. FOR THE PORTION OF THE
12 EXAMINATION THAT REPRESENTS THE STATE-SPECIFIC TEST REQUIRED IN
13 THE FEDERAL "SECURE AND FAIR ENFORCEMENT FOR MORTGAGE
14 LICENSING ACT OF 2008", 12 U.S.C. SEC. 5101 ET SEQ., THE BOARD MAY
15 ADOPT THE UNIFORM STATE TEST ADMINISTERED THROUGH THE
16 NATIONWIDE MORTGAGE LICENSING SYSTEM OR ITS SUCCESSOR.

17 **SECTION 2.** In Colorado Revised Statutes, 12-61-905.5, **amend**
18 (1) introductory portion; and **add** (1) (y), (1) (z), (1) (aa), (1) (bb), (1)
19 (cc), (1) (dd), (1) (ee), (1) (ff), (1) (gg), and (1) (hh) as follows:

20 **12-61-905.5. Disciplinary actions - grounds - procedures -**
21 **rules.** (1) The board, upon its own motion, ~~or~~ MAY, AND upon the
22 complaint in writing of any person, ~~may~~ SHALL, investigate the activities

1 of any mortgage loan originator. The board has the power to impose an
2 administrative fine in accordance with section 12-61-905, deny a license,
3 censure a licensee, place the licensee on probation and set the terms of
4 probation, order restitution, order the payment of actual damages, or
5 suspend or revoke a license when the board finds that the licensee or
6 applicant has performed, is performing, or is attempting to perform any
7 of the following acts:

8 (y) ENGAGING IN ANY UNFAIR OR DECEPTIVE PRACTICE TOWARD
9 ANY PERSON;

10 (z) OBTAINING PROPERTY BY FRAUD OR MISREPRESENTATION;

11 (aa) SOLICITING OR ENTERING INTO A CONTRACT WITH A
12 BORROWER THAT PROVIDES, IN SUBSTANCE, THAT THE MORTGAGE LOAN
13 ORIGINATOR MAY EARN A FEE OR COMMISSION THROUGH THE MORTGAGE
14 LOAN ORIGINATOR'S BEST EFFORTS TO OBTAIN A LOAN EVEN THOUGH NO
15 LOAN IS ACTUALLY OBTAINED FOR THE BORROWER;

16 (bb) SOLICITING, ADVERTISING, OR ENTERING INTO A CONTRACT
17 FOR SPECIFIC INTEREST RATES, POINTS, OR OTHER FINANCING TERMS
18 UNLESS THE TERMS ARE ACTUALLY AVAILABLE AT THE TIME OF THE
19 SOLICITATION, ADVERTISEMENT, OR CONTRACT;

20 (cc) FAILING TO MAKE A DISCLOSURE TO A LOAN APPLICANT OR A
21 NONINSTITUTIONAL INVESTOR AS REQUIRED BY SECTION 12-61-914 AND
22 ANY OTHER APPLICABLE STATE OR FEDERAL LAW;

23 (dd) MAKING, IN ANY MANNER, ANY FALSE OR DECEPTIVE
24 STATEMENT OR REPRESENTATION WITH REGARD TO THE RATES, POINTS, OR
25 OTHER FINANCING TERMS OR CONDITIONS FOR A RESIDENTIAL MORTGAGE
26 LOAN OR ENGAGING IN BAIT AND SWITCH ADVERTISING;

27 (ee) NEGLIGENTLY MAKING ANY FALSE STATEMENT OR

1 KNOWINGLY AND WILLFULLY OMITTING A MATERIAL FACT IN CONNECTION
2 WITH ANY REPORTS FILED BY A MORTGAGE LOAN ORIGINATOR OR IN
3 CONNECTION WITH ANY INVESTIGATION CONDUCTED BY THE DIVISION;
4 (ff) IN ANY ADVERTISING OF RESIDENTIAL MORTGAGE LOANS OR
5 ANY OTHER APPLICABLE MORTGAGE LOAN ORIGINATOR ACTIVITIES
6 COVERED BY THE FOLLOWING FEDERAL ACTS, FAILING TO COMPLY WITH
7 ANY REQUIREMENT OF THE "TRUTH IN LENDING ACT", 15 U.S.C. SEC. 1601
8 AND REGULATION Z, 12 CFR 226 OR 12 CFR 1026; THE "REAL ESTATE
9 SETTLEMENT PROCEDURES ACT OF 1974", 12 U.S.C. SEC. 2601 AND
10 REGULATION X, 24 CFR 3500 OR 12 CFR 1024 ET SEQ.; THE "EQUAL
11 CREDIT OPPORTUNITY ACT", 15 U.S.C. SEC. 1691 AND REGULATION B, 12
12 CFR 202.9, 202.11, AND 202.12; TITLE V, SUBTITLE A OF THE "FINANCIAL
13 SERVICES MODERNIZATION ACT OF 1999", ALSO KNOWN AS THE
14 "GRAMM-LEACH-BLILEY ACT", 15 U.S.C. SECS. 6801 TO 6809, AND THE
15 FEDERAL TRADE COMMISSION'S PRIVACY RULES, 16 CFR 313 AND 314,
16 MANDATED BY THE "GRAMM-LEACH-BLILEY ACT"; THE "HOME
17 MORTGAGE DISCLOSURE ACT OF 1975", 12 U.S.C. SEC. 2801 ET SEQ. AND
18 REGULATION C, HOME MORTGAGE DISCLOSURE, 12 CFR 203; THE
19 "FEDERAL TRADE COMMISSION ACT OF 1914", 15 U.S.C. SEC. 45(a) AND
20 16 CFR 233; AND THE "TELEMARKETING AND CONSUMER FRAUD AND
21 ABUSE PREVENTION ACT", 15 U.S.C. SECS. 6101 TO 6108, AND THE
22 FEDERAL TRADE COMMISSION'S TELEMARKETING SALES RULE, 16 CFR 310,
23 AS AMENDED. THE BOARD MAY ADOPT RULES REQUIRING MORTGAGE LOAN
24 ORIGINATORS TO COMPLY WITH OTHER APPLICABLE STATE AND FEDERAL
25 STATUTES AND REGULATIONS.

26 (gg) FAILING TO PAY A THIRD-PARTY PROVIDER, NO LATER THAN
27 THIRTY DAYS AFTER THE RECORDING OF THE LOAN CLOSING DOCUMENTS

1 OR NINETY DAYS AFTER COMPLETION OF THE THIRD-PARTY SERVICE,
2 WHICHEVER COMES FIRST, UNLESS OTHERWISE AGREED OR UNLESS THE
3 THIRD-PARTY SERVICE PROVIDER HAS BEEN NOTIFIED IN WRITING THAT A
4 BONA FIDE DISPUTE EXISTS REGARDING THE PERFORMANCE OR QUALITY OF
5 THE THIRD-PARTY SERVICE; OR

6 (hh) COLLECTING, CHARGING, ATTEMPTING TO COLLECT OR
7 CHARGE, OR USING OR PROPOSING ANY AGREEMENT PURPORTING TO
8 COLLECT OR CHARGE ANY FEE PROHIBITED BY SECTION 12-61-914 OR
9 12-61-915.

10 **SECTION 3.** In Colorado Revised Statutes, 12-61-907, **amend**
11 (1) as follows:

12 **12-61-907. Bond required - rules.** (1) Before receiving a
13 license, an applicant shall post with the board a surety bond in ~~the amount~~
14 ~~of twenty-five thousand dollars or such other~~ AN amount ~~as may be~~
15 prescribed by the board by rule. A licensed mortgage loan originator shall
16 maintain the required bond at all times. THE SURETY BOND MAY BE HELD
17 BY THE INDIVIDUAL MORTGAGE LOAN ORIGINATOR OR MAY BE IN THE
18 NAME OF THE COMPANY BY WHICH THE MORTGAGE LOAN ORIGINATOR IS
19 EMPLOYED. THE BOARD MAY ADOPT RULES TO FURTHER DEFINE SURETY
20 BOND REQUIREMENTS.

21 **SECTION 4.** In Colorado Revised Statutes, **repeal** 12-61-911 as
22 follows:

23 **12-61-911. Prohibited conduct - fraud - misrepresentation -**
24 **conflict of interest - rules.** ~~(1) A mortgage loan originator, including a~~
25 ~~mortgage loan originator otherwise exempted from this part 9 by section~~
26 ~~12-61-904 (1) (b), shall not:~~

27 ~~(a) Directly or indirectly employ any scheme, device, or artifice~~

- 1 to defraud or mislead borrowers or lenders or to defraud any person;
- 2 (b) Engage in any unfair or deceptive practice toward any person;
- 3 (c) Obtain property by fraud or misrepresentation;
- 4 (d) Solicit or enter into a contract with a borrower that provides
- 5 in substance that the mortgage loan originator may earn a fee or
- 6 commission through the mortgage loan originator's "best efforts" to
- 7 obtain a loan even though no loan is actually obtained for the borrower;
- 8 (e) Solicit, advertise, or enter into a contract for specific interest
- 9 rates, points, or other financing terms unless the terms are actually
- 10 available at the time of soliciting, advertising, or contracting from a
- 11 lender with whom the mortgage loan originator maintains a written
- 12 correspondent or loan agreement under section 12-61-913;
- 13 (f) Fail to make a disclosure to a loan applicant or a
- 14 noninstitutional investor as required by section 12-61-914 and any other
- 15 applicable state or federal law;
- 16 (g) Make, in any manner, any false or deceptive statement or
- 17 representation with regard to the rates, points, or other financing terms or
- 18 conditions for a residential mortgage loan or engage in "bait and switch"
- 19 advertising;
- 20 (h) Negligently make any false statement or knowingly and
- 21 willfully make any omission of material fact in connection with any
- 22 reports filed by a mortgage loan originator or in connection with any
- 23 investigation conducted by the division;
- 24 (i) Advertise any rate of interest without conspicuously disclosing
- 25 the annual percentage rate implied by such rate of interest;
- 26 (j) Fail to comply with any requirement of the federal "Truth in
- 27 Lending Act", 15 U.S.C. sec. 1601 and Regulation Z, 12 CFR 226; the

1 ~~"Real Estate Settlement Procedures Act of 1974", 12 U.S.C. sec. 2601~~
2 ~~and Regulation X, 24 CFR 3500; the "Equal Credit Opportunity Act", 15~~
3 ~~U.S.C. sec. 1691 and Regulation B, 12 CFR 202.9, 202.11, and 202.12;~~
4 ~~Title V, Subtitle A of the financial services modernization act of 1999~~
5 ~~(known as the "Gramm-Leach-Bliley Act"), 12 U.S.C. secs. 6801 to 6809;~~
6 ~~the federal trade commission's privacy rules, 16 CFR 313-314, mandated~~
7 ~~by the "Gramm-Leach-Bliley Act"; the "Home Mortgage Disclosure Act~~
8 ~~of 1975", 12 U.S.C. sec. 2801 et seq. and Regulation C, home mortgage~~
9 ~~disclosure, 12 CFR 203; the "Federal Trade Commission Act", 15 U.S.C.~~
10 ~~sec. 45(a); the "Telemarketing and Consumer Fraud and Abuse~~
11 ~~Prevention Act", 15 U.S.C. secs. 6101 to 6108; and the federal trade~~
12 ~~commission telephone sales rule, 16 CFR 310, as amended, in any~~
13 ~~advertising of residential mortgage loans or any other applicable~~
14 ~~mortgage loan originator activities covered by the acts. The board may~~
15 ~~adopt rules requiring mortgage loan originators to comply with other~~
16 ~~applicable federal statutes and regulations.~~

17 ~~(k) Fail to pay a third-party provider, no later than thirty days after~~
18 ~~the recording of the loan closing documents or ninety days after~~
19 ~~completion of the third-party service, whichever comes first, unless~~
20 ~~otherwise agreed or unless the third-party service provider has been~~
21 ~~notified in writing that a bona fide dispute exists regarding the~~
22 ~~performance or quality of the third-party service; or~~

23 ~~(l) Collect, charge, attempt to collect or charge, or use or propose~~
24 ~~any agreement purporting to collect or charge any fee prohibited by~~
25 ~~section 12-61-914 or 12-61-915.~~

26 ~~(m) Repealed.~~

27 **SECTION 5.** In Colorado Revised Statutes, **repeal** 12-61-910.4

1 and 12-61-913.

2 **SECTION 6. Act subject to petition - effective date -**
3 **applicability.** (1) This act takes effect at 12:01 a.m. on the day following
4 the expiration of the ninety-day period after final adjournment of the
5 general assembly (August 10, 2016, if adjournment sine die is on May 11,
6 2016); except that, if a referendum petition is filed pursuant to section 1
7 (3) of article V of the state constitution against this act or an item, section,
8 or part of this act within such period, then the act, item, section, or part
9 will not take effect unless approved by the people at the general election
10 to be held in November 2016 and, in such case, will take effect on the
11 date of the official declaration of the vote thereon by the governor.
12 (2) This act applies to conduct occurring on or after the applicable
13 effective date of the act.